WHITE'S WORLD

Issue 284

www.thwhite.co.uk

March 2018



NEW SPOUT ON THE WATERFRONT



Palfinger hook loaders for Bithells



Fiat Mirror for a fully connected experience



New Iseki compact tractor and mowers

PLUS extensive choice of quality used equipment, machinery and vehicles...

AGRICULTURE PROJECTS

GROUNDCARE

DAIRY

TRAILER CENTRE

LORRY CRANES

CONSTRUCTION

MOTOR GROUP

ENERGY, FIRE & SECURITY

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MACHINERY IMPORTS

It's not every day that a Grain Terminal replaces its vessel loading shipping spout.
However, 37 years after the original spout was installed back in 1981, that's exactly what was required by Shoreham Silo Services who operate the loading facility at Portslade, near Brighton in Sussex – part of the Bartholomews Group.

The original spout had been designed by T H WHITE Installation Ltd and fabricated by our old manufacturing company, T H WHITE Engineers Ltd, based at Vallis Road in Frome. After the spout had given almost four decades of excellent service, T H WHITE Projects was awarded the contract to design and manufacture a new high capacity telescopic shipping spout capable

of being extended and retracted during operation as it loads the ships moored alongside the quay.

Following manufacture and inspection at the T H WHITE



factory in Devizes, the completed shipping spout was despatched to the site in Shoreham. Here, the main challenge was to dismantle the original spout and install the new equipment within a weather window of opportunity, minimising operational down-time at the terminal.

The location of the actual site work was right on the water's edge, meaning that advance planning in preparing the RAMS (Risk Assessments Method Statements) for the scope of works was extremely important. All aspects of health and safety were appraised, including the potential of falling into the water from the overhead shipping tower or its adjacent walkways. The risk of a man in the water was mitigated by the engineers being required to wear life jackets while on any access equipment, or within a 2m radius of the quay edge during the installation programme.

With the RAMS completed, officially reviewed and approved by the Shoreham Port Authority, a two week window to undertake the scheduled work was identified at the start of the year.

Bad weather in mid January delayed the initial crane lift, but once the 70 mph winds abated it was possible to use the crane and associated mobile access equipment for the first phase of work involving the disconnection and removal of the old shipping spout and its connecting chute work. The latter was repaired and relined by the client while the main works were in progress, ready for refitting. The crane lifts were supervised by a T H WHITE Projects certified site engineer, together with other members of the team qualified as CPCS slingers and signallers.

Once the original components had been removed – and the matter of a stubborn set of 1981 vintage pivot pins addressed and overcome – the project moved to the next stage of scheduled work, the lifting into position of the replacement spout followed by the connection of the relined chute work within the large structural steel tower on the quayside.

To ensure the correct fitting

Continued on Page 3 >>

News and information from the T H WHITE Group



T H WHITE **MOTOR GROUP**



2016 Jeep Renegade 1.4 MultiAir II Longitude, WN16 JRZ, Colorado Red, 17,1760 miles, £12,250. Air Conditioning, Cruise, Satnav, DAB Radio, 5in Touchscreen, Hill Start Assist, Start/Stop, Power Windows.



egade 1.6 MultiJet 2017 Jeep Ren II Limited, VA17 NPE, Multicolour, **7,741 miles, £20,950** MySky Roof, Auto Lights, Rain Sensor, Function Pack, Visibility Pack, Leather, Dark Tinted Glass, Climate Control, Radio.



2014 Jeep Cherokee 2.0 CRD Limited, VK64 HSC, Blue, 29,979 miles, £14,950. Panoramic Suproof ESH with T H WHITE Auto Air Conditioning, Satnay, DAB, Parksense, Rain Sensor



2016 Jeep Cherokee 2.2 MultiJet 2017 Jeep Grand Cherokee 3.0 Longitude Plus Auto, VO16 UGD. Billet, 17,403 miles, £17,950. Auto Air Conditioning, Satnav Cruise, Parksense with Stop, CD, Power Windows, Thatcham Alarm



CRD Summit, VU17 YYG, Red Velvet, 9,800 miles, £38,950. Natura Plus Leather, Heated Ventilated seats, Climate Control, Parksense, Twin Screen Rear DVD



2013 Abarth 595C 1.4 T-Jet Turismo, RX13 NBZ, White Tri-Coat, 21,389 miles, £10,950. Convertible, Abarth Leather, Auto Climate Control Tinted Rear Windows, Parking Sensors, Alloys.



