WHITE'S WORLD

Issue 274

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May 2017



Jensen chippers strengthen Machinery Imports line-up



Major re-equipping sets Goring & Streatley on course for success



Join our Red Power Day!

AGRICULTURE PROJECTS GROUNDCARE

DAIRY
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CONSTRUCTION

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ENERGY, FIRE & SECURITY

ONLINE STORE

MACHINERY IMPORTS



LORRY CRANES

BRILLIANTLY SIMPLE: A CRANE TO GET THE JOB DONE

Palfinger cranes have a justified reputation for quality, durability and reliability. The Austrian company makes cranes for a vast range of

applications but has never designed a crane specifically to serve the needs of the UK builders merchants market – until now.

Unveiled at the Commercial Vehicle Show at the NEC in late April, the Palfinger BM26 crane is the first in a series of new cranes for builders merchants. By taking a simple approach and designing a crane that combines all the features needed for straightforward 'lift and place' tasks, Palfinger has created a strong, rugged design that

represents outstanding value and is ideal for the safe loading of heavy pallets, banded bricks, blocks or timber, sacks of sand and ballast, or concrete pipe sections and castings. In fact there is nothing you would normally find in a builders merchant yard that this crane can't handle.

The BM26 is designed

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News and information from the T H WHITE Group

THWHITE GROUP

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MACHINERY IMPORTS



Bill Johnston (left), Business Manager of Jensen UK, with one of the long-standing Jensen dealers, **Charles Walter of Arbrep Services Ltd.**

JENSEN CHIPPERS JOIN THE LINE-UP

Jensen, 'the original wood chipper' has an enviable history of over 130 years of engineering and experience in developing market-leading wood chippers. The range is now being distributed exclusively by T H WHITE Machinery Imports throughout the UK.

Jensen has the widest wood chipper range on the market today, providing solutions for the high-end domestic client, ground care professionals, and for the commercial forestry and arboriculture industries across the UK.

Jensen chipper models are available tracked, trailed or tractor-mounted, solving issues with slopes, embankments or difficult terrain. For more challenging projects Jensen provide an innovative service of 'custom-build' solutions, often combining Palfinger Cranes or steel conveyor belts to make light work of the most demanding projects.



FORDSON FAUX PAS

In White's World 272 (March 2017) we used this splendid photo from our archive showing tractors at work during harvest 1926. In our enthusiasm for the centenary of the Fordson tractor we described this tractor as a Fordson. when it is not. We should have looked more carefully, so thanks to to all who pointed out the error.

The best-selling Jensen model for ground care professionals in the UK is the A530L with a 150mm chipping capacity. Featuring synchronized hydraulic feed rollers, complete with adjustable roller speed controls. The A530L is manufactured with robust and efficient German engineering that you can rely on. A powerful 35hp Kubota diesel engine ensures both excellent performance and reliability of this machine, whilst maintaining a chipper weight of sub 750kg.

The launch of the Jensen Spider has enhanced the brand, creating a chipper that can traverse the most difficult terrain. Hydraulic variable tracks allow safe and speedy access even to difficult areas, saving professional users both time and money.

This world-class brand will further strengthen T H WHITE's offering to its groundcare dealer network whilst continuing to work with Jensen's existing dealers across their UK territories -Arbrep Services Ltd at Alton, Dennis Barnfield Ltd at Carnforth, Riverlea at Pembrokeshire and West Wales, and Beaver Plant Ltd at York.

Additionally, T H WHITE Groundcare will offer Jensen wood chippers through its own branches in Reading. Tetbury, Redditch and Stockbridge. This experienced and carefully selected professional dealer network brings a wealth of sale and service expertise to assist clients in selecting the right wood chipper for their intended use and then maintain that equipment for its lifetime.

The new Jensen wood chipper range will be managed from T H WHITE's Stockbridge branch.

