WHITE'S WORLD

Issue 307

www.thwhite.co.uk

February 2020



Meet our ATV champions



Battery-powered tools that work all day on a single charge



Gear up with the latest in precision planting

PLUS: Great selection of ex-demo, ex-display and ex-hire machinery...

AGRICULTURE PROJECTS GROUNDCARE

LORRY CRANES

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MACHINERY IMPORTS

DAIRY



T H WHITE COLLABORATES IN INDUSTRY-LEADING UNDERGRADUATE DAIRY ENGINEERING QUALIFICATION

In a regional first, T H WHITE has joined forces with Wiltshire College & University Centre to create a state-of-the-art robotic dairy parlour supporting the development of a dedicated undergraduate Dairy Engineering qualification.

The course, scheduled to begin in September this year, will be based at the College's Lackham Campus near Chippenham where the 1,700-acre site is home to three working farms. The existing 140-cow dairy unit will be augmented with a new robotic milking parlour featuring two of the latest DeLaval VMS V300 robotic milking units, an advanced Bauer slurry

control system plus a day/night LED lighting system. The complete project will be controlled by industry-leading DeLaval software.

Students will be introduced to the remarkable technological advancements that are revolutionising the dairy industry and will be able to study engineering and automation in a real-world environment against a background of business management and animal husbandry. As a full-time two-year course it will lead to a Level 4 BTEC higher



Top: In front of the impressive Lackham House at the heart of the Wiltshire College campus, some of the people from Lackham and T H WHITE who have worked on the joint dairy initiative. **Left to right:** Adrian Ford, Amy Colderick, Nigel Ellis, Rob Wheeler, Bob Gallop, Chris Newey, Alex Scott, Amanda Burnside, Mike Howes, Iain Hatt, Andy Hill, Philip Steans, Venetia Summers. **Above** Amanda Burnside, Principal of Wiltshire College &

Above Amanda Burnside, Principal of Wiltshire College & University Centre, Lackham, and T H WHITE CEO Alex Scott, signing the historic agreement.

subject (many of which are already offered at Lackham), the course will be particularly attractive to 16-18 year olds pursuing a rewarding career path.

Commenting on the new course, Amanda Burnside, Principal at the College, said "We are very proud to have

qualification (a HND), or

part time (HNC). With an

entry requirement of a Level

3 qualification in a relevant

Commenting on the new course, Amanda Burnside, Principal at the College, said "We are very proud to have designed and created the first dedicated dairy qualification for the sector, aimed at students with a passion for agricultural technology, engineering, science and automation. The new facilities we are building at Lackham,

backed by £9 million funding from the Swindon and Wiltshire Local Enterprise Partnership, will be the envy of other farm automation learning providers and will, no doubt, create an amazing training environment for our students".

Plans for the partnership between the College, T H WHITE and DeLaval have progressed during 2019 and a formal agreement of the joint cooperation has been signed. The initiative is now

Continued on page 2

News and information from the T H WHITE Group

THWHITE GROUP

WHITE'S WORLD WHITE'S WORLD

GROUP

Lorry Cranes

WHITE'S WORLD

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WHITE'S WORLD ONLINE

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T5 UTILITY IDEAL FOR SPRING WORK

The New Holland T5 series tractors are well known for their outstanding versatility and the T5 Utility range makes this popular tractor even more affordable.

That doesn't mean the T5 Utility is short on features - in fact it boasts a configuration and lifting capacity that's ideal for much work through the spring season. There are five models in the T5 Utility line-up from 75hp to 114hp, with power provided by a 3.4-litre, fourcylinder FPT engine.

The machines are ready for a loader,

and a front linkage can also be specified with a 1000rpm PTO and 1.67t lift capacity. At the back, the T5 Utility has a three-speed PTO and can lift 4.4t.

cab with air conditioning. Call your T H WHITE Agriculture rep for details or to arrange a demo.

Completing the package is a VisionView

DAIRY

DAIRY ENGINEERING COURSE Continued from front page

only subject to planning consent for which an application has been submitted with a decision expected in March. Work on the site will then be expedited, all efforts being co-ordinated towards the new facility and teaching rooms being ready to open soon after the start of the course in September.