2017 Abarth 595, VU67 NND. Grey, 3,365 miles, £13,450. Air ditioning Traction Control Alloy Wheels, Flectric Door Mirrors, Power Steering, Stunning!



2016 Abarth 695 1.4 T-Jet Biposto Record, WR66 GSU, Yellow, 156 miles only, £23,450. Leather and Alcantara, Sabelt Carbon Seat Shells, 18in O.Z. Alloys, Tinted Glass, Rare Car in New Condition!



1.4 MultiAir, VU17 AYB, Blue, 3.000 miles, £25.950, Fx-Demo. Bose Audio, Visibility Pack, Abarth Leather Heated Seats Air Conditioning, 17in Alloys, Alarm.



2018 Alfa Romeo MiTo 1.4 TB Alfa Red. 10 miles only. £18.995. Bose Sound System, Carbon Fibre Seat shells Fabric/Alcantara DAR Privacy Glass, Cruise, Start/Stop.



2017 Alfa Romeo Giulietta 1.4 TB MultiAir Sprint Speciale. VA65 HDO, Alfa Red, 23,865 miles, £14.450. Auto Climate Control, Dark Tinted Glass. 5-Hole Dark Gloss Alloys, Cruise



2017 Alfa Romeo Giulia 2.2 TD Super Auto, VA66 UCE, Vulcano Black, 9,000 miles, £25,950. Shift Paddles, Convenience Pack, Driver Assistance Pack, Audio Upgrade, Climate Control, Satnay, Cruise



2016 Alfa Romeo Giulia 2.2 TD Super Auto, VE66 CVZ, Alfa Red. 7,000 miles, £24,950. Ex-Demo, DAB, Cruise, Driver Assistance Pack. Yellow Brake Callipers, Tinted Rear Windows, Rain Sensor, Power Seats.



2017 Alfa Romeo Giulia 2.9 Biturbo V6 Quadrifoglio, VE17 FYY, Black, 2,650 miles, £54,950 Reduced! Stunning 510 bhp, Leather/ Alcantara, Harman Kardon, 5-Hole Alloys, Yellow Callipers



2016 Alfa Romeo 4C 1.8 TBI Spider, WV16 MYU, Tri Coat tizione Red, 6,038 miles £42.950. Black Leather Sports Seats, LED Headlights, Aircon, Cruise, Flectric Windows, TFT



2017 Fiat 124 Spider 1.4 MultiAir Lusso, VU17 AYF, Black, 2,000 miles, £17.950. Auto Climate Control, Rear Camera, Parking Sensors, Leather, Heated Seats Electric Windows, EX-DEMO!



2017 Fiat Tipo 1.4 T-Jet Easy Plus, VK17 ZDT, Grey, 6,737 miles. £9.950. Air Conditioning DAB Radio, Cruise, Rear Parking Sensors, Flectric Windows, 5ir uchscreen, Allovs, Hill Holder



ınge Auto, VU17 AYM, Metallic Blue, 7,950 miles, £12,950. Seats, DAB Radio, Front Flectric



Star, VA65 TZW, Blue, 17,200 miles, £10.450, Auto Climate Control, DAB Audio Upgrade, 5in Touchscreen, Rear Parking Sensors, Cruise, Hill Holder, TPMS,



2016 Fiat 500L MultiJet Trekking, WH16 LTA, Red, 2,800 miles, £9.950, Start/Stop, Air Windows, Dark Tinted Windows Rain Sensor, Radio/CD/MP3



2016 Fiat 500 Lounge Dualogic, AO16 DKD, Blue, 6,100 miles, Sunblind, Electric Front Windows, Front Seats with Memory, Rear Parking Sensors, Air Conditioning,