LORRY CRANES

BUILDERS MERCHANTS CRANE Continued from front page

for 26t (GVW) trucks and has a maximum lifting capacity of 1,620kg at 8m and a slewing angle of 420deg. The boom features sophisticated geometry giving it the ability to work with heavy loads in confined spaces with a maximum stabiliser spread of 6.6m. It is not always necessary to deploy the stabilisers on both sides as stability is monitored by the HPSC-E electronic stability control system ensuring the crane always operates in complete safety.

A high speed boom extension makes for fast, efficient use, and all movements can either be controlled from the onboard control panel or the six function portable radio remote control unit.

Protected hose guidance and hose drum are fitted as standard and a hydraulic supply is carried through the boom for auxiliary equipment.



'Sophisticated geometry' enables the Palfinger BM26 builders merchants crane to operate safely with heavy loads in confined spaces.

Palfinger cranes are distributed in the UK by T H WHITE Lorry Cranes which T H WHITE Lorry Cranes also operates complete one-stop shop for conversion of a truck chassis into a fully-specified and bodywork. There are no middle simplest, most cost-effective solution.

For full details of the Palfinger BM26 Builders Merchants crane, please visit our website www.thwhitelorrycranes.co.uk, call us on 01380 722381, or email us at lorrycranes@thwhite.co.uk.

GROUP

USED MACHINERY APP LIVE!



T H WHITE's new **Used Machinery app** is now available for free download in the App Store and will also be available shortly for Android devices.

For customers, the App provides a

THWHITE

quick and easy overview of used machinery available from TH WHITE. We are starting with listings for Agriculture, and other areas such as Dairy and Construction will be rolled out over coming months. Within each category

it's easy to navigate to individual items and you then have the option of downloading more detailed information as a PDF or sharing the listing to other devices or colleagues. Once downloaded to your smartphone or tablet, the App allows you to continue with offline browsing even when you are remote from a

WiFi connection.

The integrated Trade-In Package allows T H WHITE salesmen to catalogue equipment directly on their tablets for trade-in while offline at the farm, taking pictures and uploading specifications for speedier sharing with customers. A Handover Package also allows sales representatives to create standardised

> machine handover documentation, as well as cataloguing handover dates, customer signatures and times.

The new App is a great way to keep in touch with what's available at all times.

To download the iOS App just scan the QR code on this page (you will

> need a QR scanner on your iPhone or iPad, or go to https://itunes.apple.com/us/ app/t-h-white-machinery/ id1151428988?ls=1&mt=8.

The link for Android devices will be published in White's World shortly.

GROUP

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T H WHITE. To contact our Divisions, call

griculture Knockdown 01454 23818 Marlborough 01672 512328 01373 465941 01452 830303 Toddington 01242 620211 Andoversford 01451 850363 Stockbridge 01264 811260

Projects 01380 723040 Groundcare Knockdown 01454 238181 Reading 0118 976 0088 01527 597770 Stockbridge 01264 811260

Dairy 01373 465941 01452 830303

Trailer Centre 0118 976 0088 **Lorry Cranes**

01672 512328 Construction

01380 722381

01793 680480 **Motor Group** Energy, Fire & Security 01380 726656

Online Store www.thwhitestore.co.uk 01264 811260 Machinery Imports

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also provides national after-sales service. At its headquarters in Devizes, Wiltshire, a commercial body-building facility with a state-of-the-art paintshop. We offer a vehicle, fitted with your choice of crane men, meaning that you benefit from the

FEEDING THE FOOD CHAIN







For almost 40 years T H WHITE Projects has been providing bespoke solutions for the handling and storage of grain and other free-flowing materials for the food and drink industry. You will find us actively at work designing and constructing similar projects in the malting, brewing, distilling and processing industries too.

From steel-framed machinery buildings to silos, grain stores and port facilities, T H WHITE can undertake specialist design and installation of small or large units, or complete turnkey projects. We also fabricate all internal plant steelwork from hoppers to gantries, towers to trestles and more.

Talk to us to discover how we can bring ingenuity, efficiency and economy to your installation.



