# WHITE'S WORLD

Issue 281

www.thwhite.co.uk

**December 2017** 



Award-winning stand at SALTEX 2017



T H WHITE Construction in profile



Honda ATVs and trailers for sub-Saharan Africa

**PLUS** extensive choice of quality used equipment, machinery, vehicles and seasonal gifts...

AGRICULTURE

**PROJECTS** 

GROUNDCARE

**DAIRY** 

COUNTRY STORE

TRAILER CENTRE

LORRY CRANES
CONSTRUCTION

MOTOR GROUP

ENERGY, FIRE & SECURITY

ONLINE STORE

MACHINERY IMPORTS



**AGRICULTURE** 

### SMART MOVE AT FROME

By the time you read this issue of White's World our Agricultural branch in Frome will have moved to modern, spacious premises at Marston Park.

In a mammoth moving operation, the entire T H WHITE Frome branch was transferred from the life-expired premises at Vallis Road on the northwestern edge of the town, reopening at Marston Park on the south-west side on 27 November. The new site is easy to find in Bulls Quarries Road, just off the A361 Frome bypass. To locate us with satellite

navigation, the postcode is BA11 5BS.

The large Marston Park site was already home to Marston Foods – makers of gourmet desserts – who will continue to operate there. The new site will accommodate all the existing Frome staff who will continue to sell and support the Agricultural and Dairy machinery, parts and sundries that were sold at Vallis Road. We look forward to welcoming you to Marston Park and providing you with the continued high level of service you have come to expect from T H WHITE.

**Top:** In early November the exterior of the new T H WHITE Frome branch was nearing completion with surfaces being laid. **Below left:** The massive new workshop space provides an outstanding environment for servicing tractors and machinery. **Below right:** The reception area will house the Agricultural Store.







Season's greetings to all our customers and friends



WHITE'S WORLD WHITE'S WORLD

#### GROUP

#### WHITE'S WORLD

White's World is published monthly by T H WHITE. To contact our Divisions, call:

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www.thwhite.co.uk head\_office@thwhite.co.uk © T H WHITE Group 2017 E&OE Nursteed Road Devizes Wilts SN10 3EA 01380 722381

#### WHITE'S WORLD ONLINE

WHITE'S WORLD is also available in digital form. In the digital edition we also include news, offers and invitations which may not be covered in the printed magazine.

To sign up for digital updates, please visit www.thwhite.co.uk/whites-worldsignup/. We will then send you a monthly email with links to all the top stories and offers. You will have the option to unsubscribe at any time.

#### **COUNTRY STORE**



Whether you are an agricultural professional or simply a keen gardener, the problem of pests is always present. Unwanted pests not only cause millions of pounds worth of damage to buildings, crops and property each year, but they also threaten native species.

Dealing with pests is always a sensitive subject - poisoning can have unpleasant side effects and is widely regarded as inhumane. Now, however, Berkshire-based Goodnature Traps UK is distributing a range of New Zealand designed and made non-toxic automatic traps that humanely and efficiently dispatch target species.

The first product, now available at T H WHITE Country Stores, is the Goodnature A24 rat trap, designed to deal with rats, small rodents and stoats. The rat is attracted by the scent of a bait inside the trap and when it enters the cowl of the unit a bolt powered by a CO2 canister delivers a powerful blow that dispatches pests humanely and efficiently every time. The trap then

resets itself automatically, ready to operate again.

The dead pest falls from the trap and can be removed hygienically by the farmer or gardener, but if, for example, it is taken by a bird of prey or a cat, then no poison will enter the animal food chain.

Targeted, efficient and humane, the A24 trap has been developed and tested in harsh outdoor environments, but is just as effective in your garden or loft as it is in rural or urban environments, allowing anyone to carry out effective pest control. Up to 24 pests can be dealt with per CO2 canister.

The A24 is certified for use in England under the Spring Traps Approval (England) Order. Approval for use in Scotland and Wales is pending.

A larger trap for grey squirrels has also been developed and is expected to be approved in the spring update of the Spring Trap Approval Order (England), with availability from June.

You can buy the A24 trap kit now from the T H WHITE Country Stores in Marlborough and Knockdown at £126.