2017 Fiat 500 1.2 Lounge, WM17 XLW, Grev. 5.250 miles, £9.750. ixed Glass Roof with Sunblind Electric Front Windows, Front Seats th Memory, Rear Parking Sensors, Air Conditioning Start/Stop TPMS



2016 Fiat 500 1.2 Lounge, WP65 UKF, Yellow, 7,400 miles, £8,450. 16in Alloy Wheels, Rear Parking Sensors, Fixed Glass Roof with Front Seats with Memory



2017 Fiat 500 1.2 Lounge, WM17 XUO, Green, 5.900 miles, £9.750. Fixed Glass Roof with Sunblind, Electric Front Windows, Front Seats with Memory, Rear Parking Sensors, Air Conditioning, Start/Stop, TPMS.



2015 Fiat 500 1.2 Pop, VE65 YBX, White, 18,633 miles, £6,450. Holder, Start/Stop, Radio with One Owner 60mpg











MOTOR GROUP



MIRROR FOR A FULLY CONNECTED LIFE

Three special 'Mirror' variants of the Fiat 500, 500X and 500L have been specially designed for customers who like to be well connected and enjoy the latest 'infotainment'.

As well as being distinguished by exclusive blue liveries and silver trims, the three new models are equipped with Fiat's Uconnect seven-inch HD infotainment system with Apple CarPlay and Android Auto compatibility. The Mopar Connect app has also been installed for the first time on a Fiat, featuring an accident recovery service.

The 'Mirror' tag refers to the seamless way in which the system mirrors the driver's smartphone environment through the on-board touchscreen display. All three models are based on

the Pop Star trim level and are finished in different shades of blue depending on the model

The Fiat 500 Mirror edition starts at £13.965 for the standard hatchback and is available only with the 1.2-litre 68bhp four-cylinder petrol engine. The 500L people carrier starts from £16,795 and comes with a choice of 94bhp or 118bhp 1.4-litre powertrains. The 500X Mirror starts at £18,250 for the 108bhp 1.6-litre E-Torg petrol engine, but the 138bhp 1.4-litre turbocharged powertrain can also be specified with either a five-speed manual or six-speed DCT gearbox from £19,250.

Come and try the Mirror experience at TH WHITE's Fiat Group Brand Centre at Hillmead, Swindon.

LORRY CRANES

BITHELLS HOOKED WITH PALFINGER!



Family-owned Bithells Waste Management Ltd - which has been operating in Wigan for more than 50 years - has taken delivery of two brand new DAF CF 400s from Lancashire DAF, both fitted with Palfinger T22 Hookloaders supplied and installed by UK Palfinger importer T H WHITE.

The Palfinger Telescopic T22 Hook loaders, equipped with easy to operate Pro-Active Drive control system (PAD), feature a unique hook arrangement

which is perfect for handling a wide variety of containers, offering a low transport height and great lifting capacity. The dual cylinder T22 provides increased tipping capacity and soft-stop landing, reducing shock or damage to both truck and bin.

Transport Manager Emma Bithell said: "T H WHITE has been great to work with. The team there welcomed us over to their workshop to observe the assembly of the new trucks. In particular, Hook and Skip Area Sales Manager Steven Bretherton has kept us informed throughout the design and build stages his attention to detail is second to none.

"Steven, together with National Sales Manager Tex Allen and the crew at T H WHITE have been extremely professional throughout and a pleasure to deal with. Like us, they clearly share a passion for their company and doing the best for their customers."

Steven Bretherton added: "At T H WHITE we take pride in providing the best service and products available to our customers. I personally look forward to working with the Bithells Waste Management team again in the future and I'm delighted that they have found their experience with T H WHITE to be pleasant and professional."

GROUP

WHITE'S WORLD

White's World is published monthly by T H WHITE. To contact our Divisions, call:

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NEW SPOUT ON THE WATERFRONT

>> Continued from front page

and alignment of the new pivot pins into the boss on the main housing for the shipping spout, it was necessary to have them machined at a specialist company local to the port. This was arranged by the installation team on a quick turnaround basis to ensure the overall programme was not affected.