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GROUNDCARE



LARGE SCALE RE-EQUIPPING SETS GORING & STREATLEY ON COURSE FOR SUCCESS

"Our objective is to be recognised as the golf club of choice in the Thames Valley area," says Martin Hucklesby, general manager of Goring & Streatley Golf Club. After just two years in the job he has already made significant progress towards that aim at the 122 year-old club which has just reequipped its greenkeeping team with an impressive new machinery line-up, spearheaded by the latest Jacobsen mowers.

Founded in 1895, the club rapidly established a loyal following and was enlarged with land purchases, undergoing a remodelling in 1922 under the guidance of revered designer Harry Colt. Today's 18-hole course measures 6,355 yards and is glorified by its location in an area of outstanding natural beauty with magnificent views of the Ridgeway and the Thames winding its way from Oxford to Reading.

Course manager Matt Aplin, the man responsible for ensuring that the course always looks its best and offers maximum 'playability', explains why the decision was made to go for a major reequipping: "Like many leisure activities golf has been under pressure since the financial crisis of 2008. People are now much more careful about how they spend their disposable income and in a competitive market you have to aim to be the best in order to attract new players. One way we can do that is by offering an outstanding course.

"We work hard to achieve that and as a result our equipment is used intensively

by the greenkeeping team. Last season we began to find that we were spending a lot on maintenance – our machines



were getting older and we had to question the economics of keeping them going versus re-equipping.

"We decided to look at the options for acquiring new machinery and invited four suppliers to tender. Our relationship with T H WHITE goes back over 25 years so we naturally included them in the process and I'm so glad we did! Their golf specialist Matt Textor worked extremely hard to put together the right lease/hire package for a complete range



of equipment including the Jacobsen mowers.

"Matt arranged a series of demonstrations and I have to say that the Jacobsen machines were as good or better than **all** others in **every** respect. In fact, in my opinion the Eclipse greens mower without doubt gives the best quality of cut on the market – bar none."

After going through the club's needs in detail and discussing the project with Matt Aplin and Martin Hucklesby, Matt proposed the following line-up, of which the club took delivery in early April:

- 3 x Jacobsen Greens King 522A hand mowers
- 2 x Jacobsen Mower Caddy trailer
- 3 x Jacobsen Eclipse 322 for Greens and Tee's
- 1 x Jacobsen LF570 Fairway mower
- 1 x Jacobsen AR522 Contour mower
- 1 x Jacobsen Truckster XD
- 1 x Team Sprayer
- 1 x Turfco 1550 WideSpin Top Dresser
- 1 x Turfco Torrent Blower
- 1 x Smithco Tournament Ultra Greens Roller
- 3 x Cushman Hauler Pro 72 volt utility Vehicles
- 1 x Set of Jacobsen 15 blade bi-directional units
- 1 x GreenTek Dyna Corer
- 1 x GreenTek Thatch-Away Verticutter Unit
- 1 x Wessex 3 Ton tipping trailer Just one 4 year-old AR522 mower and one strimmer which were still in good condition were retained from the old fleet.

"This is a win/win for the club," said

now have a new and exceptional equipment fleet which is costing us less than before. Even better is the fact that we know exactly what the cost will be every year which makes budgeting easier.

Martin. "We

On top of that we know that in five years we can renew the entire fleet again under the terms of the

"We are the only club in our area to drive standards by making this level of



Main picture: The complete line-up of new equipment at Goring & Streatley Golf Club. At the centre T H WHITE's Matt Textor with general manager Martin Hucklesby, flanked by Steve Alabaster (Jacobsen) and course manager Matt Aplin. On the machines are members of the greenkeeping team.

local representative Matt Textor."
For information about T H WHITE
Groundcare and what it could do for you,
visit www.thwhitegroundcare.co.uk or
call 0118 976 0088.

investment and

we are thrilled

to partner with

T H WHITE and

Jacobsen on such a

beneficial agreement

which is great value

for money. As well

equipment, we also

have a superb back-

T H WHITE and our

as acquiring the

up service from

GROUP SEE US AT THE SHOWS

Malvern Spring Festival

GROUNDCARE Three Counties Showground, Great Malvern, Worcestershire, 11-14 May. Mowing and grounds care solutions for small estates and large gardens, including the latest Spider Mini slope mower.

