



Remarkable dust suppression hopper



'Grassmen' to join us at GRASSLAND UK



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## PALFINGER UK

PART OF T H WHITE GROUP

PALFINGER UK IS  
BRITAIN'S LARGEST NATIONAL  
LORRY CRANE PROVIDER

### LORRY CRANES

**T H WHITE has acquired Falkirk-based Outreach Truck Ltd, the Palfinger distributor for Scotland, and with agreement from Palfinger the merged businesses will come together as the UK's largest national lorry crane provider, trading as Palfinger UK from May 2018.**

Palfinger UK will be the only independent European distributor with full national coverage and will be one of the largest distributors in Europe selling products directly to end users.

T H WHITE's involvement with lorry cranes began in 1974 and the business grew dramatically in the 1990s when world-leading Austrian hydraulic crane manufacturer Palfinger made T H WHITE its official distributor for England and Wales. Outreach Truck Ltd has also worked closely with Palfinger since 1976, accumulating parallel experience and expertise north of the border. Outreach staff will now join the T H WHITE Lorry Cranes team in the new Palfinger UK operation.

Mark Rigby (above), director of T H WHITE's Lorry Cranes business, believes the acquisition of Outreach is the perfect fit with T H WHITE: "For more than 40 years Outreach has offered hydraulic handling, lifting and access equipment, supplying and fitting the complete range of Palfinger cranes. As regards the Palfinger Epsilon range, T H WHITE has traditionally focused on construction and recycling cranes, while Outreach has a strong business base in forestry cranes. That's a great example of how this 'coming

together' will broaden the portfolio of the whole operation.

"Likewise, Outreach has worked closely with many Scottish local authorities to develop expertise in bespoke body-building. That is complemented by T H WHITE's state-of-the-art body-building workshops in Devizes and Bradford where a vast variety of body styles and sizes are built and fitted to chassis, often in conjunction with cranes, pile drivers and other equipment."

The creation of Palfinger UK means that the business now has operational bases in Devizes (Wiltshire), Bradford (Yorkshire) and Falkirk (Stirlingshire), together with partner Transloader Services in Luton (Bedfordshire). Although trading as Palfinger UK, the business will firmly remain part of the T H WHITE Group.

"Now that we have a spread of business locations right across the British mainland we can work on further enhancing the high levels of customer service we are already known for," adds Mark. "Added to that, we are always looking for ways to assist various sectors of the market with new, specialist products, as we did last year with the introduction of specific models designed for the needs of builders merchants. Expect to see more of that as we go forward.

"All in all, Palfinger UK looks like being quite a force!"

For more on Palfinger UK, what it means for you as a crane user, as well as details of a host of exciting new products, visit [www.palfinger.co.uk](http://www.palfinger.co.uk).

News and information from  
the T H WHITE Group

# T H WHITE GROUP

PROJECTS

# THE REMARKABLE DUST SUPPRESSION HOPPER!



Abrasive aggregates can be handled effectively with a steel-built dust suppression hopper.



The dust suppression hopper was originally developed to reduce hazards when handling fertilisers. Here, urea fertiliser is being loaded - which could cause vomiting or nausea if ingested.

**A major challenge in the commercial handling of powdery, granular or other free-flowing materials is dust control. Depending on the material being handled, dust may not just be unpleasant and unsightly - it can cause health issues, environmental hazards and even the risk of explosion.**

Until quite recently, many processing, storage and handling plants had little choice other than to try and cope with a dust-polluted atmosphere, but now a new, patented and proven dust-suppression hopper is being introduced in the UK by T H WHITE Projects which virtually eliminates dust during transfer processes.

The dust suppression hopper is an easily-installed loading spout, designed to be mounted immediately beneath an existing feed point. It's ideal for use

where free-flowing products need to be packed, bagged, or loaded into ships, railway wagons, trucks, silos or storage bins.

Simple in design, yet highly effective, the dust suppression hopper funnels material through a restricted orifice and cone, causing it to adopt a swirl. As the material exits the nozzle a combination of surface tension, compression and the induced vortex holds it together in a tight, highly controlled stream which contains any dust within the column. It's quite remarkable to see, but hopefully the photographs published here and video footage on our website will give a good idea of just how effective it is.