As well as installing the new robotic parlour, T H WHITE will be supporting the course by committing to deliver lecture sessions during the year in which CEO Alex Scott and other senior members of the T H WHITE team will discuss business development and innovation in agriculture, with Head of Dairy Nigel Ellis covering the latest in robotic milking, feeding, fertility and other strategies for increased milk yield.

"We believe this initiative is exactly what is required to address the skills gap in the dairy sector," said Alex Scott, "and we are delighted to be working in partnership with the College, as well as industry innovator DeLaval to make it happen. The course will lay a pathway to an attractive career combining technology and farming. To expand the range of studies T H WHITE will provide several work experience placements and

offer student access to the company's Frome-based business, from where our expert dairy team operates."

Ciaran Murphy of DeLaval sees the new course as a great opportunity to attract more technically-minded young people to dairying: "DeLaval pioneered the Voluntary Milking System and today's robotic arm on the VMS V300 units is quite something to see in action! Not only does it reduce labour requirements, making milking quick and efficient, but it is also comfortable for the cow. Integrating it with our herd navigator software enables constant monitoring of many health and reproductive factors for each animal, resulting in optimum herd management and higher yields.

"By participating in the partnership at Lackham, DeLaval can provide students with the hands-on experience and technical knowledge that will give them a strong career advantage in this fastchanging area of farming," said Ciaran.

To learn more about the College's Dairy Engineering Course at Lackham or to apply for a place, go to www.wiltshire. **ac.uk**. Applications are now open and places for this pioneering course are certain be in high demand!

THWHTE

PROJECTS

GROUNDCARE

ZERO EMISSION PROFESSIONAL BATTERY-POWERED TOOLS



Innovative, zero emission batterypowered tools from French manufacturer Pellenc have been added to the range of equipment offered by T H WHITE Groundcare branches in Redditch, Knockdown, Reading and Stockbridge.

Powered by lithium-ion ultra-high performance batteries, the Pellenc range covers an impressive portfolio - from chainsaws, pole saws and hedge cutters to grass strimmers, brushcutters, blowers

and mowers. Each tool incorporates a brushless motor for performance, reliability and durability, at the same time reducing power consumption. weight and overall size. A full day's use on a single charge keeps running

costs low, while the light weight and low noise output makes the tools easy and comfortable to use. Not only do the tools produce no emissions, but noise levels are also significantly lower than similar conventional tools, making Pellenc equipment suitable for use at sensitive

Pellenc's newest battery technology is also IP54 water-proof rated, protecting it from dust and moisture while eliminating any concerns around working in the rain. The battery can also be worn on the operator's back in an ergonomic harness, taking weight off the machine, helping improve posture and reduce back side of the body.

Rob Iddeson, Head of the T H WHITE Groundcare division, is enthusiastic about making the Pellenc range available through the division's branches in Worcestershire, Gloucestershire, Hampshire and Berkshire: "There's an increasing demand for zero-emission products that can compete with the performance of traditional technologies,"

he said. "That's already a strong sector in the domestic market, but our customers need products that are designed and warrantied for the professional user, and Pellenc offers exactly that." All Pellenc tools and

batteries are covered by a three-year commercial warranty as standard, the first manufacturer to offer this on battery-powered tools. As always, T H WHITE will be supporting Pellenc products with our exceptional sales and servicing teams.

To give T H WHITE customers first-hand experience of the quality, power and benefits offered by Pellenc battery tools, we would love to visit you at your own site with our range of demonstration equipment. Just contact vour local T H WHITE Groundcare depot to arrange your demonstration or discuss your specific requirements.

pain from carrying heavy tools on one



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GROUNDCARE SAVE 10% ON WINTER SERVICING

Book a winter service for your groundcare machinery before 31 March 2020 to receive a 10% discount on labour and in-stock parts.

Our Groundcare service teams can service any make, any model and any machine. With specialist training and a wealth of industry experience, our teams work with state-of-the-art equipment to ensure your machinery is in top condition ready for the new season.

Our great end-of-season service deals include:

Kawasaki Mule DX/DXT from £385 Iseki SXG323 ride-on mower from £385

Amazone Profihopper from £550 We will also carry out in-situ cutting cylinder regrinding **from just £85**

View all the details and request your discounted service online NOW at thwhitegroundcare.co.uk/ servicing, or just call any of our Groundcare branches listed on Page 2.

