WHITE'S WORLD

Issue 299

www.thwhite.co.uk

June 2019



Big Ford tractor working day attracts 2,500 fans



Top seasonal offers from Väderstad and Kverneland



Working with the largest farmer-owned storage & processing co-operative

AGRICULTURE PROJECTS GROUNDCARE DAIRY COUNTRY STORE TRAILER CENTRE LORRY CRANES CONSTRUCTION ENERGY, FIRE & SECURITY ONLINE STORE MACHINERY IMPORTS



AGRICULTURE WELCOME TO ALL IN HEREFORD

Despite gathering storm clouds, T H WHITE Agriculture held its first customer open evening at the new Hereford Branch on 2 May.

The evening saw around 150 guests visit the depot, both existing and potential customers from the surrounding farming community. They had the opportunity to see behind the scenes at the branch, view our extensive range of machinery and meet our major suppliers including New Holland, Manitou, Kverneland, Lynx, Väderstad, McConnel, Sparex, Jensen, Kramp, MX Handling, HiSpec, Hardi and PLM alongside AgXtend.

Welcoming everyone to the event, T H WHITE managing director Alex Scott explained thatb the Hereford branch represented a new chapter for T H WHITE, taking on new staff and a new customer base, and he explained a little of the history of the family and staff-owned company, how diversity had been a core strength over the years, and that we intend to remain in Hereford for a long time. He went on to thank all the manufacturers at the event, in particular New Holland with whom we have had a relationship for over 100 years, and Kverneland who are new to us. Thanks also went to general manager James Ashworth and everyone involved in making the evening a success, supported by the excellent food from Haven Hog Roast and local craft beers from the Wobbly Brewery.

As well as collecting for Hereford's St Michael's Hospice, a raffle was held with an exciting collection of prizes. The first one out of the box, picked by Pat Smith, New Holland Business Director for UK and Ireland, was a pair of tickets for the 2019 Goodwood Festival of Speed. This was won by Anthony Dale of Hainstone Farm.

We hope that the evening's conversations and networking lead to strong T H WHITE customer relationships in this new territory.



News and information from the T H WHITE Group

T H WHITE GROUP

GROUP

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WHITE'S WORLD ONLINE

WHITE'S WORLD is also available in digital form where stories can easily be reviewed by division. In the digital edition we include stories that may be received too late for print.

To sign up for digital updates visit http://www.thwhite.co.uk/sign-up. We will then send you a monthly email with links to all the top stories and offers. As always, you will have the option to unsubscribe at any time.

GROUP

SEE US AT THE SHOWS

Safety & Health Expo MACHINERY IMPORTS (SPIDER) ExCel London, 18-20 June.

Royal Highland Show MACHINERY **IMPORTS** Royal Highland Centre, Ingliston, Edinburgh, EH28 8NB, 20-23 June.

WORKING WITH THE UK'S LARGEST FARMER-OWNED STORAGE AND **PROCESSING CO-OPERATIVE**

The first thing to strike you about **Camprain's Advance Processing Centre** (APC) in Cambridge is its sheer size. With a storage capacity of 180.000 tonnes, it is currently being expanded to 200,000t capacity by T H WHITE **Projects.**

PROJECTS

supplier

leading

cereals.

this year

And that's just one of four grain stores operated by Camprain – Britain's largest farmer-owned storage and processing co-operative - almost all of which have been built in partnership with T H WHITE. Today Camprain stores almost 500,000t of grain on behalf of its 550 member farmers, as well as operating the only 'clean wheat' plant in the co-operative sector. The quality and consistency of the grain produced by the plant



The Linton APC was the first to be built by T H WHITE for Camgrain. Camgrain was

honoured with the 'Nestlé Supplier of the Year' award. "Many of the most popular breakfast cereals contain our grain," says operations director Philip Darke with justifiable pride. "Customers like Nestlé and major flour millers mean not only that our farmers have a reliable market for their grain, but more than 90 per cent of it realises a premium price."

