WHITE'S WORLD

Issue 297

www.thwhite.co.uk

April 2019



Lithium fleet for **Bowood PGA course**



Offers on the latest from Manitou



Kverneland joins the T H WHITE fold

PLUS Agricultural clearance stock bargains!

AGRICULTURE PROJECTS GROUNDCARE

TRAILER CENTRE

LORRY CRANES

CONSTRUCTION

ENERGY, FIRE & SECURITY

ONLINE STORE

MACHINERY IMPORTS

GOLF & UTILITY



72v HAULER PRO BRINGS IN THE PLA

When you are producing more than 1.5 million plants a year and supplying top name garden centres across the UK, you need a thoroughly reliable system for gathering each diverse plant order from the nursery and bringing it to the distribution point for onward transport.

At the Bransford Webbs Plant Company near Worcester a 24-acre site has been developed over many years since the 1940s, of which today over 10 acres is under glass with much of the rest covered by poly-tunnels. Plant orders often comprise hardy nursery stock from opposite ends of the site and in order to gather plants quickly and efficiently Bransford Webbs has been a long term operator of Cushman electric utility vehicles, or UTVs.

Financial Director Richard Colbourne explains: "Years ago we used to have some petrol powered UTVs and we have also used mini tractors from

time to time, but even in the relatively large enclosed spaces of our greenhouses vehicle fumes can be very unpleasant for the workforce. So, back in 2005 we made the decision to use electric pick-ups for collecting plants around the nursery and we currently have a fleet of five.

"Earlier this year the oldest vehicle came up for replacement and we were keen to see whether the latest technological

developments could give us a vehicle that was even more efficient."

Luckily for Richard, T H WHITE's newly established Golf & Utility business – a sub-division of T H WHITE Groundcare – and its resident expert Simon Bingham were there to advise. "I knew that the 72-volt Cushman Hauler Pro would be a good solution for Bransford Webbs," says Simon. "The extra power compared to the earlier 48-volt models is ideal for trailer-hauling tasks in the nursery, and with a 50-mile range from one charge it has the capacity to work all day uninterrupted. You would be surprised at the distance it covers!

"As well as being economical to run, the Cushman Hauler Pro also features an enhanced controller unit which provides more finesse in controlling the machine's powerful acceleration - an important factor when hauling trailers. Other

> advances include simpler diagnostics and battery state monitoring."

The verdict from Bransford Webbs? "The Cushman Hauler Pro is the plantsman's perfect

TH WHITE Golf & Utility can help you with a vast range of applications where there is a need for efficient, green and low cost haulage. To discuss the possibilities call Simon Bingham on 07813 835212, or email him at sjb@thwhite.co.uk.



News and information from the T H WHITE Group

3THWHT **GROUP**

WHITE'S WORLD WHITE'S WORLD

GROUP

WHITE'S WORLD

White's World is published monthly by T H WHITE. To contact our Divisions, call:

Agriculture Knockdown 01454 238181 Marlborough 01672 512328 01373 465941 01452 830303 01432 352333 Toddington 01242 620211 Stockbridge 01264 811260

01380 723040 **Projects** Groundcare Knockdown 01454 238181 Reading 0118 976 0088 Redditch 01527 597770 Stockbridge 01264 811260

01373 465941 01452 830303 Marlborough 01672 518408 Knockdown 01454 238181

Trailer Centre 0118 976 0088 01380 722381 **Lorry Cranes** Construction 01672 512328 Energy, Fire & Security 01380 726656

Online Store www.thwhitestore.co.uk 01264 811260 **Machinery Imports**

www.thwhite.co.uk info@thwhite.co.uk © T H WHITE Group 2019 E&OE Nursteed Road Devizes Wilts SN10 3EA 01380 722381

To unsubscribe from T H WHITE Group marketing, please visit www.thwhite.co.uk/unsubscribe

WHITE'S WORLD ONLINE

WHITE'S WORLD is also available in digital form where stories can easily be reviewed by division. In the digital edition we include stories that may be received too late for print.

To sign up for digital updates visit www.thwhite.co.uk/signup. We will then send you a monthly email with links to all the top stories and offers. As always, you will have the option to unsubscribe at any time.