3TIHW H T **AGRICULTURE**

AGRICULTURAL EQUIPMENT WINTER SERVICE 2019-20

FINAL CALL FOR WINTER SERVICE **DISCOUNTS! RESERVE YOUR SERVICE SLOT BY 14 FEBRUARY**

Labour and In-Stock Parts For orders placed before 14 February 2020, invoiced before 30 April 2020

We will service ANY make. ANY model, ANY age

Request your service slot online NOW at: www.thwhiteagriculture.co.uk/get-in-touch To qualify, bookings must be placed by the dates shown and must include parts and service work.

PLANT UPGRADES AND REPLACEMENT

MATERIALS PROCESSING, DRYING, BULK STORAGE AFTERMARKET CUSTOMER SERVICE AND SUPPORT

Contact us now on 01380 723040 and ask for Kevin Alnwick or send a mail to cssprojects@thwhite.co.uk

If you are thinking about modernising your site operations either on intake, storage, drying or new buildings, our skilled professionals are ready to assist.

Free Advice

Mechanical & Electrical

■ Design & Construct

Consultancy Repairs & Service Refurbishments

New Machinery

CALL US NOW AND ■ Installation/Fabrications ■ Health & Safety **BE PREPARED**

GRAIN STORE EMERGENCY OUT OF HOURS HOTLINE: 07919 394602

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AGRICULTURE

UR ATV CHAMPIONS HAVE GOT YOU COVERED!

Alongside a tractor, ATVs and UTVs are probably the most useful pieces of kit that any farmer will ever own.

And, when it comes to buying and maintaining these highly capable vehicles, T H WHITE's offering and expertise is outstanding. Our dedicated ATV specialist Tim Rochfort heads a team of five sales and service professionals who are on hand to provide personal service wherever you are in the extensive territory shown on the map.

We are accredited dealers for the Honda and Kawasaki ranges, as well as Logic trailers, feeders and





implements. Whether you want a trusty steed to carry you around your fields and your livestock, whatever the terrain and whatever the weather, or if you need a serious 4wd load-lugger, we can configure the perfect machine for you.

As well as ATVs and UTVs in different power ranges, we can give you the choice of 2-wheel or 4-wheel drive (or switchable), all with the ability to help you get your job done with minimum fuss. Honda and Kawasaki UTVs are available to carry two or four people, with half cab or full cab, and cargo bed or hydraulic

> With robust towing capacity, our ATVs and UTVs make the perfect partners for Logic's British made trailers, mowers, spreaders, feeders, sprayers and many other implements, not only for agriculture but for equestrian applications too. The range is huge.



GLOUCESTER

TETBURY



HUNGERFORD

CIRENCESTER



Herefordshire 07495 114325

Marley Lawrence South Gloucestershire 07483 037710



SWINDON CHIPPENHAM **BATH BRISTOL MARLBOROUGH RADSTOCK DEVIZES FROME** WELLS WARMINSTER **Stuart Crook Avon & Somerset** 07831 249489

T H WHITE's

Kawasaki sales

territory extends

nto Herefordshire



Tim Rochfort

Cotswolds & Severnside

07973 911934

Wilts, West Berks & Oxon 07860 712963



PRICE REDUCTION! Was £11.000. now only £9,999. Economical and agile, with a 700cc eco petrol engine, torque converter drive for seamless automatic shifts, high ground clearance. Features include 2/4wd and difflock, independent suspension, fantastic ground clearance and brisk performance.



EX-DISPLAY DEAL: only £5,555+VAT. Brand new machine blending performance, ability and durability. Liquid-cooled 420cc engine, 5-speed manual shift, 2/4 wheel drive, dual front hydraulic disc brakes, tow bar, two year warranty and FREE GPS Datatool tracking device.



The labour-saving way to winter-feed outdoors. Towable behind any vehicle, UTV or ATV, the Logic feeder features a resettable on-board counter to measure the feed delivered. Fitted with fender, mudguards and tonneau cover with optional 22" or 25" wheels. Hopper capacity approx 320kg subject to feed type.

TO TAKE ADVANTAGE OF THESE OFFERS CALL ANY OF OUR ATV CHAMPIONS NOW!



Among a host of offers and keen prices available right now are the three outstanding deals above. Some of the items have very limited availability at these prices, so if you are interested don't delay! We have much else besides, so for all the details or to arrange a demo, call any of our ATV specialists on the numbers shown opposite now, or call any of our Agricultural branches.