The concept of centralised grain stores was born back in the late 1970s. "The cost of on-farm storage has always been relatively high and it can be difficult

to achieve ideal drving and storage conditions," says Philip. "On top of that farmers faced the time-consuming task of finding markets for their grain. The economics suggested that grain farming could be simplified and become more profitable with large, co-operative grain stores, but the key to making it happen was the availability of European grant aid."

Camgrain's first store was built at Linton, south of Cambridge, in the early 1980s which was when Philip Darke joined the business. "There were certainly challenges and we wanted to benefit from the experience gained by early entrants to the sector. T H WHITE had been working on Hampshire Grain's first store and they had all the credentials we were looking

> for." So it was, in 1982, that a working relationship began between T H WHITE and Camgrain which has already endured for almost

40 years. "At Camprain we developed the specification, planning and civil engineering requirements, then T H WHITE put the whole project together."

The Linton plant opened in 1983 with just 50 farmer members, a number which grew rapidly as more and more farmers saw the benefits. While it's true to say that there will always be a need for some on-farm grain storage, the pooling of production has brought real cost benefits. For example, the cost



The intake bays at Cambridge APC incorporate six tailboard tips - soon to be eight.



Camprain operations director Philip Darke at the Cambridge APC where T H WHITE is adding 24,000t capacity.

today of an on-farm store to the high specification offered by Camprain works out at around £200 per tonne, a price which Camgrain can roughly halve. Over a 40 year investment period the annual cost per tonne can be brought right down to around £4. When you add to that the professional marketing which comes as part of the Camprain supply chain package, membership becomes a very attractive prospect.

As Camgrain's membership has grown, capacity has been increased by additional stores and expansion of earlier ones. The Cambridge APC was opened in 2009, followed by a further 90,000t store near Northampton in 2012. Also in 2012 Camprain acquired a 50,000t store at Stratford, now providing rapeseed storage and logistics support for Yelo Enterprises Ltd, the operators of an adjacent new build 100,000t rapeseed crushing facility. Strategic location of these stores close to miller and maltster consumers has further streamlined the operation and reduced haulage costs in

the supply chain.

"T H WHITE has worked on all our major projects since those early days," Philip adds. "Although we use competitive tendering and T H WHITE is not always the cheapest, we have a fabulous relationship with the team based on trust and integrity. With a mix like that we are well placed for continuing success in a competitive market. They are currently installing an extra 24,000t capacity at our Cambridge APC and for turnkey projects they are, and will continue to be, our partner of choice – as they have been for the last 36 years."

T H WHITE Projects is ready to help with whatever type or size of project you are contemplating, just as we have been able to work so successfully with Camprain over the years. Just call us on **01380 723040**, or email our team at projects@thwhite.co.uk to find out more about how we can assist you in making the most of your projects for generations to come.

HARVEST BREAKDOWN & SERVICE

There's enough to think about at harvest time without worrying whether your equipment is going to let you down.

T H WHITE Projects can help with regular servicing and maintenance of driers, cleaners, conveyors,

augers and elevators to ensure they are ready for the busy period. We can supply and fit parts for most makes of equipment, new or old.

If you do suffer a breakdown we can be on the spot fast to get you back in action. Just call our hotline.

Harvest emergency hotline (24/7): 07919 394602

ΤΗ ΨΗΙΤΈ PROJECTS

Nursteed Road Devizes Wiltshire SN10 3EA 01380 723040



AGRICULTURE **BIG FORD** GATHERING



Monday 6 May saw 115 Fordson, Ford, New Holland and Ford Conversion tractors assemble at Rowde, near Devizes, for The Big Ford Tractor Working Day.

The annual event held at Jim Butler's Farm, and organised and run by our Agricultural team at Marlborough under Leadership of Andrew Collier and Justin Moore, raises funds for charity and usually attracts around 2,500 Spectators. T H WHITE Agriculture, together with our manufacturer partners New Holland UK and Vaderstad UK, proudly supported the event with equipment and prizes for entrants. Six tractors even came from as far afield as Northern Ireland and the rest from all over England.