After safely reconnecting the operating mechanism to the new shipping spout, the equipment was successfully commissioned and handed back to a satisfied customer, on time and ahead of schedule despite the weather conditions and additional work with the pins. A big 'thank-you' is due to all involved with the project, whose dedication ensured that the deadline was met with a high quality

T H WHITE Projects specialises in cereal processing and storage solutions of all sizes, from farm and estate installations to large commercial or industrial bulk facilities, taking each project from conception to completion. Do visit our website (www. thwhiteprojects.co.uk) to gain an overview of our capabilities. If you have a scheme you would like to talk about, please contact us on 01380 723040, or email projects@thwhite.co.uk.

WHITE'S WORLD WHITE'S WORLD

DAIRY

SWITCH ON TO BRIGHT IDEA FOR INCREASED MILK YIELDS

Most of us tend to feel happier and more content during the long, sunny days of summer. In winter, the opposite is true; dark mornings, early dusk and grey days can lower your mood. Well, the same is true for cows, but in a way that can directly affect their milk production.

Dairy farmers have known for a long time that giving cows more light increases milk yield. Studies have shown that exposing cows to 16 hours of light each day will cause the pineal gland to produce less melatonin, in turn leading to increased feed intake and milk production. The uplift can be between 5% and 16% (averaging 8%) so it's an increase well worth having. Until recently, however, the energy cost of providing the extra lighting made the benefits questionable.

To see how things have changed we visited the Morgans' farm near Llantwit Major in South Glamorgan where T H WHITE installed DeLaval cow LED lighting in December.

The Morgans' farm is in a beautiful position on hills overlooking the Bristol Channel. During the summer months the cows graze on pastures which form part of the 300-acre mixed farm, but in winter it's a different story: "The wind here howls straight off the Atlantic there's literally nothing between here and America to shelter us." savs David Morgan. "We house the cows in the winter to give them some protection but obviously we still want to get the best milk yields that we can. We had been thinking about using lighting for a while to increase yields and we started talking to T H WHITE in the autumn."

To make the lighting effective you can't just use any light. Cows see a different part of the visible spectrum from humans so it's important not only to achieve the correct lux levels (brightness of illumination) but also the right colour



David and Will Morgan (on the right) with Neil Cartmell and George Eno from T H WHITE (on the left) at the shed where the Morgans' cows are housed over winter. Four DeLaval CL6000 LED lighting units have resulted in an increased milk yield of around 3 litres per cow.

> DeLaval has used these together with additional optical lenses to achieve an even 'bat wing' light spread. The really clever part is that the DeLaval units deliver light at three different levels -'Herd Light' for the cows' eves. 'Work Light' for farmers' eyes, and 'Night Light' rest but farmers still need to work safely. By 'switching off' the light that the cows can't see and implementing automatic dimming as natural light levels increase, power consumption can be reduced by

"When the DeLaval cow LEDs were installed the difference was almost immediate," says David. "We are seeing an increase of around 3 litres per cow that's money well spent, I'd say!"

465941 (Frome, Somerset) or 01452

for the 8-hour dark period when the cows up to 75 per cent.

Contact our Dairy specialists on 01373

830303 (Huntley, Gloucestershire).

AGRICULTURE



OPEN EVENINGS A RESOUNDING SUCCESS

Hundreds of guests gathered at T H WHITE's new premises in Tytherington, Frome, on 6 February, and at the Knockdown branch on 19 February for evenings of fun, plus the chance to see behind the scenes, meet many of our leading manufacturers and enjoy special deals and a prize draw.

Both events were characterised by a buzz of enthusiasm and chatter filling the workshops as guests browsed the displays whilst being entertained by live music. Among the highlights was a popular ATV display, New Holland PLM and a live demonstration of Robomow automatic mowers. The parts stores were open for business all evening with a steady stream of customers tempted by special offers.

Welcoming guests at Frome, managing director Alex Scott applauded the efforts of all who had contributed to the successful move to the new premises which has given T H WHITE's Somerset operations a base to be proud of. Although trading for 186 years, the company has only operated in Somerset since 1968 when the Auto Mower Engineering Company of Norton St. Philip was purchased. A move was made to Vallis Road in Frome during 1975, but ever since 1998 plans have been underway to develop a purpose-built site. Much of the planning was guided by former managing director David Scott, whose wife Letitia (Alex's mother) unveiled a plaque to mark the official opening.