GOLF & UTILITY

T H WHITE also supplies utility vehicles for golf, leisure and commercial applications through our Groundcare division.

Find out more from any of our Groundcare branches, or by calling our Golf & Utility specialist Simon Bingham on 07813 835212.



A high viscosity index hydraulic fluid with multigrade characteristics. It is manufactured from highly refined base oils which have good oxidation resistance lowering the possibility of gums and lacquers – suitable for common hydraulic requirements. 46 HV.

CT-160 BATTER

The CT-160 charger

is designed for the charging of lead acid batteries with liquid electrolyte, 12V: from 25 to 160 Ah, 24V: from 15 to 90 Ah, Ammeter to indicate the charge and two charge speeds: Normal and 'Boost'.



STIHL



More New Holland clothing lines available in store

£16

fleece.

The STIHL electric shredder GHE 105 is ideal for medium-sized shredding jobs. It is particularly suitable if you mainly want to shred tree or hedge cuttings with a high proportion

COMPACT

SHREDDER

of wood. £200

FROM T H WHITE AGRICULTURAL PARTS STORES PRICES SHOWN EX-VAT For current offers see

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AGRICULTURE



NOW IT'S 1+3 @ 0%!

The highest horsepower Case IH tractors - Puma, Optum, Magnum and Quadtrac models are now available with enhanced finance packages.

These top of the range models are now offered at **1+3 @0%**, instead of the previous 1+2 @ 0%, enabling the cost to be spread even further. Details from the Pro Agri teams at Frome or Stockbridge.

Full terms and conditions on request. Subject to status. Maximum 50% of RRP or balance to finance.









PROTECT YOUR PEOPLE AND PREMISES

SAVE 10%* ON YOUR CURRENT FIRE AND SECURITY COSTS BY SWITCHING TO T H WHITE.

We know that even with the best intentions it's not always easy to keep on top of maintenance, so T H WHITE has a great offer to address ALL your fire and security service needs, saving you money at the same time. For a limited period we are offering 10% OFF* existing annual fees from any other supplier for fire & security servicing contracts, including extinguishers.

OR ADD A NEW TECHNOLOGY TO YOUR EXISTING SERVICE CONTRACT WITH US AND RECEIVE 10% OFF ANY EXTENSION.

If you already have a service contract with us and you add a new technology, we'll reduce the cost of that extension by 10%. So, if we currently service your alarm system, you could add fire equipment, or vice versa. Or, perhaps, add CCTV or door access...

To find out how to claim your 10% discount call 01380 726656, email efs.thwhite.co.uk quoting 'Discount 10' or complete the online form at efs.thwhite.co.uk/contact

*Terms & conditions: To qualify customers will need to provide evidence of annual contract charges or 12 months of invoices from their current supplier. The discount offer is also open to existing T H WHITE customers taking on a new technology with us. For example, if we currently service your fire alarm and you wish to add CCTV or Door Access. We reserve the right to decline a service contract subject to survey.



01380 726656 efs.thwhite.co.uk

BOOK NOW FOR OUR NEW HOLLAND 2020 TRACTOR HIRE FLEET

If there are times when you need an extra tractor but you can't justify purchasing one, hiring from T H WHITE can make a lot of sense.

Our 2020 New Holland hire fleet features tractors from the beefy T7 range, true workhorses that are perfectly suited to a huge range of tasks. The nine-model T7 series offers power ratings from 140hp to 300hp allowing you to pick the right tractor for the job – all with big productivity and top-of-the-line comfort. The T7 is a true icon of tractor design, brimming with state-of-the-art technology, but remember that our hire tractors are in great demand at busy times so its wise to book ahead to be sure of the tractor you need, when you need it.



Flexible long or short-term hires are available so to make your hire booking just contact any of our agricultural sales reps or one of our Agriculture branches.

PRECISION PLANTING AND FERTILIZING

As official dealers for leading manufacturers Väderstad and Kuhn, T H WHITE can supply all you need for precision planting and fertilising.