The event has established a large following, both among our customers and people attracted by social media, helping to raise over £3,000 for this vear's nominated charities - Dorothy House Hospice Care, Freewheelers Blood Bikes and the Forever Friends Appeal at the Bath Royal United Hospital.





www.thwhiteprojects.co.uk serviceprojects@thwhite.co.uk

AGRICULTURE

SEASONAL KVERNELAND KIT, IN STOCK & READY TO GO

Whether its tillage, sowing, spreading or mowing, Kverneland has the answer. **Celebrating 140 years of** agricultural excellence, we have great deals on this outstanding range of kit exclusively from our Hereford branch.





3232MN mower conditioner

The outstanding 8-disc 3232MN central mounted mower conditioner is in stock and ready to go from our Hereford branch. It folds into a 125degree vertical transport position with a working width of 3.16m and features centre-mounted spring suspension, nylon tines, a 600/900rpm conditioner rotor and non stop BreakBack System. When encountering an obstacle, the BreakBack will swing the machine backwards and over the obstacle, returning it to the original working position once the obstacle has been passed.

Also available right now is the **3332MT central mounted** mower conditioner with a 3.2m working width and featuring the all-new innovative QuattroLink suspension concept for Mower Conditioners

The **2828M centre rear mounted disc mower** boasts a 2.8m working width and a weight of only 805kg meaning it can be operated with just a 50hp tractor. It includes hydraulic spring adjustment, non stop break, 125 degree vertical transport solution, central suspension as standard.





We have an Exacta TL 1500 litre spreader complete with GPS controlled intelligent spreading, in stock ready to go for just £13,950 EX VAT. Its GEOSPREAD system provides section control with sections of only one metre wide, enabling switching of sections over the middle to reduce unnecessary overlap, thus saving on fertiliser and promoting a better yield.





The Kverneland 9472C is a high performance two-rotor rake producing a nice even centre swath from adjustable raking widths of between 6.2m to 7.2m. Mounted on a strong and stable frame, features include actively-steered wheels, the Terralink quattro system and hydraulically-raised rotors as standard.

If you are looking for a heavier-duty tedder, the 8576 Mounted Tedder **Proline** (left) features a strong and sturdy design with an exceptionally powerful driveline concept, combined with compact transport dimensions. With a 7.6m working width, it has 6/7 rotors/tines and weighs 980kg.



The low maintenance Kverneland Compactline 8460 is a purpose built hay making tedder with standard vibration dampers and a strong V-shaped central unit and central adjustment for border tedding. Weighing only 680kg with 6 rotors/5 tines and a working width of 6.05m, the power requirements are low and operational capabilities impressive.



The FRO multipurpose 2.8m chopper is ideal for chopping grass, pasture, setaside land and stubble. It is a minimum maintenance machine suitable for tractors up to 140hp with front or rear mounting. The hydraulic offset offers multi-purpose versatility for clearing out field edges through to road maintenance.

0% FINANCE ON ALL ARABLE EOUIPMENT, GRASS PRODUCTS AND FEEDING AND BEDDING **EQUIPMENT UNTIL 30 JUNE**

Order by the end of June and defer the first payment until August 2019 at either 0+2 or 0+24 payments at 0%. And if you don't want to defer your payments, Kverneland's flexible finance also offers 1+2 and 3+33 payment plans at 0%. All based on 50% of RRP or balance to finance. whichever is lower. Call your rep today!

For the latest availability on all our Kverneland kit, call our Hereford branch today on 01432 352333, Will Farr on 07495 114325 or Ben Linton on 07495 114479

ENERGY, FIRE & SECURITY SITE SURVEILLANCE FOR B&NES



T H WHITE was recently invited to take part in a competitive tender to supply, install and commission comprehensive IP CCTV systems for Bath and North East Somerset Council at two of its sites - Keynsham Recycling Centre in Pixash Lane and Haycombe Crematorium.