The standard version has no internal moving parts and requires no power - it is simply configured before use according to the type of material being

dealt with. Where several different types of material may need to be out-loaded from the same conveying system there is an advanced model featuring a computerised positional feed control.

Both models are available in a range of 10 sizes and can be made from standard polyethylene, or tougher materials including steel (mild steel, electro-galvanised, Corten or Hardox) where aggressive or abrasive materials are being handled. 304-grade stainless steel can also be specified for the handling of warm or abrasive materials, and 316-grade stainless steel for food grade

handling and corrosive materials.

Inspired by the need for safer handling of fertilisers, the design of the dust suppression hopper has proved to be equally effective when handling most other free-flowing granular materials. Goods which are already being widely handled with success include cereals, sugar, salt, pet foods, sand, gravel, limes, minerals, pellets and chemical powders. Other dry goods can be trialled if not listed here.

Applications for the dust suppression hopper are enormous. Across the grain processing industry its benefits can be



Not only is the dust contained while loading railway wagons, but ALL the product is loaded resulting in higher yields.

applied at grain storage and handling installations including co-operatives, milling plants, maltings, breweries and distillers. Mineral and chemical plants including mines, quarries and glass works can benefit from far tighter control of even more potentially hazardous materials. At ports - where it's important to control dust drift while loading ships or transferring goods between ships and rail, road or storage facilities - the benefits are obvious.

Containment of dust is clearly a considerable benefit in providing a safer, healthier environment for the workforce, but it also minimises wastage and increases the yield of saleable product. On top of that it is likely to lead to savings in cleaning and maintenance - a fantastic pay-back for an initial small investment.

The dust suppression hopper really is a game-changer that could make a real difference to so many aspects of your business. You can explore the details on our dedicated web page by visiting [www.thwhiteprojects.co.uk/dust-suppression-hopper](http://www.thwhiteprojects.co.uk/dust-suppression-hopper), or call the T H WHITE Projects team on 01380 723040.



Loading at ports is an application where dust control is paramount. The DSH in action in Tasmania.



Twin hoppers in use for loading grain. The containment of dust in the stream is most evident.

**GROUP**  
**WHITE'S WORLD**  
 White's World is published monthly by T H WHITE. To contact our Divisions, call:

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	Huntley	01452 830303
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## PRE-HARVEST CHECK AND INSPECTION

### MATERIALS PROCESSING, DRYING, BULK STORAGE AFTERMARKET CUSTOMER SERVICE AND SUPPORT

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## T H WHITE PROJECTS



**CALL US NOW AND BE PREPARED**



THE GRASSMEN

AGRICULTURE



New Holland is teaming up with T H WHITE at Grassland UK this year, and the popular video bloggers 'The Grassmen' will also be supporting the duo. More than 7,000 farmers are expected to attend the one-day show on Thursday 10 May on a working farm adjacent to the Royal Bath & West Showground – and we have TWO FREE TICKETS up for grabs!

T H WHITE will have an action-packed stand at the show with a large marquee and an impressive line-up of kit from New Holland. 'The Grassmen' will be with us and are expected to take the controls of some of our big kit during the demonstration sessions.

Anyone who has seen The Grassmen's video comparing the New Holland T7 LWB to the Ford TW35 (Grassmen TV on YouTube) focusing on the remarkable changes of the last 30 years, will know how enthusiastic 'Donkey' and Gary are about the latest from New Holland... They have just described the New Holland T7.315 as 'The Magic Carpet' due to the way it drives and its operator comfort. We plan to have a T7.315 kitted



THE GRASSMEN JOIN T H WHITE AT GRASSLAND UK

TWO FREE TICKETS TO BE WON!

out with a triple mower set for The Grassmen to try at the show.

New Holland has teamed up with T H WHITE for GRASSLAND UK and among the other machinery the team has lined up for display and demonstration are the new FR650 Forage Cruiser, BB890 Plus Big Baler,

RB125 and RB150 Roll Balers working with a DualCommand T6.175 tractor.

A seven-strong team from New Holland will be on hand to answer your questions and give you VIP access to the latest kit.