At Knockdown, Alex reflected on the fact that the business had already been trading at the site for 30 years, and before that at nearby Sherston. Many of the guests and their families had been T H WHITE customers throughout that time and it was wonderful to see them gathered at the event – their support was truly appreciated.

Voluntary contributions for entering the raffles at both branches raised a stunning £1,410.86, all of which will go to local air ambulance charities. Among the prize winners at Frome were Mr Bendall of Manor Farm walking away with a brand new Robomow and Tim Cox, with a ThermalArc Welder. At the Knockdown raffle similar prizes were donated by Robomow, New Holland, Sparex, Kuhn, Gallagher and Manitou, the first prize of a Robomow going to Max Mitchell and second prize of Goodwood Festival of Speed tickets being won by Mike Cullimore.

Both events were a great success and we hope to repeat them at a future date.



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temperature. Most LED lighting systems

in use today were designed for factories -

not the high ceilings of barns – and so use

a lot of energy to achieve the right light

light-emitting diodes invented (awarded

levels for the cows. DeLaval, however,

Only in 2014 were efficient blue

the 2014 Nobel Prize for Physics) and

designing its cow LED units.

has taken an entirely new approach in

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3TIHW H T **PROJECTS**



CALL US NOW AND BE PREPARED

4 ISSUE 283 **ISSUE 283** 5 **EQUIPMENT**

= VÄDERSTAD =















2010 New Holland FR9060, 4wd. grass & maize £78,500 AT



2008 New Holland A440 8 Row Maize Header £25,000 RM





2004 New Holland, RI600Y 8 Row Maize Header to fit New Holland FR, very good condition £ 15.000 AT



BIG NAMES IN USED

2016 New Holland BB1290 standard Big Baler, steering axle, extended warranty. 14000 bales **£ 72.000 BW**



2011 New Holland BB9060 Packer Cutter Baler, 42000 bales, VGC £ 37.500 AT



2002 New Holland BB940 Big Baler, 92000 Bales, good condition for age £17,500 AT



New Holland BR7060 Round New Holland BC5060 Baler, Baler, good condition £11,000 RM



like new, only done small amount of work £10.200 RM



2002 Claas 2200 Big Square Baler, 120 x 70 bale, rotor feed, single axle, good working order £12,000 JW



2016 New Holland T6 155 50kph, NH Loader, front linkage & PTO, climate control £62,500 RM



Ford 4610 c/w loader, 2016, Iseki TG6490, 36hp, working order 1.100 hrs. features new IO £10,000 RM dual-clutch transmission. resprayed £9.995 PC



2011 Manitou MLT 634T. 120 LSU PS, pin & cone, excellent condition £31,000 JW



£25,250 AD



2010, Manitou MLT627, choice of JCB headstock or Mantiou, very nice condition



Schuitemaker Rapide 520S. air/hyd brakes, LED lights, mudguards £59,000 BW



2012 Kuhn Trailed Sprayer, 3200 RHPA, 24m booms alloy, 2800 ltr, auto steer drawbar £21,500 SC



2005 Kuhn HR6003 folding Power Harrow, ready to work £11,500 RM



EX-DEMO - 2017 Honda UTV 700M2, 2/4wd and difflock. 2 year warranty. fitted towball, £10,250 TR



2014 Husqvarna HM P524 Outfront Mower, hydrostatic 4wd, 112cm combi deck £5,500 SK

Sales Hotline: 01373 465941 (Mon-Fri 08.00-17.00) Out of hours: 07710 985957

MACHINERY

Ray Bennett

Paul Churches

Steve Clucas-To

Stuart Crook

Andy Daffurn

Rhodri Davies

Colin Davis

PC

AD

CD

2017 Schuitemaker Feedo

50.8 Feeder Wagon, variable

floor speed, beaters & cross

conveyor £14,000 BW

2002 New Holland RI600 maize Header £14,000 AT Hardy Sprayer, 18metre, MOT £6,950 AT 2014 Kuhn FC313FF front mower condition. £6,500 AD very good condition 2008 Kuhn Primor 2060H Straw £6,500 RM Chopper, good working order Kuhn FC283 Mower, good condition £5,600 RM Kuhn MM121 5 Furrow Plough £4,000 BW