AGRICULTURE

MANITOU ARTICULATED LOADERS AND SKID-STEERS

The new Manitou MLA-T range of articulated loaders, previewed in the December 2018 issue of White's World and presented to customers at the LAMMA show in January, is now available from T H WHITE Agriculture with the top-spec model - the MLA-T 533-145 V+ offered until the end of April with a terrific 0% finance deal.

The MLA-T range comprises eight models perfectly tailored to agricultural handling needs, such as dairy cattle or beef farms. The tipping load varies from 875kg to 5 tonnes with a lifting height between 2.5m and 5.20m, and all models in the range are easy to manoeuvre with excellent 360-degree visibility.

The naming protocol is quite logical, the model name suffixes corresponding to the respective powers and types of transmission offered. All are highly capable machines, but for all-round power and capability the Manitou MLA-T 533-145 V+ takes the honours.

Combining comfort, performance and profitability, it is fitted with M-Vario Plus transmission, a 143 hp engine and a load sensing pump. With easy access to the main engine components and centrally positioned greasing points, maintenance is simple, optimising the profitability of your operation.

If you order a MLA-T 533-145 V+ from us and take delivery by 30 April you can take advantage of a 3+33 payment 0% finance deal, subject to a maximum advance of £50,000. If you are interested, please contact your nearest T H WHITE Agricultural branch where staff will be able to give you all the terms and conditions and arrange a demonstration if you wish.

Another Manitou star at LAMMA this year was the 2700V skid-steer representing a family of 16 compact loaders new to the UK. For many years the Mustang and Gehl brands have enjoyed a high profile in the USA and

Europe, having a reputation in skidsteer loaders going back to 1965. These machines are now being brought to the UK in Manitou's red and black colours.

The 2700V sits in the middle of the range boasting a lift capacity of 1.225 tonnes and a lift height of 3.31m, powered by a 72hp Yanmar diesel engine. The smallest skid-steer in the range is the 1350 R (lift capacity 0.612 tonnes; lift height 2.746m), while at the other end of the scale is the world's largest skid-steer, the 4200 V (1.906t; 3.647m) – powered by a 120hp Deutz engine.

With such a range of capabilities the Manitou skid-steers will have many applications across agriculture, construction and industry.

We understand that new machinery isn't the right choice for everyone so we are also offering deals on a selection of quality used Manitou equipment. Contact your T H WHITE Agricultural branch or local sales rep for full details.

MANITOU HANDLING YOUR WORLD Manitou 2700V skid-steer compact loader





0% FINANCE EXTENDED **ON ALL NEW HONDA ATVs**

The special offer of 0% finance over two years that we announced last month on all new Honda ATVs, has been extended to the end of June.

To qualify for 0% finance there is a minimum deposit of 10% of the purchase price. Payment can either be made in 24 equal payments, or by 24 payments plus a final 'balloon' payment, meaning that a Honda ATV can be yours for as little as **£95.85 per month**. Full details from Simon Knight on 07860 712963 or Tim Rochfort on 07973 911934.





15 Litre capacity, unmatched torque of 135Nm with speeds multi-use, robust of up to 2000 rpm! Supplied with 2x 5Ah and user friendly

HIGH QUALITY AdB



technology offering

batteries, charger and tool bag.

AGRICULTURAL PARTS STORES



High quality AdBlue

available in a range of sizes From just 34p per litre!

For all current offers see: www.thwhiteagriculture.co.uk/events-offers/

MLA-T 533-145 V+ **Telescopic Articulated Loader** UNTIL 30 APRIL 2019 FINANCE FLAT RATE P.A.

TOTAL CROP PACKAGE SOLUTION



Quality product • Price-competitive • Interest-free plan CONTACT YOUR AGRICULTURAL PARTS DEPARTMENT



ARE YOU TALKING TO US?

2 ISSUE 297 **ISSUE 297 3** WHITE'S WORLD WHITE'S WORLD

PROJECTS

ADDITIONAL STORAGE IN PORT EXPANSION

The Port of Tilbury London Ltd. part of Forth Ports PLC, has now added a further 16,000 tonnes of cereal storage to its existing grain terminal on the banks of the River Thames.