Other manufacturers with strong representation on the T H WHITE stand will include Kuhn, Manitou, Quicke and Warwick, giving you the chance to see all

the latest and most important grassland machinery all in one place.

GRASSLAND UK 2018 will take place at the Bath & West Showground near Shepton Mallet (use the postcode BA4 6QN), with demonstration plots at adjacent farms. It's on 10 May from 9am to 4pm and tickets are £17 in advance, £20 on the gate.

Now here's how to be in with a chance of getting two tickets, worth £34, for FREE! For a chance to win, like our page and share your favourite picture of New Holland kit before Monday 7 May. Everyone who does that will be recorded and a winner will be drawn at random – it's that simple! What are you waiting for?

T H WHITE AGRICULTURE

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ARE YOU TALKING TO US?

AGRICULTURE



ATVs HELP OUT AT BADMINTON

T H WHITE is pleased to support the Mitsubishi Motors Badminton Horse Trials 2018 (2-6 May) by supplying Honda ATVs for use by the operations team. Pictured here is Harry Verney, health and safety officer, who is responsible for the set-up and ground work on site.

For many years T H WHITE has supplied two Honda ATVs which have proved invaluable and convenient for getting around the site without damaging the ground. They are responsive and efficient – and, of course, reliably Honda!

Don't miss T H WHITE's stand at the event, number 73 on Deer Park Drive, where the range of Honda ATVs and Logic attachments will be on display. We look forward to welcoming you.

FIGHT BACK WITH ATV TRAC

Fighting back against Rural Crime was high on the agenda at a recent annual meeting held by the National Gamekeepers Organisation in association with BASC at Hartpury College.

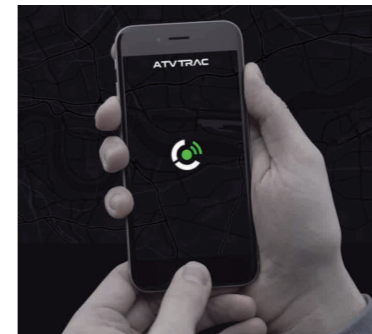
An insightful presentation by PC Ashley Weller, Cotswold Rural and Environmental Crime Liaison Officer for Gloucestershire Police, highlighted the need to protect farm machinery, ATVs and UTVs from theft.

PC Weller talked the guests through the various security measures, in particular the effectiveness of tracking devices which quickly help the Police locate a stolen machine.

Tim Rochfort from T H WHITE attended and was delighted to support the event by supplying an ATV TRAC tracking device as the main raffle prize – our thanks go to Rupert Archer-Smith of ATV TRAC for his generosity.

Using technology derived from Bike Trac's highly effective motorcycle tracking and recovery system, ATV TRAC is a discreet ATV and asset tracker that monitors the movements of your machinery in real-time via an easily-installed app on your phone or tablet, allowing you to view status and location history 24/7 with notification of unauthorised movements. As well as GPS tracking, the system also incorporates radio frequency detection, which means that the device is Thatcham Category 6 and Category 7 approved. Substantial insurance discounts can be claimed when your kit is fitted with ATV TRAC.

For further information about ATV TRAC please contact Tim Rochfort on 07973 911934 or come and talk to us about it at the Mitsubishi Motors Badminton Horse Trials, 2-6 May.



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**2017 Fiat 124 Spider 1.4 MultiAir Lusso, VU17 AYF, Black, 2,000 miles, £17,950.** Auto Climate Control, Rear Camera, Parking Sensors, Leather, Heated Seats, Electric Windows, EX-DEMO!



**2017 Fiat Tipo 1.6 MultiJet Lounge, VF17 KYC, Silver, 6,950 miles, £11,950.** Auto Climate Control, Cruise, DAB Radio, Rear View Camera, 17in Alloys, Electric Windows, TPMS.



**2017 Fiat 500X 1.6 MultiJet Cross, WO66 USC, Silver, 14,330 miles, £11,950.** Half Eco-Leather, Satnav, 5in Touchscreen, Auto Climate Control, Cruise, DAB Radio, Rear Parking Sensor, Electric Windows.



