



TV Super Truckers turn to Palfinger UK



Multiple applications for compact tractors



Solar park maintenance and surveillance

PLUS extensive choice of quality used equipment and machinery...

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DAIRY

COUNTRY STORE

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ONLINE STORE

MACHINERY IMPORTS

DAIRY



DeLaval

MILKING AND FEEDING ADVANCES AT THE FOREFRONT OF DAIRY TECHNOLOGY

Success in the challenging dairy farming sector relies increasingly on new technologies to maximise milk yield, herd health and profitability. The latest innovations from DeLaval, the pioneer and market leader in dairy automation, will now help farmers to achieve more than ever before.

Topping the list of DeLaval's new introductions are the OptiDuo™ robotic feed pusher, the new V300 Voluntary Milking System (VMS), plus the latest software to help you manage and control your dairy business, even when you are on the move.

OptiDuo feed pusher

The first DeLaval OptiDuo in the UK has been supplied by T H WHITE and commissioned at Oldbury Farm near Frampton on Severn, Gloucestershire, where David Merrett has a herd of 125 cows.

The OptiDuo is a new robotic feed pusher with a twin-spiralled rotating auger which allows feed to be remixed and repositioned without damaging or crushing the roughage and then pushes it closer to the feeding rail, giving the

cows constant access to the refreshed feed.

Following a guidance cable buried in the yard surface, the OptiDuo can be programmed to work around the clock, meaning that cows have access to feed 24 hours a day. This allows heifers and lower ranked cows the same opportunity to feed, with less stress and competition from dominant cows in the herd, which in turn leads to higher intakes and more milk in the tank. Different settings can be made for different groups, for example lactating cow feed or youngstock feed.

DeLaval calculates that with the OptiDuo feed

intake can be increased by up to 10 per cent with less wastage, providing the cows with a well-mixed diet to help to ensure maximum dry matter intake and minimise feed sorting. The cows can then spend more time resting and ruminating.

V300 VMS

When the DeLaval Voluntary Milking System (VMS) first appeared 20 years ago it revolutionised the way in which dairy farmers could manage their business. Allowing cows to be milked as and when they want, at the



TOP: T H WHITE Dairy manager Nigel Ellis (right) explains the operation of the DeLaval OptiDuo to farmer David Merrett.

ABOVE: The V300 is the latest DeLaval VMS, featuring many refinements to enhance welfare and production.

Continued on Page 2 >>

News and information from the T H WHITE Group

T H WHITE GROUP

GROUP

WHITE'S WORLD

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WHITE'S WORLD ONLINE

WHITE'S WORLD is also available in digital form where stories can easily be reviewed by division. In the digital edition we also include news, offers and invitations which may not be covered in the printed magazine.

To sign up for digital updates, please visit www.thwhite.co.uk/whites-world-signup/. We will then send you a monthly email with links to all the top stories and offers. You will have the option to unsubscribe at any time.

MEET US AT THE SHOWS...

Frome Agricultural and Cheese Show

West Woodlands Show Ground, Somerset, 8 September.

AGRICULTURE DAIRY

Royal Berkshire County Show

Newbury Showground, Priors Court, Berkshire, 15-16 September.

GROUND CARE TRAILER CENTRE

APF Ragley Estate, Alcester B49 5PS, 20-22 Sep.

MACHINERY IMPORTS

PALFINGER UK

The Dairy Show Royal Bath & West Showground, Shepton Mallett, 3 Oct.

DAIRY

Saltex NEC Birmingham, 31 Oct - 1 Nov, Stand H190. **MACHINERY IMPORTS**

DE LAVAL DAIRY INNOVATIONS *Continued from front page*

same time monitoring the milking cycle for each animal, its health and the yield, meant that very close herd control could be exercised, at the same time freeing the farmer and his employees from the rigours of set milking times to enjoy more normal working hours and a better family life.

Since then DeLaval has continually developed, modified and improved its VMS, adding the **OCC™** cell counting system, **Herd Navigator™** software and a new model in 2015 including the Body Condition Scoring (BCS) camera.