AUTO-RESET SNIFF SNIFF

















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■ Installation/Fabrications ■ Health & Safety

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## **PROJECTS**



**CALL US NOW AND BE PREPARED** 

#### MACHINERY IMPORTS

#### SHOWCASING NEW MACHINERY WITH AWARD-WINNING STAND AT SALTEX

pider

T H WHITE Machinery Imports attended Saltex again this year, held at Birmingham NEC on 1-2 November.

Hailed by the show's organisers as the best-ever SALTEX event, the two day exhibition was attended by over 300 exhibitors, including two stands from T H WHITE for our Machinery Imports brands Ferris, Wright, Spider and Jensen.

Taking two stands spread across 126 square metres, visitors to T H WHITE were able to see a range of machinery from the four brands including the all-new 400s light commercial mower from Ferris with its revolutionary 4-way deck, as well as a line-up of versatile and comfortable stand-on mowers from Wright.

In the Spider slope mowers area visitors were able to get a first look at the new concept 3Rider mower, which combines both ride-on and remote-

JENSEN

controlled mowing for flat and uneven, steep or dangerous ground, as well as the 2SGS, an adaptation of the popular ILD02 slope mower which has been developed to serve the demand for a go-anywhere mower that can mow under and around solar PV panels.

On the dedicated Jensen stand, guests were invited to see the latest additions to the Machinery Imports suite, including the A530L petrol chipper, a great alternative to diesel machines which at less than 750kg can be towed without a trailer license. The A540 Spider was very popular, with customers and dealers alike both interested in this heavy duty chipper which features independent adjustable tracks giving exceptional

ground clearance and the ability to work effortlessly on slopes and in hard-toreach areas.

During the show the team was delighted to receive the SALTEX award for the Best Stand in the 'Open Space 60m<sup>2</sup>+ category', and proudly displayed the award certificate for the duration

of the event. Divisional Director, Tim Lane, was thrilled with the success of the event commenting: "It's fantastic to be at Saltex hosting two stands and highlighting to the industry the exceptional range of machinery that we distribute. We are very proud of how the Machinery Imports division has developed over the past two years, and we are looking forward to even more success with all our brands in 2018."

SALTEX-

STAND AWARDS

The team was also pleased to meet existing and new customers and dealers, and are now working with all interested parties to arrange demonstrations of the machines to show off exactly what they can do out in the field.

#### **PROJECTS**

#### **AGRITECHNICA 2017**

Members of the T H WHITE Projects Division visited the Agritechnica Exhibition & Conference which was held in Hanover, Germany over a seven day period between 12-18 November 2017. The show attracted some 450,000 visitors to the 19 country pavilions on site where an astonishing 2,900 exhibitors were present across 23 halls. The event provided the ideal stage to review the future of crop production, high calibre manufacturers and service providers.

With industry applications and project solutions in mind the team was able to meet up with an international array of varying organisations inclusive of some UK customers and suppliers at the show

Next on the calendar for the Projects team is the **LAMMA event in** Peterborough, scheduled for 17-18 **January 2018**. You will be able to find them on Stand 322 in Hall 3.



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## 3TIHW H T



2017 Fiat Fullback 2.4 LD LX Auto 4x4 Double Cab, Mica Black, 5 miles only, £19,850+VAT. Huge Saving Full Leather DAR Climate Control, Heated Seats, Cruise, Privacy Glass Power Windows



2017 Fiat 124 Spider 1.4 MultiAir Lusso, VU17 AYF, Black, 1,000 miles only, £18,950. Leather, Auto Climate Control Heated Seats Satnav, 3D Maps, Rear Camera, DAB Audio Cruise Flectric Windows



2017 Fiat Tipo 1.6 MultiJet Lounge Auto, VU17 AYM, Blue, 7,020 miles, £14,950. Leather, Satnay Auto Climate Control Rear View Camera, 17in Alloys, Rain Sensor DAR Audio TPMS



2017 Fiat Panda 1.2 Pop, VU17 AYC. White, 4,760 miles, £6,750. Ex-Demonstrator, Radio/CD/ MP3 Front Power Windows Hill Holder, Tyre Pressure Monitoring System, One Owner, p/x welcome