Following a site survey and initial customer consultation. T H WHITE submitted a proposal that suited both the

AGRICULTURE

The range of technologies available to farmers to increase efficiency and profitability while also improving sustainability is growing all the time. To bring together the best-in-class, easy-to-use technologies, New Holland has launched its new aftermarket precision farming brand, AgXtend. Initially, five innovative solutions will be available through AgXtend, all of which can be fully integrated into New Holland Agriculture's existing PLM precision farming platforms.

CropXplorer is a highly advanced biomass sensor which uses exclusive features and algorithms to determine fertilization rate based on crop needs. It's simple to use, requires no calibration and can be mounted on a standard 3 points hitch or front weight.

SoilXplorer allows users to discover the full potential of their soils using a contactless sensor to measure soil



customer's design and budget expectations. Finding the right balance between cost and quality for CCTV can be a difficult task. However, with the help of our sales team and in-house design crew both criteria were met, allowing the council confidently to place the order with T H WHITE. We look forward to working with the council on the two projects and any other projects that become may available in the future.

NEW HOLLAND LAUNCHES AFTERMARKET PRECISION FARMING BRAND AG TEND

Xpect more conductivity at four different depths. This results in accurate soil mapping, identifying areas of compaction allowing tillage implements to work at full depth only where needed.

The new **crop NIR sensor** can be mounted on all types of equipment: forage harvesters, combines, balers and tankers. It allows farmers to determine yield moisture as well as crop constituents.

Xpower is the electro-herbicide that allows farmers to replace chemicals with electricity for weeding and pre-harvest desiccation of crops, and the package is completed by the new FarmXtend App, a smart weather application working with a complete set of connected sensors.

Full details of the AgXtend offering are available from our specialist Andrew Collier on 07769 931553, or at agxtend. com where there are also downloadable brochures on each of the components.

AGRICULTURE LOOKING FOR TOP END EQUIPMENT IN THE **DRILLING AND CULTIVATION SECTOR?**

WE HAVE 'READY-TO-GO' KIT IN LIMITED QUANTITIES - RESERVE YOURS TODAY!



The Tempo TPF8 planter is the new generation high-speed planter, delivering unmatched precision at double the speed of traditional planters in all conditions. Equipped with hydraulic support wheels mounted between the row units, this avoids any tilting in hilly conditions and the wide tyre profile maintains the working depth irrespective of soil type. This 8 row model has four support wheels coupled as a hydraulic unit ensuring an even load and smoother ride further improving planting precision. Fitting most tractors Tempo has low hydraulic requirement, self-sufficient electric power and requires low draught force. This drill is offered with E-Control or ISOBUS control system and the option of a fertiliser kit, disc markers and hydraulic weight transfer.



VÄDERSTAD

Väderstad has long been

considered the market leader,

concentrating on 'getting the

shared by T H WHITE Group.

best from your land,' a purpose

The company's edge comes

from its focus on essential drilling

yields. Build quality and versatility

delivering amazing efficiency and

and cultivation tasks. Väderstad

focuses on creating the optimal

soil conditions to maximise

sets Väderstad apart, also

productivity.

The Väderstad Rapid RDA600S is the seed drill that carries out seedbed preparation, levelling, drilling and re-consolidation in one pass. This model comes with the hardy System Disc Aggressive, track eradicator tines, bout and pre-em markers, interactive depth control, a tramline kit, reinforced tyres, work lights, wireless Gateway technology and E-control as well as Väderstad's SeedEye - a unique calibration system for seed counting and monitoring.



This **NEW Väderstad CR500 Carrier** with 470mm discs is a true multi-tasker designed for high speed tillage and seedbed preparation with a wide range of front tools, discs and packers germinating all in its pass. Versatile in handling ultra-shallow to deeper cultivation, the Carrier saves passes, decreases machine cost per hectare and provides the best start possible for the coming crop.

We also have a **Carrier 525XL** (ex display at £38,150) - a trailed disc cultivator with a 5.25m working width and



adjustable discs. This larger work-horse is well suited for deeper cultivation or breaking up pastures.