Now we have the new DeLaval VMS **V300** incorporating a host of improvements that will enable farmers to do more with less. At the heart of the system is the milking arm - which in many ways replicates actions of the human arm. New software and the highest ever quality camera assess the best and most accurate way to attach the teat cups. The system learns and adapts to each individual udder, memorising the settings and resulting in attachment rates of 99.8 per cent, taking away the need to teach the machine manually with the entry of each new cow.

Attachment of teat cups is 50 per cent faster than the previous model, milking capacity is up by 10 per cent to a potential 3,500kg of milk a day, yet running costs are lower. The integrated DeLaval **InSight™** system is able to find the teat fast and accurately, giving the cow a stress-free and relaxed experience.

A major advance is in teat spraying. The V300 is fitted with the DeLaval **PureFlow™** system which cleans each teat individually with a 99 per cent teat spray hit rate. Increased stimulation from the PureFlow system also results in a 15 per cent higher milk flow. A new user interface - the DeLaval **InControl™** mobile app - allows for remote control of the system as well as access to information.

Stay in control on the move
Alongside the V300, DeLaval has

launched a new edition of its **DelPro** integrated farm management software, together with an associated app, **DelPro Companion**. Working in unison, these monitor your herd's well-being 24-hours a day, bringing together the data needed to make decisions relating to performance, feeding, health, milking and reproduction. Being able to view all this in one tidy application for a mobile device allows you to maintain complete control of your farm and your herd from literally anywhere in the world.

Key benefits of the DelPro platform include: **Animal Welfare:** DelPro has the ability to identify an animal becoming ill at an early stage so you can prevent her and other cows in the herd from becoming really sick.

Food Safety: You have full control over your cows feed ration throughout the different states of lactation. With DelPro you can set a controlled strategy for each cow and implement it for differing days in milk, production level, or lactation

number. The system can also divert milk automatically in a given milking cycle. **Profitability:** A closer focus on animal health drives productivity. DelPro helps to align efficient feeding with reproduction goals and expected yields. Each cow is treated as an individual with a focus on milking permission to help her meet her potential.

Work efficiency: DelPro manages work flows to ensure efficient performance. It allows you to analyse milk production and reproduction data to explore the effect on monthly production levels through these changes. The interface is easy to navigate with comprehensive downloadable reports.

DelPro Companion is available to download from Google Play or Apple's App Store.

T H WHITE Dairy Manager Nigel Ellis is ready to tell you more about all the exciting developments from DeLaval. Call him on 01373 465941, or email nigel.ellis@thwhite.co.uk.



T H WHITE PROJECTS

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AGRICULTURE

HARVEST PHOTOGRAPHY COMPETITION

Well, what a harvest that was! Long hot days and sultry nights as the teams across our region worked round the clock, raising the dust and bringing in the crop.

Some of the entries to our Harvest Photo Competition - run through the T H WHITE Agriculture Facebook page - were truly stunning and we are amazed that there are so many outstanding photographers among our customers. There were so many great images that we just don't have space to share them all, but here's the winner and some of our other favourites.

THE WINNER (right) is Lucy Charman for this photo taken as the sun was setting in the Vale of Pewsey. Glyn Kingstone is driving the combine and the tractor lights form starbursts, while the dust and the colour of the sky give the picture superb drama and urgency.



REAPING THE AWARDS!

BELOW Jason Smith shot a low angle as the combine approaches.



ABOVE Another superb 'sundowner' from Michael Szollosi, previewed in White's World 289.

RIGHT With the help of a drone Andrew Bradley photographed this CR9.90 cruising through wheat. The plume of dust from the rear and the grain gushing into the combine's holding silo show that this harvester means business.

BELOW Combine triple by Sam Treadgold.



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ENERGY, FIRE & SECURITY



SOLAR PARK SERVICING, CLEANING AND CCTV

Did you know that our Energy Division maintains solar parks as well as rooftop solar installations? T H WHITE currently maintains three solar parks in the region, handling everything from electrical testing of AC and DC electrical cables and connections, through to mechanical inspection and repair works, to ensure the systems maintain efficient energy generation throughout their life.