**2017 Fiat 500 1.2 Lounge, WM17 XKN, Red, 10,140 miles, £9,750.** Rear Parking Sensors, Cruise, Fixed Glass Sunroof, Air Conditioning, Front Seats with Memory, Hill Holder, 15in Alloys.



**2017 Fiat 500 1.2 Lounge, WO17 CWN, Blue, 5,041 miles, £9,750.** Low Mileage, One Owner, Front Seats with Memory, 15in Alloys, Glass Sunroof with Sunblind, Aircon, Rear Parking Sensor.



**2017 Fiat 500 1.2 Lounge, WO17 FTP, Metallic Black, 6,700 miles, £9,750.** Air Conditioning, Fixed Glass Sunroof, Electric Windows, Front Seats with Memory, Hill Holder, Rear Parking Sensors.



**2016 Fiat 500 1.2 Pop Star Dualogic, VA16 VFP, White, 2,600 miles, £9,250.** Full Dealership History, Start/Stop, Front Seats with Memory, 15in Alloys, Air Conditioning, Electric Windows.



**2016 Fiat 500 1.2 Lounge, WV66 CUX, Coral, 7,500 miles, £8,950.** Front Seats With Memory Function, Start/Stop, Hill Holder, Cruise Control, Fixed Glass Sunroof, Start/Stop, TPMS.



**2015 Fiat 500 1.2 Cult Dualogic, VU15 UHM, White, 18,500 miles, £8,450.** Auto Climate Control, Rear Parking Sensors, Fixed Glass Roof with Sunblind, Radio/CD/MP3, Leather Interior, Start/Stop.



**2015 Fiat 500C Pop Star, VA15 VKT, Red, 16,800 miles, £7,950.** One Owner, Air Conditioning, Start/Stop, Hill Holder, Radio/CD/MP3, Electric Front Windows, 15in Alloy Wheels, TPMS.



**2018 Alfa Romeo MiTo 1.4 TYB MultiAir Veloce, VA67 EBV, Alfa Red, 10 miles only, £17,950.** Sabelt Carbon Fibre Shell Seat, BOSE Sound System, Dual Climate Control, Alcantara, DAB.



**2016 Alfa Romeo MiTo 1.3 JTDM-2 Distinctive, VU16 VND, Alfa Red, 24,358 miles, £8,650.** Tan Leather Interior, Dark Tinted Glass, Electric Folding Door Mirrors, Climate Control, PDC.



**2017 Alfa Romeo MiTo 1.3 JTDM-2 Speciale, VF17 FZM, Cobalto Blue, 2,650 miles, £14,495.** 5-Hole Dark Alloys, Leather, Heated Front Seats, Privacy Glass, Electric Sunroof.



**2017 Alfa Romeo Giulietta 1.4 TB MultiAir Sprint Speciale, VA65 HDO, Alfa Red, 23,865 miles, £13,995.** Auto Climate Control, Dark Tinted Glass, 5-Hole Dark Gloss Alloys, Cruise.



**2017 Alfa Romeo Giulia 2.2 TD Super Auto, VA66 UCE, Vulcano Black, 9,000 miles, £25,950.** Paddle Shift, Audio Upgrade, Convenience Pack, Driver Assistance Pack, Auto Wipers.



**2017 Abarth 595 1.4 T-Jet Turismo, VK67 KLP, Yellow, 6,500 miles, £15,250.** Electric Sunroof, Abarth Leather, Auto Climate Control, Tinted Rear Windows, Electric Glass, Turismo Wheels.



**2015 Abarth 595 1.4 T-Jet Competizione, VK15 HGJ, Black, 13,680 miles, £12,950.** Full Dealership History, Diamond Finish Alloys, Auto Climate Control, Tinted Glass, Parking Sensors.



**2013 Abarth 595C 1.4 T-Jet Turismo, RX13 NBZ, White Tri-Coat, 21,389 miles, £10,950.** Convertible, Abarth Leather, Auto Climate Control, Tinted Rear Windows, Parking Sensors, Alloys.



**2016 Abarth 124 Spider 1.4 MultiAir, VN66 PNV, Red/Black, 23,126 miles, £21,450.** Leather Abarth Seats, BOSE Audio, Visibility Pack, Heated Seats, Air Conditioning, Cruise, 17in Alloys.