Case IH Red Power Day PRO AGRI

The 2017Case IH travelling Roadshow hosted by T H WHITE Pro Agri, offers the chance to ride and drive the latest exciting Case IH tractors. 12 May, 11am-3pm, Lower Pitts Farm, Priddy, Wells BA5 3AZ.

Arb Show JENSEN The National Arboretum, Westonbirt, Glos GL8 8QS, 12-13 May, 9am-5pm. See our new Jensen chippers at the foremost arboricultural event.

TOTAL CROP PACKAGE SOLUTION



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ARE YOU TALKING TO US?

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2015 Fiat 500 1.2 Lounge, WM65 WFB, Grey, 10,000 miles, £8,750. Air Conditioning, Start/Stop, Glass Sunroof with Sunblind, Electric Front Windows, Memory Seats, Hill Holder, 15in Alloys.



2015 Fiat 500 1.2 Lounge, WM65 VYV, Yellow, 10,800 miles, £8,650. Air Conditioning, Start/Stop, Glass Sunroof with Sunblind, Electric Front Windows, Memory Seats, Hill Holder, PDC.



2016 Fiat 500 1.2 Pop Star, WV66 XXB, White, 20 miles only, £9,250. Denim Edition, Ouch Screen, Air Conditioning, Memory Seats, Electric Front Windows, 15in Alloys, Start/Stop.



2015 Fiat 500 1.2 Lounge, WM65 WLB, Blue, 9,300 miles only, £8,650. Rear Parking Sensors, Air Conditioning, Start/Stop, Glass Sunroof with Sunblind, Electric Front Windows, Memory Seats.



2016 Fiat Panda 1.2 Pop, VK66 SNX, Red, 2,000 miles, £6,950. Ex-Demo, Low Mileage, Radio/ CD/MP3, Electric Front Windows, Anti-Whiplash Head Restraints, Hill Holder, Start/Stop.



2016 Fiat Tipo 1.6 MultiJet II Easy Plus, VX16 FSN, Silver, 7,300 miles, £13,950. Ex-Demo, Air Conditioning, 5in Touchscreen, Electric Windows, 16in Alloys, Start/Stop, Bluetooth, Satnav.



2016 Fiat 500L 1.6 MultiJet Lounge, VA65 UAC, Red, 10 miles only, £14,396. Pre-Reg 7-Seat Model, Electric Sunroof, Dual Zone Climate Control, Rain Sensor, Auto Headlights, Cruise.



2016 Fiat 500X 1.6 E Pop Star, VA16 VFS, White, 1,500 miles, £14,250. Dual Zone Climate Control, Cruise, 17in Alloys, Touchscreen Bluetooth Audio Streaming, Hill Holder, TPMS.



2016 Fiat 500X 1.6 MultiJet, WP65 UOD, Red, 10,700 miles, £11,250. Dual Zone Climate Control, Touchscreen Parking Sensors, Cruise, Start/Stop, Tinted Glass, Leather/Fabric.



2016 Fiat Doblo 1.3 JTD MultiJet II 16v L1H1 SX Panel Van, VE16 VBM, Metallic Grey, 13 miles only, £9,450+VAT. Red Cloth Interior, 4x2, Radio/CD/MP3, Electric Windows.



2016 Alfa Romeo MiTo 1.6 JTDM-2 QV Line, VA16 SZJ, Black, 2,500 miles, £13,950. Cruise, Voice Recognition, Third Rear Seat, Climate Control, Quardifoglio Alloys, Dark Glass.



2016 Alfa Romeo Giulietta 2.0 JTDM-2 Sprint Speciale, VK16 PUU, Silver, 9,200 miles, £18,949. Silver, Bose Sound System, 17in 5-Hole Dark Alloys, Cruise, Parking Sensors, Rain Sensor, Start/Stop.



2016 Alfa Romeo Giulietta 1.7 TBI Quarifoglio Verde, VX16 RRU, Matt Grey, 3,000 miles, £20,494. 18in Turbine Design Alloy Wheels, Leather/Alcantara, Dark Tinted Windows, Cruise.