Carriers can be configured for five main tasks: stubble cultivation, incorporation, seedbed preparation, small-seed drilling and pest prevention. A full range of disc sizes are available from ultra-shallow tillage at 2-3cm depth up to 16cm working depth. The conical shape of the disc produces fine tilth and mixes residues evenly ensuring the same working angle is maintained irrespective of wear and working depth.



This superb **EX-DEMO TD400 TopDown Cultivator** at £52,000 is the ultimate high intensity multipurpose cultivator, performing both full-scale shallow cultivation and a deep cultivation in a single pass. A TopDown reduces passes, preserves ground moisture, increases capacity and lowers costs.

12.5cm spaced discs on individually suspended disc arms, creates fine tilth by cutting and mixing the top soil. The 27cm spaced tines then loosen and mix the soil and crop residues down to 30cm working depth. In the final two working zones, the leveller and packer then concludes by ensuring an even and fully reconsolidated surface. To adapt to varying soil conditions, the working intensity of the discs can be adjusted from the cab on the move.

To enquire about any of the Väderstad products on these pages, contact your T H WHITE sales representative TODAY.



PLUS...

Don't miss our great pre-season deals on new Väderstad Tempo high speed planters! **INTEREST-FREE FINANCE AVAILABLE**



STORES GRICULTURAL PARTS Tripod **Sprinkler** Tripod adjustable height Max. 12m spray coverage Easy to set spray range 360° rotation Fits all standard hoses Compact for easy storage **£36** PRICES SHOWN EX-VAT

For all current offers see: www.thwhiteagriculture. co.uk/events-offers/

BADMINTON 2019



The weather was kind and the competition intense. Congratulations to Piggy French on winning the 2019 Mitsubishi Motors Badminton Horse Trials on her horse Vanir Kamira!

The action drew huge crowds and the T H WHITE stand enjoyed some very busy days and super orders, reflecting the fact that it's becoming increasingly important for the smaller landowner to be independent in terms of maintenance machinery. The team mounted an extensive display of Honda ATVs, Logic attachments and Robotic mowers. The most popular items sold this year were related to paddock care, in particular, rollers, harrows and sprayers.

All eyes will be on the new sponsor for next year (as yet unannounced) as Mitsubishi Motors step down after an incredible 28 years as title sponsor.

SEASONAL OFFERS

£42.58 NOW

£29



_ The M18 FUEL™ high torque impact wrench delivers Nut-busting torque of 1,898 Nm and fastening torque of 1,356 Nm ! Supplied With Free Heavy Duty carry case. (Body only option supplied without batteries or charger)

£230 WHILE STOCKS LAST

5AH M18 Red Lithium-ion **Batterv**

ONLY £60 WHILE STOCKS LAST

1/2 in Impact Socket Set Draper Expert HI-TORQ® 6 point deep sockets 75mm long, forged from chrome vanadium steel hardened

tempered and chemically blacked for corrosion protection.











VÄDERSTAD





* POTTINGER

MANITOU HANDLING YOUR WORLD

BIG NAMES IN USED EQUIPMENT



2014 New Holland CR9080 Combine Harvester, twin pitch rotors, cleaning shoe. difflock £145.000 RD



2014 Kubota M135GX, 2 rear spools, 40kph, front suspension, 850 hrs from new £36.000 RD

FORAGE HARVESTER

- 2002 New Holland FX48 Forage Harvester, grass & maize, 4wd£ 25,000 AT
- 2008 New Holland A440 Maize Header, 8 row small discs £25,000 AT
- 1995 New Holland FX300 Forage Harvester £18.000 AT

in working order, sold as seen TANKER

1995 1500 Slurry Tanker, good pump £3,500RM

RB	Ray Bennett	07710 985957
PC	Paul Churches	07702 724308
SCT	Steve Clucas-Tomlinson	07860 593339
SC	Stuart Crook	07831 249489
AD	Andy Daffurn	07860 331023
CD	Colin Davis	07860 401211