Solar park systems are monitored via 3G or broadband connections and often come with a weather station and pyranometry to monitor the yield and ensure the system is generating at peak performance. The data generated enables us to provide a 7-days-a-week call-out service for clients under contract to ensure systems maintain their generation availability. It also helps us to identify potential improvements to the system over its life as well as spot issues quickly.

Solar parks do require regular attention; they are often larger than rooftop installations and sometimes funded by third parties. T H WHITE has installed a number of solar parks but we are also aware of many which were installed by others, often in a rush up to a deadline, after which we have heard from customers about issues requiring repairs or more reliable maintenance.

An area in which we have extensive experience which sets us apart from other solar maintenance companies is in security and CCTV - we have over 25 years in the security industry. When solar parks were built CCTV was often left until last or even overlooked to save money, which is now proving to be a costly mistake for some sites. We offer a full range of technical CCTV solutions which are ideally suited for solar park security including state of the art analytics, PA systems and links to 24/7/365 monitoring to enable fast response on site as a deterrent to potential thieves.

We are happy to review clients' security arrangements at solar parks and provide a free quote to upgrade or replace CCTV systems should they experience problems.

Our Energy team can also manage solar parks for clients entirely, or work with an existing provider or asset manager to offer them our electrical, security and specialist cleaning services for both planned and reactive maintenance. Please contact our team on energy@thwhite.co.uk or call 01380 726656.

AVEBURY DETAILS

It has now been announced that the 2018 Avebury & District ploughing Association match will be held at Bell Farm, Cherhill, Calne by kind permission of Home Farm (Minal) Ltd. The date this year, as announced in the August edition of White's World, is 29 September. For more information visit www.aveburyploughingassociation.co.uk.



GROUND CARE

COMPACT TRACTORS WITH MULTIPLE APPLICATIONS

There are many applications for which a full-size tractor would be inappropriate, impractical and, in many instances, unaffordable. These situations call for a compact tractor, a field in which Iseki has specialised for more than 90 years.

The introduction of new models has made the Iseki line-up stronger than ever, and with all models available from T H WHITE Groundcare on either agricultural or turf tyres, the possible applications are far-ranging.

Small size, high manoeuvrability and low soil compaction makes these tractors ideal for many new niche farming enterprises where high value specialist crops are grown, often on smallholdings. For example, the changing climate in southern England has resulted in burgeoning wine production and Iseki compact tractors are perfect for working in tight spaces between rows of vines. The same holds good for all forms of precision agriculture and fruit growing.

However, compact dimensions don't mean a reduction in features or operator comfort. Take the new Iseki TG6675 PS - fitted with turf tyres it is particularly suited for work on golf courses and sports facilities and it can be supplied with a ROPS or a factory fitted, fully air-conditioned Category 2 cabin. It features a 65 hp, four-cylinder, Stage IIIB diesel engine, with F12/R12 Power-shuttle transmission. At the rear is a category 1&2 3-point linkage with a capacity of 1,600kg at the ball ends and 1,500kg at 24 inches. Draft control, two auxiliary valves and a front loader joystick are also standard, while the rear PTO is two-speed with a mid PTO also included on the cabin model. An optional front loader is also available.



a solution not only for agricultural and groundcare enterprises, but the many fitments and accessories make them eminently suitable for

industry, horticulture and equestrian, applications. Even enterprising homeowners with larger grounds will find endless uses for these compact tractors. If you would like to find out more, arrange a demonstration to try an Iseki compact tractor for yourself, or discuss a tractor kitted out for your precise



The new Iseki TG6675 PS compact tractor is an extremely versatile machine. Equally at home with ROPS and front loader (left) working on agricultural tyres, or aerating a sports pitch (right) on turf tyres and fitted with an air-conditioned cabin, it's perfect for a multitude of tasks.

New additions to Iseki's premium economy range are the 46hp TLE4490 and 38hp TLE3400. These versatile tractors can be configured for a wide range of tasks where their light weight and minimal ground impact are a distinct advantage.

Other tractors in the range span the complete gamut of sizes, power outputs and transmission options, providing



Above: The Iseki TLE4490 is ideal for work where power is needed in tight spaces.