2014 Fiat 500L 1.6 MultiJet Trekking, WN14 LWU, Green, 27.200 miles, £8.450. Dark Tinted Sensor, Cloth/Leather, 17in Alloys,



2016 Fiat 500X 1.6 MultiJet Cross. VO66 WLX, White, 10,100 miles, £11.950. Auto Climate Control. DAB Audio, 17in Alloy Trekking



2017 Fiat 500C 1.2 S. VF17 LGD. Red, 20 miles only, £13,650. Save f3.140! 16in Alloys, Memory eats. 7in TFT Screen, Air Con. Cruise, Start/Stop, Rear Parking



2017 Fiat Tipo 1.6 MultiJet

Elite, VA66 OXR, Blue, 6,700

Air Conditioning Rear Parking

Sensors, Electric Windows, Elite

Alloy Wheels Touchscreen TPMS

miles, £12,450. Ex-Demo, Satnav,

2017 Fiat 500 0.9 TwinAir Lounge, VA66 OXV, Blue, 4,965 miles, £10.450. Air Conditioning, Cruise Front Memory Seats, Glass



2017 Fiat 500 1.2 Lounge, VF17 LFX, Coral, 30 miles only, £10,900. Air Conditioning, Front Seats with Memory, Fixed Glass Sunroof with Blind, Flectric Windows, Hill



2014 Alfa Romeo MiTo 0.9 TB TwinAir Sportiva, VN64 UJC. Black, 19,575 miles, £8,450 Climate Control, Cruise, Radio/CD/ MP3, Bluetooth, 18in Alloys, Tinted Glass Flectric Windows Alarm



2015 Alfa Romeo Giulietta 1.6 JTDM-2 Business Edition. HF65 WZK, White, 20,052 miles, £10.595. Dark Tinted Windows. Climate Control, Cruise, 17in Turbine Alloys Parking Sensors



2017 Alfa Romeo Giulia 2.2 TD Super Auto, VA66 OXS. carlo Blue, 9,879 miles £27.995. Over £40k new! Lusso Leather Shift Paddles Loaded



2017 Alfa Romeo Giulia 2.2 TD Speciale Auto, VA66 MVM. Alfa Red, 8,000 miles, £29,501. Convenience Pack, Climate Pack, Driver Assistance Pack, Dark Tinted Windows Rain Sensor DAR Audio



2017 Alfa Romeo Giulia 2.9 Biturbo V6 Quadrifoglio, VE17 FYY, Black, 2,650 miles, £57,450. 510 bhp, Leather/Alcantara Yellow Calliners Climate Control



2017 Abarth 124 Spider Roadster 1.4 MultiAir, VK67 HGY, Black, 20 miles only. £27.465. Pre-Reg. Save £6,500! Bose Audio, Cruise Visibility Pack, Heated Leather



2017 Abarth 595C 1.4 T-Jet Turismo, VU17 XLA, Blue, 4,400 miles, £16.950. Abarth Leather Upholstery, Privacy Glass, Electric Front Windows, Auto Climate Control, Rear Parking Sensors



2017 Abarth 595, VU67 NND, Grey, 3,365 miles, £13,950. Air ditioning, Traction Control, Electric Front Windows, Electric Door Mirrors, Folding Rear Seats



OKL, Red, 12,000 miles, £10,450. Air Conditioning, Front Electric Windows, Abarth Alloys, Tinted Windows, CD/Radio/MP3.



2017 Jeep Wrangler 2.8 CRD Overland Auto, VF66 LCJ, Red. 2.500 miles, £30.995. Full Leather Heated Seats, Climate Control Cruise, Voice Command, Satin Alloy Wheels, Power Windows



II Limited Auto VA66 MVO, Grey, 5.899 miles, £19.189 Leather Heated Seats, Hill Start Assist. 18in Alloys, Privacy Glass, Climate Control Satnay Power Windows



2014 Jeep Cherokee 2.0 CRD Limited, VK64 HSC, Blue, 29,979 miles, £15.989. Panoramie Sunroof, Sunscreen Glass, Auto Air Conditioning, Morocco Nappa Leather Ventilated Seats Alarm