It's one thing to plant at high speed, but to do so with exceptional precision is something completely different. Väderstad's latest Tempo L planters – the world record holder for high speed planting – is now available in 8,12 and 18-row configurations. The air-powered delivery system will place the seed with incredible precision, with a planting depth of ±0.5cm, reducing doubles to 0.35% and skips to 1.21%. A new 3,000 or 5,000 litre fertilizer hopper can also be fitted, depending on the model.

No-till, min-till or conventional tillage – Tempo performs exceptionally in all conditions. The crops gets the best start possible which results in an even emergence.

For tractor-mounted fertiliser spreaders it would be hard to beat the Kuhn Axis; like the majority of the Kuhn farm machinery range you can purchase the Axis at 0% with either 2+22 monthly payments, or 1+2 annual payments, until 30 April only (see facing page)

Talk to your T H WHITE Agricultural rep or any of our branches about the incredible range of machinery to help with planting this season. We would be happy to arrange a demo so you can see for yourself how the unbelievable in precision planting has been made possible!

PROJECTS

SHOWING OUR CAPABILITIES AT LAMMA



LAMMA, the UK's largest agricultural event showcasing farm machinery, took place at the NEC Birmingham on 8-9 January 2020.

More than 40,000 visitors and 700-plus exhibitors across 11 halls combined to make it another highly successful show – the perfect shop window for the latest agricultural technology and innovation.

On the T H WHITE Projects stand in Hall 7 a full size dust suppression hopper attracted much interest from visitors seeking to reduce dust emissions on their various sites. Over a very busy two days we welcomed many new and existing clients and suppliers to the stand, discussing their on-site operations and enquiries ranging from servicing of equipment to a new drier, cleaner, and even a potential grain store opportunity. The tired legs and dry throats were well worthwhile!

Inevitably, with the clock ticking on Brexit, there were some interesting debates and discussions between

AGRICULTURE

MAKE THE MOST OF YOUR CAPITAL ALLOWANCES

As we approach the end of the tax year it's worth considering whether you have made the most of your possible capital allowances.

Capital allowances allow you to write off the full value of machinery against your profits, which in turn enables you to reinvest in other areas of your business. These allowances can be claimed by customers against direct purchases and any HP agreement payments made during the year.

If your purchase consideration is made between now and the end of the 2019/20 tax year (5 April), then the attraction of delaying tax due or even receiving a tax refund through an outright purchase or hire purchase may influence your decision.

Although T H WHITE does not provide financial advice, our sales experts will happily provide information on tax implications, but we also strongly advise a conversation with your accountant to advise on the best approach for your individual circumstances.

customers and suppliers on how developments would affect their businesses, investment opportunities, funding and the future of agriculture itself in the UK.

Thanks are due to all of those involved in the planning & implementation of the Projects stand. Next year LAMMA will again be at the NEC and is scheduled to be held on Tuesday/Wednesday 12-13 January 2021 – dates for your diary.

T H WHITE Projects specialises in cereal processing & storage solutions of all sizes, from small farm installations to large commercial/industrial bulk facilities, taking each project from conception to completion. If you have a scheme you would like to discuss, please contact us on 01380 723040, or email projects@thwhite. co.uk

SALE UP TO 50% OFF END OF LINE WELLIES & CLOTHING

THWHITE COUNTRY STORE

London Road, Marlborough Open Mon-Fri 8.00am to 6.00pm; Sat 8.00am to 5.30pm; Sun 10.00am to 4.00pm

THE ART OF SPREADING PRECISION

KUHN. The best investment for my future.



2+22 MONTHLY 1+2 ANNUAL PAYMENTS PAYMENTS

ON MOST PRODUCTS ACROSS THE KUHN FARM MACHINERY RANGE[†]

- Ploughing Tillage Shredders Fertilisation Spraying Hay/Silage Making
- Balers Wrappers Bedding & Feeding Landscape Maintenance Seeding

Offers valid until **30th April 2020**. For business users only. KUHN Finance can offer tailored finance plans to suit any farming cashflow (*terms and conditions apply).

Call your T H WHITE Agriculture rep for details...