Below: Iseki TH4335 HST, fitted in this instance with a rear pallet handler.

needs, just contact the specialists at any T H WHITE Groundcare branch.



Stepping down a size: Iseki's TXG237 versatile sub-compact tractor is still man-for-the-job.

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AGRICULTURAL EQUIPMENT
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PROJECTS



PERPETUAL MOTION DURING HARVEST

The need to keep the wheels turning in grain stores during this year's harvest posed an interesting challenge for members of the T H WHITE Projects Farm Service & Installation team.

The hot weather resulted in the harvest being brought in earlier than expected, so those who had planned ahead and arranged for pre-harvest checks in their respective grain stores, together with some scheduled service and maintenance, were ready to cope with the combined crops from the fields.

The dust rising from the combines was evident around the region and told of intense activity in the fields. It wasn't long before the phones were ringing and our fully-equipped service vans were heading out towards the farms to tackle the various problems – whether it be with conveyors, elevators, or this year with the cleaners as the crop was coming in very dry with plenty of dust and chaff to block up the equipment.

The team coped well with the call-outs whether they came during the week or weekends and in the majority of cases we were able to obtain the necessary parts, fit them and promptly get the

customers up and running again.

Any of the installations requiring structural steelwork repairs to items such as ladders, stairways or access platforms, was supported from the T H WHITE Projects 'in-house' fabrication team based at our Devizes site.

Right through the summer months the engineers were kept busy, working together safely and efficiently to cope admirably with the breakdowns and other operational challenges facing them.

On behalf of T H WHITE Projects and our customers we would like to take this opportunity to thank Kevin Alnwick and his service team for their dedicated efforts during the harvest period.

T H WHITE Projects specialises in cereal processing & storage solutions of all sizes, from small farm installations to large commercial/industrial bulk facilities, taking each project from conception to completion and beyond, with standards of back-up and maintenance that are so important at busy times. If you have a scheme you would like to talk about, please do contact us on 01380 723040, or email projects@thwhite.co.uk.

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MACHINERY IMPORTS

NEW JENSEN UK WEBSITE

The team behind the distribution of Jensen woodchippers in the UK has launched a new website dedicated to showcasing the huge range of chippers available to industry professionals across the country.

Featuring a simple-to-navigate structure, the new site enables users to view details on all the Jensen machines available in the UK, in towable, tracked or PTO configurations, ranging from sub-750kg towable 6in chippers right through to powerful 12in models on hydraulically adjustable tracks. Visitors can also find out more about Jensen's custom-built featuring cranes, conveyor belts, chip storage containers and much more.

The new site also makes it easy to book a free, on-site demonstration with an online form available on every page. For those who prefer to phone, the site gives contact numbers for Jensen representatives right here in the UK, while the 'Find a Dealer' page provides addresses, telephone and email details for all UK Jensen dealers, a list which will continue to grow as new dealers come on board to increase support and sales coverage for customers in new areas.



Bill Johnston, Business Manager for Jensen UK is thrilled with the new digital presence: "This new website provides a really useful resource for both Jensen chipper users and for our dedicated dealers. It's easy to navigate and contains a great deal of useful information."

Established in northern Germany in 1884 by Peter Jensen, the Jensen company made the very first woodchippers in the world, specially developed for local authorities to maintain the public spaces around his hometown of Maasbull. In the 130 years since their initial development, Jensen woodchippers have been exported across the world, and in 2017 management of the UK distributorship was awarded to T H WHITE Machinery Imports Ltd.

Over the last year the Jensen brand has enjoyed great success in the UK under the stewardship of T H WHITE Machinery Imports, and the development of the new UK-based website will support further growth of the business, as well as helping existing Jensen owners to find and contact their local dealer for sales and service support.

If you are a chipper user, take a look at www.jensenchippers.co.uk.

LORRY CRANES

TV SUPER TRUCKERS TURN TO PALFINGER UK



The extensively modified Volvo FH 64T tractor fitted with a Palfinger PK78002-SH crane.