As one of the largest facilities of its kind in the UK, annually handling more than 1.4 million tonnes of combinable crops for both the import & export markets, this project represents a significant investment by The Port of Tilbury in one of its major assets which was originally constructed back in the sixties. The previous operating capacity -120,000 tonnes of silo storage – has been augmented by a brand new flat store constructed adjacent to the existing grain

Principal contractor for the project was Colchester-based Cadman Construction, with T H WHITE Projects acting as the mechanical and electrical contractor, both parties working closely with the Port as principal designer for the new facility.

The 16,000 tonne flat store is contained in a 66m x 36m single span building with two main grain storage bunker areas surrounded by concrete retaining walls to a height of 6.5m, supported from the in-situ cast foundation which itself has the potential for the addition of future crop aeration.

At the front a below-ground

flush weighbridge was installed. At the rear of the building a MCC plant room was constructed to house the electrical control equipment in a clean, dust-free operating environment. This has a communications link with the main control room where the operating process control and monitoring software had been upgraded to encompass the enlarged facility.

T H WHITE heavy duty fabricated grain doors are used to maximise the available storage capacity, offering the ability to fill right up to the doors and protect the main entrance areas.

Alongside the existing concrete grain terminal, the mill gallery belt conveying system feeds the adjacent Allied & ADM flour mills which run in parallel to the Thames and the steel grain silos.

Apart from the option of tipping directly into the flat store by truck, the main automated feed route is via one of the mill gallery transfer towers which has been modified to divert the flow of grain down a reinforced chute with replaceable wear plates, into a new high capacity 500tph chain conveyor which runs in an overhead gantry across to the store. Having entered the roof space of the flat store, the chain conveyor has the ability via its discharge

slide gates to transfer the conveyed material into one of the two high level belt conveyors which operate down the length of the two storage bunkers, filling the area through the travelling tripper carriage on a controlled basis in conjunction with a festoon cable control system.

All mechanical and electrical equipment installed complied fully with the ATEX requirements of the project, whilst safe access for maintenance was ensured in the design of the secondary steelwork around the bulk materials handling equipment.

The project programme has now been successfully completed and handed to the Port for operational use, currently scheduled for final commissioning with the automated transfer of grain from the terminal by the time this appears in print.

T H WHITE Projects specialises in cereal processing and storage solutions of all sizes, from small farm installations to large commercial/industrial bulk facilities , taking each project from conception to completion. If you have a scheme you would like to talk about, please do contact us on 01380 723040 or email projects@thwhite.co.uk



PRE-HARVEST CHECK AND INSPECTION

MATERIALS PROCESSING, DRYING, BULK STORAGE AFTERMARKET CUSTOMER SERVICE AND SUPPORT

Contact us now on 01380 723040 and ask for Kevin Alnwick or send a mail to cssprojects@thwhite.co.uk

It's that time again to plan, think ahead and make sure everything is in good working order and ready for the forthcoming harvest.

Health Check Free Estimates

Service & Repair

- Detailed Report

 - Spare Parts Sourcing
 - Competitive Rates
- Fabrications

Free Advice

Safety Awareness

GRAIN STORE EMERGENCY OUT OF HOURS HOTLINE: 07919 394602

3TIHW H T **PROJECTS**



CALL US NOW AND BE PREPARED

GOLF & UTILITY



In January the PGA admitted Bowood Hotel Spa and Golf Resort as a PGA Golf Course and PGA Golf Academy one of only three in the UK. As a result, Bowood will now also be the home of the English PGA Championship for the next three years.

With credentials like that the stunning Wiltshire course is clearly setting very high standards. As well as its beautifully maintained acres, its spa and luxury 4 star hotel, it offers a superb golfing experience. Readers of the popular *Today's Golfer* magazine will also be familiar with Bowood's PGA golf pro Ben Emerson who is a regular

With the club's most exciting season to date coming up the decision was taken to renew the entire Bowood fleet of golf buggies and Ben was instrumental in opting for the latest E-Z-GO RXV ELITE lithium battery vehicles. "Not only are the new buggies 126 kilos lighter - that's more than equal to the weight of a person - but they are maintenance-free." said Ben. "They go much further on a charge too, being able to go round the 18-hole course twice compared to once with our old buggies."