2017 Jeep Grand Cherokee 3.0 CRD Summit, VU17 YYG, Red, 10.000 miles, £37.977. DAB Audio, Rear Seat DVD/BluRay Leather Heated Memory Seats



2015 Peugeot Partner 1.6 HDI Professional L1 850, MC64 BFE, White, 26,800 miles, £6,950+VAT. Grev Cloth, Electric Front ndows, RD4 Radio/CD/MP3, FSH Excellent Tyres Alarm



2016 Ford Transit Courier 1.5 TDCI Trend Van, YE16 HWH, Metallic Silver, 18,000 miles £8.950+VAT. Grev Cloth. Exc Glass Hill Holder Power Windows











#### **MOTOR GROUP**



#### **FIVE STAR EURO NCAP RATING**

The all-new Jeep Compass - soon to be on sale at T H WHITE's Fiat Group Brand Centre in Swindon - has attained the maximum five-star EuroNCAP safety rating.

The Compass scored positive ratings in all categories – including adult protection, child protection, pedestrian protection and driving assistance safety systems. The result is even more significant considering that it meets the demanding 2017 EuroNCAP standards. The new compact SUV combines the brand's legendary off-road capability with user-friendly technology and a full array of driving assistance systems - all wrapped up in a distinctive modern design.

Making a major contribution to the Jeep Compass's maximum five-star rating is the effectiveness of its 'safety cage' – 65 per cent of which is made from high-strength steel ensuring exceptional torsional strength and enhanced occupant protection. More than 70 active and passive safety systems also set the new standard in the Jeep range.

Safety systems fitted as standard on the new Compass range include active driving assistance systems such as Forward Collision Warning-Plus and Lane Sense Departure Warning-Plus, both of which combine radar and video camera technology to recognise potential collisions and prevent impact by alerting the driver with audible, visual and tactile warnings.

#### AGRICULTURE

#### ATVs FOR SUB-SAHARAN AFRICA



T H WHITE Toddington has supplied of a number of Honda TRX250 and 420 Fourtrax ATVs for Warwickshire-based growers Sandfields Farms Ltd who will be shipping them to West Africa Farms - their business in the sub-Saharan desert

In the picture is a Honda TRX250 Fourtrax and Logic trailer, specially prepared for use as a medical aid unit. These have to operate in extremely hot and demanding sandy conditions where they have proved reliable and invaluable for emergency response. We would like to point out that the choice of footwear was only for the purpose of this static photograph, and protective ankle boots, eye protection and gloves are recommended for ATV use!

## **KEEPING YOU SAFE & SECURE**

#### **Access Control** systems

From simple pinpad and swipe units to fingerprint biometric entry modules we can control access to any size of property, including those with restricted areas or secure



#### **Intruder Alarms**

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Business owner? Landlord? Health and safety manager? Our surveyors are fully accredited in system design and can work with you on any project to make sure you comply with the latest regulations.



#### Fire Extinguishers

We offer supply and maintenance of fire fighting equipment, together with honest and accurate advice to keep you safe and compliant with the latest regulations. We also offer safety signage and accessories such as cabinets, vehicle boxes and escape ladders.



### **CCTV & IP Cameras**

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**EQUIPMENT** 

**VÄDERSTAD** 













2010 New Holland FR9060, 4wd. grass & maize £78,500 AT

New Holland BC5060 Baler.

130, 50kph, air brake, CVT,

Michelin tyres, electronic

like new only done small

amount of work

£10,200 RM



2000 New Holland FX38, 3317 cutting hrs, 4650 engine hrs, crop processor £22,000 RM



2011, Class Big Baler 2200, very good order & careful driver owner, very well maintained £28,500 CD



'67 Plate, Case IH Maxxum 2011 Manitou MLT 634T. 120 LSU PS, pin & cone, excellent condition spools aircon £34.500 SC £31.000 JW

2014 Kuhn GF7802 6

work £7,250 RM

Rotor Tedder, immaculate

condition, done very little



2015 Kuhn FC313DF, front mounted 8 disc cutterbar. 3.1m cut. steel condition. fast fit blades £7,800 BW





2016 New Holland BB1290

standard Big Baler, steering

axle, extended warranty.