Specialist haulage demands high quality equipment. That is the belief of Metcalfe Farms Haulage Ltd, stars of the 2017 'Super Truckers' TV show, and it explains why they came to Palfinger UK for their newest truck build.

The brief – to design and build a high-quality tractor unit and crane with outstanding lifting capacity that would comply with the Road Vehicles (Construction & Use) Regulations, as well as Category 2 STGO.

The Palfinger UK team of specialist designers and engineers got to work developing a build-plan that would meet the high expectations of Metcalfe Farms and, following several months of planning and building, took pleasure in handing over the finished in August.

The new tractor unit is based on a Volvo FH 64T tractor with specialist subframe to accommodate a 150 tonne-rated sliding fifth wheel for large, heavy loads.

A Palfinger PK78002-SH crane completes the build, with a 15.9 metre reach and the ability to lift almost 4 tonnes at full extension.

To make use even easier and quicker for the operator, the new Palfinger crane comes with the built-in P-Fold assistance system, which both folds and unfolds the crane automatically and reduces set up times. This intelligent system is activated through the PALcom P7 remote control and set in motion by moving just one lever, controlling all the crane movements until a defined working position is reached. When it's time to pack away P-Fold takes control again, folding the crane down fully and controlling the fly jib and rope winch from any working position.

Weighing in at under 23 tonnes, the unit can be certified under the Road Vehicles (Construction and Use) Regulations, as well as being able to travel at up to 56mph according to the regulatory speed limits.

For Traffic Planner Bruce Raw

this multi-functioning truck offers a more efficient and cost-effective way of working: "We typically transport heavy loads such as containers, plant machinery and military equipment, including tanks, trucks and helicopters. This new vehicle with its sub-23 tonne weight will enable us to move multiple pieces of equipment in one run, helping with our efficiency and speeding up our delivery process."

Metcalfe Farms Haulage Ltd is one of the fastest growing heavy haulage companies in Europe, offering tailored heavy haulage solutions and a complete logistics and project management package. With a fleet of almost 100 modern vehicles, the team is renowned



PART OF T H WHITE GROUP



Metcalfe Farms Haulage Ltd's Bruce Raw (Traffic Planner), Darrell Langthorne (International Transport Manager), and Scott Dunn (Palfinger UK Area Manager) with the new vehicle.

for transporting heavy, abnormal and out of gauge loads across the UK and Europe.

"I would definitely recommend working with Palfinger UK for any truck build" said Bruce. "The team was brilliant to deal with and really down to earth. Everyone understood where we were coming from and the end product is great. We already had another Palfinger crane on our fleet and are working with the team on another new build to follow shortly."

Scott Dunn, Palfinger UK Area Manager for the North of England, worked with Metcalfe Farms on this sale and is delighted with the outcome for his customer. "This was an interesting and demanding build for us, but we have pulled it off and produced a great truck."

If you have a challenging truck project, why not talk to Palfinger UK about it? Just call 01380 722381, or take a look at www.palfinger.co.uk.

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BIG NAMES IN USED EQUIPMENT



2013 New Holland CX5080 Combine Harvester, 20ft header, approx. 500 hrs, exc condition **£85,000 RL**



2008 New Holland CX8040 Combine harvester 20ft varifeed header, very good condition **£85,000 AL**



2011 New Holland FR9050 Forage Harvester, hours: engine 2134, chopping 1582. **£83,000 RM**



2008 New Holland A440 8 Row Maize Header **£25,000 RM**



2002, New Holland RI600Y Maize Header to fit 4wd self propelled **£ 14,000 AT**



2002 New Holland BB940 Big Baler, 92000 Bales, good condition for age **£14,000 AT**



New Holland BR7060 Round Baler, good condition **£11,000 RM**



2011 New Holland BR7060, 20,000 bales, good order, very nice condition **£10,500 AD**



Kuhn VB1260 Round Baler, rotor variable, chamber opticut, excellent condition **£12,000 AT**



EX-DEMO - 2017 New Holland T7.315 AC, blue power, ECO CVT, front linkage, 445 hours **POA CL**