The fleet of 16 RXV ELITE buggies was delivered to Bowood in early March after Stuart Fry from T H WHITE gave Ben a demonstration. "Unlike traditional lead-acid batteries the lightweight lithium pack needs no topping up or other maintenance and is faster to charge," said Stuart.

Out on the course the new buggies have already proved a hit. "The players love them, while they also result in less ground compaction," Ben added.

Although the advanced Samsung lithium battery technology means that the new RXV ELITE costs more than buggies with traditional batteries, the extra range means that they can be used more intensively, thus reducing the number of buggies needed, the club now having been able to reduce its peak time fleet from 20 to 16. They use less power too, cutting running costs.



Bowood PGA Pro Ben Emerson (left) and Stuart Fry from T H WHITE.

Residual values are also higher, meaning that a club like Bowood, which leases its buggies – usually over a four year term - can almost achieve a costneutral outcome. E-Z-GO also covers the ELiTE series with an unprecedented fiveyear, unlimited-amp-hour warranty.

Bowood's blossoming reputation is unsurprisingly attracting blue-chip companies for corporate events. "We have a couple coming up this year besides the PGA Championship, including one for Aston Martin, and that's another area where T H WHITE helps us," says Ben. "For these events we often need extra buggies on a short term basis and T H WHITE is able to hire us whatever we need. It gives us great flexibility to accommodate events of any size."

If you would like to know more about the E-Z-GO RXV ELiTE or other E-Z-GO golf buggies please contact Stuart Fry on 07774 212926 or Simon Bingham on 07813 835212.

MORE MOWER FOR YOUR MONEY



4 ISSUE 297 **ISSUE 297** 5

BIG NAMES IN USED EQUIPMENT



















www.thwhiteused.co.uk



Combine, twin pitch rotors self-levelling cleaning shoe. yield monitor £159,000 RD



Forage Harvester, hours: engine 2134, chopping 1582 £83,000 RM



2008 New Holland A440 Maize Header, 8 row small discs **£25.000 RM**



1995 New Holland FX300 Forage Harvester, in working order, sold as seen £18,000 RM



2005, New Holland BB940 Baler, single axle hyd brakes, 92.000 bales £15.000 AT



variable chamber crop cutter 50kph, c/w semi p/shift, round baler, 480/45-17 tyres joystick, very good condition



2016.New Holland T7.190.



2015 New Holland T7.210 Power Command, 50kph, front linkage, auto steer ready, 3,200 hrs **£53,900 PC**



2015 New Holland T6.160. 50kph, 4 cylinder, excellent condition £53.000 RL



2012 New Holland T6070 Elite, 40k trans, front linkage, 4,300 hrs, very nice condition £35,000 CD



2016 Case IH Optum 300, front linkage, 5-electric remotes, hyd top link, full quidance £98,000 SC



2017 Case IH Farmall C, 24 x 24 hi/lo gearbox, 40kph, LRZ 100 Loader, 2 real remotes 41,500 CM



John Deere 6910, 40k Powerquad, 11,050 hrs, 80% tyres, LH reverser, TLS suspension 20,500 CD



2010, Manitou MLT 634-120 LSU, PUH, JSM controls, 6 speed powershift £19,500 CD



Manitou MLT 741, 4,300 hrs, full dealer history, genuine machine from a genuine farm **£19.500 CD**



2015 Väderstad CR625XL Disc Harrow, 6.25m XL carrier, excellent condition £37,000 RL



EX-DEMO - Kuhn Multi Master 5 Furrow Plough, auto reset, LP66D wide bodies **£16,800 CO**



Kuhn Megant 400 4 metre Tine Drill, a/c electric seed metering, Kuhn Quantron S control box £10,000 CD



TD-S Slurry Tanker, topfill, internal agitator, hvd drive pump **£36,750 BG**



Hedge Trimmer, good working order, 1.2m head, hyd roller £12,500 RM

TRACTOR

2014 New Holland T7.270 Terraglide II with brakes, 3600 hrs, excellent £65.000 AT

2016 EX-DISPLAY - Vaderstad Carrier 525XL Disc Cultivator, 5.25m working width £38,150 CO 2002 New Holland RI600Y Maize Header

to fit 4wd self-propelled £14.000 AT 2008, Krone Rake, good condition £8,000 RM 2013, Teagle Tomahawk 8100 £7,400 RM £6,500 PC Besson Disc Harrow, 4.6 meter 2012, Kuhn FC283 Mower £5,600 RM