KUHN

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AGRICULTURE





















Case IH Maxxum 150, 50kph,



New Holland CR8.90 Combine, 30ft varifeed header, engine hrs 193, threshing hrs 116 **£POA**



autoguidance, hi-cap unload auger, engine compressor, luxury cab, magnacut **£POA**



EX-DEMO • EX-HIRE • EX-DISPLAY

Case IH Puma 200, T4B, 50kph, Michelin tyres 650/70R42 £105,350



Case IH Puma 175 T4B, 50kph, CVT, exhaust brake, front linkage, auto air con, full auto guidance £97,000



cab suspension, front weight £68,850



New Holland T7.270 AC, auto guidance, front linkage **£108,500**



New Holland T5.105 DC. MY18, T4B, Hi/Lo elec, power shuttle, power clutch, Michelin tyres £41,650



Manitou MLT630-105PS Elite **£53,950**



Manitou MLT625 75 Elite, Kubota engine, heater work lights front & rear, 42" fixed forks £51,500



Väderstad Carrier 525XL, Disc Cultivator, 5.25m working width £38,150



REF: H1110778 Pöttinger Lion 6000 Power Harrow, 6m folding width for tractors up to 270hp £25,000



Kawasaki Pro DX Mule UTV £12,650



Kawasaki Mule Pro MX UTV, fitted with half cab £10,850

HIGH QUALITY USED AGRICULTURAL EQUIPMENT



2011 New Holland T7.270 LWB, Auto Command, comfort seat, front linkage, excellent £46,500 AT



2018 Manitou MLT741-40, Deutz stage 4 engine 136hp. M-VarioPlus transmission, 460/70-24 **£55,000 PC**



2015 Case IH Puma 200 ECO CVX, 50k CVT, front axle & cab susp, air brakes





2015 Manitou MLT 735 120 powershift LSU, fully dealer serviced, very nice condition £39,000 CD



2013 New Holland T7 270 Blue Power Edition, 4 spools & mid mount valve, front linkage & PTO £35.000 JW



2016 Manitou MLT 629, 5 hyd spools, 48" fixed forks, pneumatic seat with susp, air con £33,850 WF



T6.155, 50k, cab & front suspension, New Holland loader, FSH £48.000 AD



2014, Manitou MLT 629 Elite, Manitou headstock, good condition £32.000 SC

TRACTORS

2014 New Holland T6.155 £36,200 AT 2015 New Holland AC T7.250 LWB **£43,300 PC** £31.500 AT John Deere 6320, MX Loader

MACHINERY

Shelbourne Reynolds Mixer £36,200 AT 2002 New Holland RI600Y 8 row Maize

Header, to fit 4wd self-propelled £14,000 AT 2016 Kverneland Exacta Geospread £8,000 WF

RB	Ray Bennett	07710 985957
PC	Paul Churches	07702 724308
SCT	Steve Clucas-Tomlinson	07860 593339
DC	Dave Comer	07483 037515
SC	Stuart Crook	07831 249489
AD	Andy Daffurn	07860 331023
CD	Colin Davies	07860 401211

2014 McConnel PA6565T Hedgecutter, 3-point linkage, 65hp pump, 6.5m reach, XTC control, 1.2m twin rotor head,

electric rotor reverse & oil £13,500 JW Maschio 6m Power Harrow £8,500 JW Kuhn MDS 19.1D2 twin disc, 300ltr hopper, double acting hydraulics £2,750 AT 2013 Kuhn FC313DF-FF Front Mower

Conditioner, front mounted 8-disc cutterbar, 3.1m cut, steel conditioner, fast fit blades £3,400 PC

NE	Nigel Ellis	07860 247367
WF	William Farr	07495 114325
BG	Bob Gallop	07831 883734
JH	Jamie Harraway	07826 917955
RL	Ryan Lanfear	07769 248602
ML	Marley Lawrence	07483 037710
BL	Ben Linton	07495 114479

TRAILER

Haylock 22ft tandem axle low loader trailer

£1.450 AT

UTV/MULE

2017 Polaris Ranger UTV, diesel, electric power steering, tipping back, new rear tyres, tow ball £8,500 CR 2016 Kawasaki Mule Pro DX, 4wd, diesel, manual tipping back, tow bar, VGC £7,750 CR 2017 Kawasaki Mule Pro-DX UTV £12,650 CR

CM	Chris Martin	07919 044389
co	Charlotte Osborne	07483 037516
MQ	Mike Quilter	07887 450200
CR	Callum Rea	07860 712963
TR	Tim Rochfort	07973 911934
AT	Andy Taylor	07831 255811
JW	Joe Woollev	07818 077591