**2017 Fiat Fullback 2.4 JTD LX Double Cab Pickup, RX17 NVO, Grey, 5,586 miles, £17,950+VAT.** 4wd, Black Leather, Full History, Towbar, Satnav, Cruise, DAB, Climate Control, Privacy Glass.



**2016 Fiat Talento 1.6 JTD MultiJet L2H1 Panel Van, WN16 CVJ, Silver, 12,000 miles, £12,450+VAT.** Air Conditioning, Cruise with Speed Limiter, Parking Sensors, Black Cloth, LED Running Lights.



**2016 Fiat Talento 1.6 JTD MultiJet EcoJet 12 L2H1 SX Combi, WV66 UPH Silver, 4,300 miles, £18,950+VAT.** EX-DEMO, Black Cloth, Cruise, Satnav, Air Conditioning, Parking Sensor, 17in Alloys.



**2016 Jeep Renegade 1.4 MultiAir II Longitude, WN16 JRZ, Colorado Red, 17,176 miles, £11,995.** Air Conditioning, Cruise, Satnav, DAB Radio, 5in Touchscreen, Hill Start Assist, Start/Stop, Power Windows.



**2017 Jeep Renegade 1.6 MultiJet II Limited, VA17 NPE, Multicolour, 7,741 miles, £20,950.** MySky Roof, Auto Lights, Rain Sensor, Function Pack, Visibility Pack, Leather, Dark Tinted Glass, Climate Control, Radio.



**2015 Jeep Grand Cherokee 3.0 CRD Summit, VN65 JNX, Deep Cherry Red, 56,600 miles, £24,950.** Natura Plus Leather, Heated Ventilated Front Seats, Rear DVD, Rear View Camera.



Jeep

## ENERGY, FIRE & SECURITY

### RECHARGE YOUR VEHICLE WHEN YOU VISIT US AT DEVIZES

In May T H WHITE's first electric vehicle chargepoint will be available at the Group's head office in Devizes.

A dual socket universal charger has been installed, capable of charging the majority of electric vehicles and hybrids. Designed for use on commercial premises, the charger has 2 x 7kw smart charging sockets enabling two vehicles to be charged simultaneously and means visitors and staff to our head office can now plug in while they visit to help top up their car or van for their next journey.

The chargepoint, supplied by the T H WHITE Energy, Fire & Security Division, comes with a full back office system meaning the power can be purchased via a simple RFID card transaction made possible by a special MID-B energy meter which tracks the energy used and communicates to the provider via the internet. It is IP54 rated for outdoor use and comes with a set of bollards and tyre stops to protect the charger from accidental collision.

T H WHITE has selected the eVolt eVolve Smart dual outlet post which attracts a grant of £300 per socket from the government OLEV grant scheme specifically for workplace chargers (there



is also a residential grant scheme). T H WHITE is an approved installer of the eVolt range of chargepoints which offer the widest range of universal chargers in the market and are used by over 60 UK local authorities.

Here are a few fun facts:

- There are 135,000 plug in cars in the UK currently and this figure is growing
- A little known fact is that electric vehicle chargepoints do not charge the vehicle – the vehicle on board

computer controls the charge required and requests power from the charger

- There are 15,000 public chargepoints in the UK, a figure which is growing.

T H WHITE offers customers supply and installation of a full range of grant funded electric vehicle chargepoints including domestic products and a range of commercial products including standard and rapid charging units. Contact us on [energy@thwhite.co.uk](mailto:energy@thwhite.co.uk) or call 01380 726656.

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ride-on models, to £100 off core mowers and £65 off the popular Izy garden mowers. Only at our Marlborough Country Store – when they're gone, they're gone, so don't miss these bargains!