2012 Claas Tedder, 7.7m working width,

serviced and ready to go Maschio Power Harrow, 3 meter Kuhn HR3003 Power Harrow 2008, Krone Tedder, average

self-install, very good condition

£5,250 AW £4,500 AT £4,000 RM

£4,000 RM Reco Accord Drill, good condition £3,750 AT 2002. John Deere 228A Mower £3,500 SC 2002. John Deere 1365 Mower £POA SC EX-DEMO - Robomow RS630 mower, base station, wire & pegs, mower will come with all accessories to

2007 Marshall 2400 Slurry tanker £4,950 BG 1995 1500 Slurry Tanker, good pump £3,500RM

2014, Honda TRX 500FE2F, electric gear change, power steering, towball

2009 Kawasaki Mule

TRAILER

£1,800 SK Marshall 11 tonne Silage Trailer £5,500 PC

RB Ray Bennett 07710 985957 PC Paul Churches 07702 724308 07860 593339 Steve Clucas-To SC Stuart Crook 07831 249489 **AD Andy Daffurn** 07860 331023 CD Colin Davis 07860 401211 07775 003460 **RD** Rhodri Davie

NE Nigel Ellis 07860 247367 William Farr 07495 114325 07831 883734 **BG** Bob Gallop Jamie Harraw 07826 917955 Simon Knight 07860 712963 Rvan Lanfear 07769 248602 07495 114479 BL Ben Linton

CM Chris Martin RM Richard Morgan TR Tim Rochfor

AT Andy Taylor AW Adrian Weaver JW Joe Woolley

£4.995 TR

£4,500 RM

07919 044389

07831 351379

07973 911934

07831 255811

07850 301575

07818 077591

HIGH QUALITY CLEARANCE BARGAINS

On the opposite page is our usual monthly selection of some of the best used agricultural equipment on the market. But on this page we present a selection of clearance items at bargain prices.

This selection of products may be ex-display, exdemonstrators, or simply items that we have had in store for a longer period. As a result, some items may exhibit storage soiling or show signs of light use, but without exception they are high quality machines and

All items will be fully checked by our technicians as well as being warranted by T H WHITE.

REF: 51110456

REF: 61112530

aircon **£105,000**

full autoguidance, joystick,

Pöttinger Torro 6010l

Combiline Loader Wagon

-tandem sprung steering

axle, 45 knives £69,250



Case IH 8240 combine harvester-autoguidance, hi-cap unload auger, engine



combine - chop & chaff, yield monitor, autoquidance, 22ft



New Holland T7 270 AC T4B - 50kph eco cvt, class 4R cvt, air brakes, front linkage axle, cab suspension, climate control £114.000 quidance £128,250



Case IH Puma 200 T4B, 50kph New Holland T6.175 DC - exhaust brake, air trailer T4B, 50kph, engine speed brakes, adv hmc, f/linkage, management, cab susp. auto aircon £92,750

REF: H1111351

REF: 41106831



Manitou MLT741-140 - Deutz Väderstad Top Down 400 stage 4 engine, m-varioplus multipurpose cultivator transmission, hyd locking, £52,000 jsm joy stick **£POA**



Case IH Luxxum 120-32 x 32 powershift, 40kph, push Carrier TopDown 400 back hitch, cab susp, air seat, crossboard, system disc front weight carrier £45,270



mixer wagon - cross feeding, 2 vertical augers, 6 auger



Case IH Optum 300 - 50kph 50kph, exhaust brake, air & PTO, AFS 700 screen, full trailer brakes, f/linkage. auto aircon £105.350



mech mirrors, LH & RH mirrors **£59.000**



Warwick WB14FM 14t Grain Fastmaster Trailer £18.415

REF: H1110778

Power Harrow

£25,000



4.1 tonne lift capacity



Honda 700M2, 2 year Pottinger Lion 600 folding warranty, handbook. fitted towball, EASI one day free training course £8.495