2002 Claas 2200 Big Square Baler, 120 x 70 bale, rotor



2017 Ex-Demo Schuitemaker Rapide 520S. air/hvd brakes, LED lights. mudguards £59,000 BW



2013, Kuhn GF7902 Mounted Tedder, 7.8m 8 hyd folding rotors



**BIG NAMES IN USED** 

Packer Cutter Baler, 42000 bales, VGC £ 37,500 AT



2002 New Holland BB940 Big Baler, 92000 Bales, good condition for age £17.500 AT



2016 New Holland T6.155, 50kph, NH Loader, front linkage & PTO, climate control £62,500 RM



2017 Schuitemaker Feedo 50.8 Feeder Wagon, variable floor speed, beaters & cross conveyor £14,000 BW



EX-HIRE-McConnel Robocut, 124 hrs c/w flail head 1300, option to buy Mulcher £33,500 RM

£4,000 BW



2013 New Holland

T7 200 Auto Command

sidewinder front linkage

2012 Kuhn Trailed Sprayer, 3200 RHPA, 24 mtr booms allov. 2800 ltr. auto steer drawbar £18,000 SC



EX-DEMO - 2017 Honda UTV 700M2, 2/4wd and difflock. 2 year warranty. fitted towball, £10,250 TR

#### Sales Hotline: 01373 465941 (Mon-Fri 08.00-17.00) Out of hours: 07710 985957

Kuhn MM121 5 Furrow Plough

#### **MACHINERY**

to fit New Holland FR. VGC £15.000 AT Hardi 18m Sprayer c/w MOT, VGC **£6,950 RM** 2007 Rau Spitomat Mounted Sprayer, 24m booms, 1,200 ltr tank, flow rate control and guidance, triplet nozzles £6,500 MH 2011 Kuhn Euromix 1460, horizontal augers weigher, 5 tooth knives, hopper ext £6,500 RL 2014 Opico Sward Slitter, ex-display £6,250 RB 2008 Kuhn Primor 2060H Straw Choppe £6.500 RM good working order

2004 New Holland, RI600Y 8 Row Maize Header,

2012 Kuhn FC313F, front mounted 8 disc cutterbar, 3.1m cut, fast fit tines, nylon finger condition 30%, wide swath kit. £5,500 BW front tyres 50%, rear tyres 50%

**Ray Bennett** 07710 985957 PC Paul Churches 07702 724308 SCT Steve Clucas-To 07860 593339 07831 249489 SC Stuart Crook 07860 331023 **Andy Daffurn** 

2015 Kuhn GMD240 Disc Mower, done very little work, 200 acres from new £4,000 RD 2001 Kuhn FC283 2.8m Mower Conditioner good condition £2,200 JW 2005 John Deere 324 Mower Condition, exceptional condition and serviced £3,700 AD ready to go 2014 Husqvarna HM P524 Outfront Mower. hydrostatic 4wd transmission 112cm combi cutting deck £5,500 SK Ransomes T-Plex 180 Triple Cylinder Mower very good condition £2,750 SK EX-DEMO - Robomow RS630 mower, base station, wire & pegs, mower will comes with all accessories to self-install £1,800 SK

**Rhodri Davies** 07775 003460 **Bob Gallop** 07831 883734 мн Matt Hooper 07824 607087 07860 712963 SK Simon Knight 07769 248602 Ryan Lanfear Adrian Moore 07860 247367 Choice of 2 - 2016 New Holland Trimble 372 RTK radio to fit Trimble 372 receiver £1.450 RM

EX-DEMO - 2017 Honda TRX500 fm6 Foreman, Heavy duty utility ATV £6,975 TR 2016 Honda TRX500DCT, auto gearbox power steering, road legal kit, logic f6.750 SK wiring, 50mm ball hitch, VGC 2013 Honda TRX420FM, manual heat change, digital dash, liquid cooled, front disc brakes, 2/4wd towball low hours Low kms AF 500 wiring kit for sprayer, new tyres £3,950 TR

Used Del aval milking equipment mainly electronic Alpro computerised systems with or without in parlour feeding but most considered Contact AM

Richard Morgan 07831 351379 SP Simon Pratt 07909 895502 TR Tim Rochfort 07973 911934 07831 255811 ΑT **Andy Taylor** 07826 917955 вw Ben Willcox 07818 077591 Joe Woolley

All items offered are subject to remaining unsold. Prices shown do not include VAT

#### CONSTRUCTION

### CONSTRUCTION IN PROFILE

The T H WHITE Construction Division has in some ways been the 'quiet partner' of the Group, but for more than 35 years it has been supplying construction businesses across our region with some leading names in construction equipment.