2015 New Holland BB870 PC, Crop Cutter, tandem axle, 47,000 bales £46.000 AT



2018 Manitou MLT625. Kubota engine, 75hp/55. 4w stage 3B, hydrostatic transmission £49,800 CD

MACHINERY

EX-DEMO - 2017 Väderstad TD400 £52,000 CO 2016 EX-DISPLAY - Väderstad Carrier 525XL Disc Cultivator, 5.25m working width **£38,150 CO** 2010 Hardi Commander, 4500ltr tank, 24m delta force boom, safe track steering £17.000 PC 2010 Hardi Commander, 4500ltr tank, 24m delta force boom, safe track steering £17.000 PC 2005, New Holland BB940 Baler £15,000 AT

07775 003460

07860 247367

07495 114325

07831 883734

07826 917955

07860 712963

Nigel Ellis William Farr Bob Gallop Jamie Harraway JH SK



2016 New Holland T7.190. 50kph, c/w semi p/shift, joystick, very good condition £59.000 JW



EX-DEMO-2017 Vaderstad TD400, very good condition £52.000 CD



2012 New Holland T6070 Elite. front linkage, tyres 460/85/R38, 380/85/R28, one owner £35.000 AD



2015 Väderstad CR625XL Disc Harrow, 6.25m XL carrier, excellent condition £37,000 RL

TRAILER 2016, Ifor Williams TA510, 12x6ft, easy load sheep decks, dividers, sump tank £4,250 JH MULE/UTV

2016 Kawasaki Mule Pro DXT UTV, diese £9,200 AD half cab, road legal, c.1,000 hrs 2017 EX-DEMO – Honda UTV 700M2, two year warranty, only 124 hrs from new, rare green panels, tow bar, digital dash with service indicator, 12v charging socket £10,990 TR

RL	Ryan Lanfear
BL	Ben Linton
СМ	Chris Martin
TR	Tim Rochfort
AT	Andy Taylor
JW	Joe Woolley

Sales Hotline: 01373 465941 (Mon-Fri 08.00-17.00) Out of hours: 07710 985957 New: www.thwhiteagriculture.co.uk Used: www.thwhiteused.co.uk

In addition to our usual selection of the best used agricultural equipment on the market we also have a selection of ex-demo, ex-hire and ex-display stock offers at great prices.

Although some items may show signs of light use, they are without exception high quality machines and implements. All items will be fully checked by our technicians as well as being warranted by T H WHITE.



New Holland FR650 T4B -4wd diff lock, 40kph, engine compressor, autofloat climate control £205.000



Case IH 8240 combine harvester-autoguidance, hi-cap unload auger, engine compressor **£POA**



New Holland CX7.80 combine - chop & chaff, yield monitor, autoquidance, 22ft varifeed header £183.000



Case IH Puma 200 T4B -50kph, exhaust brake, air trailer brakes, f/linkage, auto aircon £105,350



New Holland T7.270 AC T4B-50kph eco cvt, class 4R axle, cab suspension, climate control **£114.000**



Case IH Puma 200 T4B, 50kph exhaust brake, air trailer brakes, adv hmc, f/linkage, auto aircon £92,750



REF: 61112530 NH T7.245 AC T4B-50 kph. eco cvt. hvdr single. full autoguidance, joystick, aircon £105.000



Case IH Maxxum 150, 540/540E/1000 PTO, susp front axle with brakes, £71,000



REF: 51114796 New Holland T7.210, TB4, 40/50kph, Range Command, variable ratio steering **£79.000**



Case IH Maxxum 145, 50kph -540/540E/1000 PTO, front linkage, 90mm lift ram, susp f/ axle with brakes £69,650



All items offered are subject to remaining unsold. Prices shown do not include VAT. BRANCHES: DEVIZES: 01380 722381 FROME: 01373 465941 HUNTLEY: 01452 830303 KNOCKDOWN: 01454 238181 HEREFORD: 01432 352333 MARLBOROUGH: 01672 512328 TODDINGTON: 01242 620211 STOCKBRIDGE: 01264 811260

RD **Rhodri Davies** NE WF BG

Simon Knight



PY. Crop Cutter, single axle

hydraulic brakes, 44,000

bales £37.500 AT