New Holland FR650 T4B-4wd diff lock, 40kph, engine



linkage Michelin tyres 540/65R30 fixed, 650/ 65R42 fixed, 211 hrs **£POA**



-540/540E/1000 PTO, front linkage, 90mm lift ram. susp f axle with brakes £69.650



Manitou MLT 625-75H Elite - Kubota engine, 42" fixed forks & carriage, 5 hyd services £49.800



Case IH Farmall 105C HD -high-lo 24 x 24 2 speed p/ shift, 40kph, HD rear axle, 3 rear remotes, aircon **£POA**

All items offered are subject to remaining unsold. Prices shown do not include VAT.

AGRICULTURE

KVERNELAND EQUIPMENT NOW AVAILABLE FROM T H WHITE IN HEREFORD

What better way to welcome Kverneland - the Norwegian maker of agricultural implements for 140 years to the T H WHITE fold than to offer 0% finance on the company's feeding and bedding products?

Kverneland's high quality grass, soil, seeding, spreading and feeding solutions are now available from T H WHITE's Hereford branch and we are celebrating by offering a number of **0% finance** options on Kverneland diet feeders and shredder bedding until 30 June. What's more, if you place an order by 30 April your first payment will be deferred until October 2019!

An offer like that is too good to miss, so for all the details call our Hereford branch on 01432 352333 or visit us at Beech Business Park, Tillington Road, Hereford HR4 9OJ.

There will be an open day/evening at our new Hereford branch on 2 May. If you would like to attend please contact us on 01432 352333



HE-VA FRONT PRESS

Running a front mounted press ahead of a combination drill might look old school to some, but why have a dead weight on the front of your tractor to counterbalance your drill when, with a front press, you will not only speed up the drilling operation but also level, cultivate and consolidate ahead of your combi drill? This is exactly what the range of HE-VA front presses has been designed to do. Cleverly, the long headstock has been engineered to 'pull' not 'push' the press in work. With steering rollers in the headstock it allows the press to follow the tractor accurately, essential when using a steering guidance system. The press then automatically centres itself when lifted at the headland for increased stability while making a headland turn and in transport.





ACCREDITED SPECIALISTS IN ENERGY, FIRE & SECURITY DESIGN, INSTALLATION, SERVICE AND MONITORING



SECURITY

T H WHITE Energy, Fire & Security is an NSI Gold-accredited Intruder and Security specialist with 26 years' experience in installing and maintaining commercial security systems. Our carefully chosen suppliers are **Honeywell, Risco, Texecom**, and **Visonic** and we supply and install panels, detectors, PIRs, key fobs, keypads, as well as a range of wireless communication warnings and controls.

FIRE SAFETY SYSTEMS

T H WHITE is an approved **Gent 24 System Integrator**, specialising in design, supply and installation of Gent fire systems from **Honeywell**. We also supply and install farm alarms and associated accessories from **Advanced**, **Haes**, **Kentec**, **EMS**, **Hochiki** and **Apollo**. We work with clients to provide single standalone alarms or fully integrated solutions, as well as secondary solutions such as fire extinguishers.





EV CHARGEPOINTS

Working with leading supplier **Evolt (Swarco)**, we offer a full range of electric vehicle charge points, from simple residential installations to fast and rapid charge points for commercial use. We are also registered to offer OLEV grant funding to homeowners and businesses for each qualifying charge point installed.

SOLAR ENERGY & STORAGE

We have a strong pedigree in Solar PV having installed over 300 commercial schemes totalling 18 Mega Watts from commercial rooftop solar systems and small solar parks. We choose to install **Hanwha Q Cells** well as market leading **SMA**, **Fronius** and **SolarEdge** inverters. For energy storage we are now installing the Powerwall 2 battery from **Tesla**.



Servicing and monitoring contracts available across the range Call us today for a free, no obligation survey

10% OFF YOUR FIRST SERVICE BOOKING

for any new or existing customer who takes on service and maintenance from a new department. For example, if you have an energy service contract and take out fire alarms servicing, then the discount would apply to your first booking of the new work.



01380 726656

efs.thwhite.co.uk