These days the line-up includes Manitou, Mecalac, Gehl, New Holland and, most recently, Probst - all premium brands which have been selected for innovation, design and reliability.

Our specialist construction team is based at Marlborough, headed by General Manager Adrian Lovegrove. Reporting to him are salesmen Pat Yeates and Steve Clucas-Tomlinson - but they are not just sales people, they know the construction industry inside out and will assist customers through the whole process, from an initial consultation to understand their needs, then sourcing and supplying the right kit for the job at the right price. After that they will help to keep you in business with first class maintenance, service and support.

T H WHITE Construction helps businesses in all relevant sectors from builders to waste transfer stations. If you have a requirement for new or used construction equipment call Pat Yeates direct on 07780 225104 (areas south of the M4), or Steve Clucas-Tomlinson (north of the M4) on 07780 593339.





Pat Yeates has been in construction sales for almost 10 years including experience with Finning Caterpillar, Aiscough Crane Hire and Case Heavy-Line with CBL. "Customers are very

focussed on quality these days," he says, "but value is increasingly important too. At T H WHITE we aim to deliver both. For many customers the service and back-up that we offer make us first choice for all their mini excavators, telehandlers, skid steer loaders and backhoes."



**Steve Clucas-**Tomlinson went into the construction business straight from school and has gained extensive experience in sales and hire of excavators, dumpers, rollers and lifting gear.

After just over a year at T H WHITE he says: "It's great to work for a local, familyrun company which delivers the service of a national company. New products, such as a cabbed dumper due early next year, together with expanding sales areas will bring plenty of new opportunities!"

#### **NEW WEBSITES FOR AGRICULTURE AND CONSTRUCTION**



#### The renewal of T H WHITE's online presence has been boosted in the last month by the launch of new, dedicated sites for the Agriculture and Construction Divisions.

Following the format of new sites across the Group that have progressively been going live, these new additions feature easyto-navigate overviews of the Divisions as well as details of all the brands, products and services offered. No matter what interests you, the sites make it easy to contact the right people. They can be viewed at www.thwhiteagriculture.co.uk and www.thwhiteconstruction.co.uk

### 3TIHW H T **AGRICULTURE**



**AGRICULTURAL EQUIPMENT WINTER SERVICE 2017-18** 

> SILVER 15% OFF

We will service ANY make. ANY model, ANY age

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Contact your local branch NOW. Normal monthly terms apply for all work invoiced. count only applies to work booked with associated

labour and parts. Extended payment terms available subject to credit approval. T H WHITE Terms & Conditions apply to all Winter Service packages.

## **CHRISTMAS STARTS HERE!**

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# PRICE'S CANDLES

Festive light and seasonal fragrance fro Price's premium candles.

### **CHRISTMAS TREES**

Superb real Christmas trees – all sizes.

Buy a tree quoting this code: CSXMAS17 to get 10% off all Christmas decorations!

PLUS: Gifts, log baskets, toys, flasks, torches, pet food and accessories, garden tools and so much more...



# WELLIES GALORE!

The best wellies you can get! Great range from Le Chameau and Hunter.

## 3TIHWHT

COUNTRY STORE

London Road, Marlborough SN8 2RN Open Mon-Fri 8.00am to 6.00pm; Sat 8.00am to 5.30pm; Sun 10.00am to 4.00pm

Sherston Works, Knockdown GL8 8QY Open Mon-Fri 8.00am to 5.300pm; Sat 8.00am to 12.00pm; Sun Closed MARLBOROUGH 01672 518408 KNOCKDOWN 01454 238181

## CHRISTMAS LIGHTS AND DECORATIONS

Magical lights in all colours and styles.

PLEASE NOTE THAT CHRISTMAS
TREES, DECORATIONS AND
CANDLES ARE ONLY AVAILABLE
FROM OUR MARLBOROUGH STORE.