07710 985957

07702 724308

07860 593339

07831 249489

07860 331023

07860 401211

07775 003460

2005 John Deere 324 Mower Condition exceptional condition, serviced, one previous owner, very well looked £3,700 AD after and dry stored EX-DEMO - Robomow RS630 mower, c/w base station, wire & pegs, mower will come with all accessories to self-install, very good condition £1,800 SK Opico 8 ton Grain Dryer, diesel powered £3.800 RM good working order

07860 247367

07831 883734

07824 607087

07860 712963

07769 248602

07919 044389

07831 351379

2015, Logic ST447E Galvanised trailer, 1500mm x 1000mm x 870mm

WANTED

Used DeLaval milking equipment, mainly electronic Alpro computerised systems with or without in parlour feeding but **Contact NE** most considered

> 07973 911934 Tim Rochfort 07831 255811 Andy Taylor Ben Willcox Joe Woolley 07818 077591 Patrick Yeates 07780 225104

GROUNDCARE

NEW TRACTOR AND MOWERS AS ISEKI UK & IRELAND FORMED

The ever-increasing popularity of Iseki compact tractors and rotary mowers in the UK has led to the formation of a new company, Iseki UK & Ireland, specifically to distribute the Iseki range in the British Isles. The new business is headed by ex-President of Jacobsen, David Withers.

The formation of the new company comes at a time when the Iseki range is being expanded with exciting new products. Among these is Iseki's TLE3400 premium economy tractor. Fitted with a 38hp engine and three speed hydrostatic transmission and a lift capacity of 1,000kg, this compact model is ideal for a wide range of tasks from golf and groundcare applications to precision agricultural work where its light weight and minimal ground impact are a distinct advantage. Indeed, a TLE 3400 was selected by Harper Adams University in 2017 for a trial operated with Precision Decisions which set out to be the first in the world to drill, tend and harvest a crop without operators on the machines and agronomists in the field.

The Iseki TLE 3400 is supplied with agricultural or turf tyres as standard. An optional front loader is available.

Two new high-performance out-front rotary mower-collectors have also been launched - the Iseki SF224 and SF235, offered with 22hp or 32.5hp Iseki diesel engines and either 54in (1370mm) or 60in(1525mm) wide decks respectively. The new mowers are designed to facilitate grass cutting and collection in difficult areas and are equipped with easy-to-use two-pedal hydrostatic transmission and automatic or selectable 4WD. There is also a lockable differential for use when conditions demand it. To ensure efficient engine cooling the radiator is fitted with an automatic reversing fan, thus preventing blockage of the grille.



Iseki TLE 3400 premium economy tractor fitted with optional front loader and bucket.

The new collector, with a class leading capacity of 950 litres, is turbine driven providing uninterrupted high-performance grass transition into the collector, ensuring excellent collection of long or short grass in wet or dry conditions, adding a degree of compaction. The internal reciprocating



Iseki SF235 out-front rotary mower collector

grass-shoot maximises the filling, increasing productivity. The collector can tip the cut grass at any height up to 2,125mm, allowing easy emptying into waste skips, truck beds or bins.

The new 60in (1525mm) deck is shaft driven, so no belts to replace, with timed overlapping swing tip blades to ensure that no grass is left uncut even when undertaking tight turns. The cutting height can be adjusted, without tools, using a single point height adjustment lever. Both sizes of decks may be fitted with a mulching plate should it be required.

Operators are well catered for with a spacious, comfortable platform, ergonomic controls and excellent

Please contact any T H WHITE Groundcare branch for full details.



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THWHITE AGRICULTURE

Frome, Somerset **01373 465941** Knockdown, Tetbury, Glos **01454 238181** Marlborough, Wilts **01672 512328** Toddington, Glos **01242 620211**