**HONDA**

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## BIG NAMES IN USED EQUIPMENT



2015 New Holland CX8070, 25ft varifeed header and trolley, yield and moisture, rape knife **£155,000 JW**



2008 New Holland CSX7080, 20ft varifeed header, 1050 engine/867 threshing hrs **£155,000 JW**



2008 New Holland A440 8 Row Maize Header **£25,000 RM**



2004 New Holland RI600Y 8 Row Maize Header, to fit New Holland FR, very good condition **£15,000 AT**



2002, New Holland RI600 Maize Header to fit 4wd self propelled **£14,000 AT**



2016 New Holland BB1290 standard Big Baler, steering axle, extended warranty, 14000 bales **£72,000 BW**



2011 New Holland BB9060 Packer Cutter Baler, 42000 bales, VGC **£37,500 AT**



2002 New Holland BB940 Big Baler, 92000 Bales, good condition for age **£17,500 AT**



New Holland BR7060 Round Baler, good condition **£11,000 RM**



2002 Claas 2200 Big Square Baler, 120 x 70 bale, rotor feed, single axle, good working order **£12,000 JW**



2016 New Holland T6.155, 50kph, NH Loader, front linkage & PTO, climate control **£62,500 RM**



Ford 4610 c/w loader, good working order **£10,000 RM**



2016, Iseki TG6490, 36hp, 1,100 hrs, features new IQ dual-clutch transmission, resprayed **£9,995 PC**



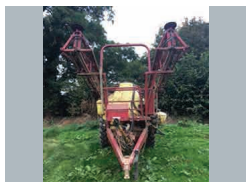
2011 JCB 310 Pivot Steer, 5,100 hours, pin & cone carriage, pick up hitch, immaculate **£34,000 RL**



2010, Manitou MLT627, choice of JCB headstock or Manitou, very nice condition **£25,250 AD**



2017 EX-DEMO Schuitemaker Rapide 520S, air/hyd brakes, LED lights, mudguards **£59,000 BW**



Hardy Sprayer, 18metre, MOT **£6,950 AT**



2008, Kuhn Primor 2060H Straw Chopper, good working order **£6,500 RM**



2012, Kuhn FC283 Mower, good condition **£5,600 RM**



EX-DEMO - 2017 Honda UTV 700M2, 2/4wd and difflock, 2 year warranty, fitted towball, **£10,250 TR**

Sales Hotline: **01373 465941** (Mon-Fri 08.00-17.00) Out of hours: **07710 985957**

New: [www.thwhiteagriculture.co.uk](http://www.thwhiteagriculture.co.uk) Used: [www.thwhiteused.co.uk](http://www.thwhiteused.co.uk)

### MACHINERY

2008 Kuhn Axis 30.1QE Fertiliser Spinner c/w S4 discs, quanton control box, immaculate condition **£4,000 RL**  
Kuhn MM121 5 Furrow Plough **£4,000 BW**  
2005 John Deere 324 Mower Condition, exceptional condition and serviced ready to go, one exceptional previous owner, well looked after, dry stored **£3,700 AD**

New Holland 575, good condition **£3,500 RM**  
New Holland BC940, good order **£2,900 RM**  
Protech Post Knocker, VGC **£2,000 RD**  
EX-DEMO - Robomow RS630 mower, c/w base station, wire & pegs, mower will come with all accessories to self-install, very good condition **£1,800 SK**

### WANTED

Used DeLaval milking equipment, mainly electronic Alpro computerised systems with or without in parlour feeding but most considered **Contact NE**

**RB Ray Bennett 07710 985957**  
**PC Paul Churches 07702 724308**  
**SCT Steve Clucas-Tomlinson 07860 593339**  
**SC Stuart Crook 07831 249489**  
**AD Andy Daffurn 07860 331023**  
**CD Colin Davis 07860 401211**

**RD Rhodri Davies 07775 003460**  
**NE Nigel Ellis 07860 247367**  
**BG Bob Gallop 07831 883734**  
**MH Matt Hooper 07824 607087**  
**SK Simon Knight 07860 712963**  
**RL Ryan Lanfeair 07769 248602**

**RM Richard Morgan 07831 351379**  
**TR Tim Rochfort 07973 911934**  
**AT Andy Taylor 07831 255811**  
**BW Ben Willcox 07826 917955**  
**JW Joe Woolley 07818 077591**  
**PY Patrick Yeates 07780 225104**

All items offered are subject to remaining unsold. Prices shown do not include VAT.

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KNOCKDOWN: 01454 238181 MARLBOROUGH: 01672 512328 TODDINGTON: 01242 620211 STOCKBRIDGE: 01264 811260