2016 New Holland T6.155, 50kph, NH Loader, front linkage & PTO, climate control **£62,500 RM**



2015 New Holland T6.160, 50kph, 4 cylinder, excellent condition **£53,000 RL**



EX-DEMO - 2017 Case IH Optum 300, 50KPH, CVT, air brakes, front linkage & PTO, **£131,650 CM**



2012 Case IH JXU 95, 4wd, 24 x 24 speed shuttle transmission, air con, air seat, **£35,000 RM**



2015 Manitou MLT840, clock 3125, good condition **£37,000 RL**



2014 Manitou MLT629 Turbo, 3036 hours, good condition **£32,000 SC**



2013 Manitou MLT735 Powershift, FSH, just serviced, new tyres **£31,500 CD**



2010 Manitou MLT627 Turbo, low hours, very nice condition, good tyres **£25,500 AD**



2015 Merlo 32.6, 3800cc, full service history, 4,600 hours, very good condition **£27,250 CD**



2014 Vogelsang 24m Dribble Bar, twin macerators, Siemens flow meter **£28,000 BG**

Sales Hotline: **01373 465941** (Mon-Fri 08.00-17.00) Out of hours: **07710 985957**

New: www.thwhiteagriculture.co.uk Used: www.thwhiteused.co.uk

MACHINERY

EX-DEMO Kuhn GA13131 Rotor Rake **£POA RM**
 2015 Väderstad CR625XL, 6.25m XL carrier, excellent condition **£37,000 RL**
 1995 New Holland FX300 Forage Harvester, in working order, sold as seen **£30,000 RM**
 Ford 4610, loader, working order **£10,000 RM**
 Claas Rake, good condition **£20,000 RM**
 2008 Krone Rake, good condition **£8,000 RM**
 2013 Teagle Tomahawk 8100SC **£7,400 RM**
 2013 Kverneland MT3228 Mounted 2.8m cut Mower, nylon conditioner **£6,750 SK**
 2008 Kuhn Primor 2060H Straw Chopper, good working order **£6,500 RM**
 2016 Kuhn FC313D, nice condition **£6,500 AD**

RB Ray Bennett 07710 985957
PC Paul Churches 07702 724308
SCT Steve Clucas-Tomlinson 07860 593339
SC Stuart Crook 07831 249489
AD Andy Daffurn 07860 331023
CD Colin Davis 07860 401211

2005 John Deere 730 Mower **£6,000 RM**
 2012 Kuhn FC283 Mower **£5,600 RM**
 2013, Kuhn FC313D **£4,750 RD**
 Kuhn MM121 5 Furrow Plough **£4,000 JW**
 New Holland 575 Baler **£3,500 RM**
 2009 Kuhn GA4321 Gyrorake **£3,000 RM**
 Krone KR550 Tedder **£3,000 RM**
 Amazone ZA-M Maxis 24m Fertilizer Spinner, working order **£2,500 RM**
 Protech PS30 Post Knocker **£1,800 CD**
 EX-DEMO - Robomow RS630 mower, base station, wire & pegs, c/w all accessories to self-install, very good condition **£1,800 SK**

TANKER

1500 Slurry Tanker, good pump **£3,750 RM**

RD Rhodri Davies 07775 003460
NE Nigel Ellis 07860 247367
BG Bob Gallop 07831 883734
SK Simon Knight 07860 712963
RL Ryan Lanfear 07769 248602
CL Charlotte Langmaid 07483 037516

MULE

2017 Polaris Ranger Diesel UTV **£9,250 SK**
 EX-DEMO - 2017 Honda UTV 700M2, 66 hours and 260 kms, 2 yr warranty, handbook, fitted towball, EASI 1-day free operator training course, petrol 680cc auto transmission, 2/4wd and diflock, tipping rear back, 680kg towing capacity, 386 load capacity
 Options at extra cost: Half cab kit, Agricultural road registration **£8,995 TR**
 2009 Kawasaki Mule, good condition **£4,500 RM**

CM Chris Martin 07919 044389
RM Richard Morgan 07831 351379
TR Tim Rochfort 07973 911934
AT Andy Taylor 07831 255811
JW Joe Woolley 07818 077591