2015 Alfa Romeo Giulietta 2.0 JTDM-2 Collezione, VE65 LJY, Metallic Blue, 3,000 miles, £17,500. Leather/Microfibre, Bose Sound System, Heated Seats, 18in Diamond Finish Allovs.



2017 Alfa Romeo Giulia 2.2 TD Tecnica Auto, VK66 DZN, Alfa Red, 6,000 miles, £26,950. Great Value Demonstrator, 17in Alloys, Driver Assistance Pack, Climate Control, DAB, Privacy Glass, PDC.



2017 Abarth 595 1.4 T-Jet Turismo, VK17 UJU, Two-Tone Grey, 20 miles only, £17,743. Abarth Leather, Beats HiFi, Satnav, 7in Touchscreen, Auto Climate Control. Privacy Glass.



2016 Abarth 595 1.4 T-Jet, VK66 ORN, Yellow, 4,200 miles, £13,950. Air Conditioning, Satnav, Electric Windows, Front Fogs, TFT Instruments, Sport Seats, Six Speakers, Uconnect, TPMS.



2016 Abarth 124 Spider 1.4 MultiAir, VK66 DYY, White, 2,000 miles, £26,950. Ex-Demo, Bose Audio, Visibility Pack, Heritage Pack, Abarth Leather, Heated Seats, Air Conditioning, TPMS.



II Limited, VK66 SNZ, Solar Yellow, 4,392miles, £19,995. DAB Audio, Satnav, Heated Fron Seats, Privacy Glass, Leather, Climate Control, 18in Alloys.



2015 Jeep Renegade 2.0 MultiJet II Limited, VU66 EHG, Blue, 8,800 miles, £19,999. Leather, Parking Pack, Adjustable Cargo Floor, 8-Way Power Front Seats, Satnav, Aircon, Heated Seats, Cruise.



2016 Jeep Renegade 2.0 MultiJet II Trailhawk, VE16 VHV, Colorado Red, 4,000 miles, £20,9599 Leather, Low Ratio Gearbox, Satnav, Aircon, Cruise, DAB Audio, 17in Alloys Power Windows



Limited, WP65 BNO, Metallic Glacier, 11,713 miles, £14,497. Climate Control, Heated Seats, DAB Audio, Power Windows, 18in Alloys, Leather Upholstery, Alarm.



II Limited Active Drive II, VK16
VOY, Billet Silver, 8,000 miles,
£26,950. Panoramic Sunroof,
Magic Parking, 18in Polished
Alloys, Nappa Leather, Alarm.



2015 Jeep Cherokee 2.0 CRD Longitude Plus, VO15 LXK, True Blue 20,685 miles, £16,953 Satnav Parking Sensors, Park Assist, Auto Air Conditioning, 17in Aluminium Wheels, Cruise, Thatcham Alarm.



2013 Jeep Grand Cherokee 3.0 CRD V6 Overland, WV13 CPE, White, 20,000 miles, £22,950. Leather, Heated Seats, Adaptive Cruise Control, 20in Alloys, Blind Spot Monitoring, Parking Aid.











AGRICULTURE



RED POWER DAY

As part of the Case IH 2017 travelling roadshow, T H WHITE Pro-Agri is staging Red Power Day on Friday 12 May. This ride and drive event will give you the opportunity to experience the latest Case IH tractors for yourself.

Taking place at Lower Pitts Farm, Priddy, Wells BA5 3AZ, the event is open to all farmers and will run from 11am to 3pm. Light refreshments will be served throughout the day. The T H WHITE Pro-Agri team looks forward to meeting you there!

AGRICULTURE

WE'VE GOT IT COVERED! When you need to protect

or secure the cargo being carried by your Kawasaki Mule DX here's the perfect answer!

This galvanised rear livestock and cargo bay canopy is available from T H WHITE Agriculture Parts Branches for £795+VAT.



MOTOR GROUP

RECOMMEND A FRIEND FOR £50 M&S GIFT CARD

Do you have a friend or relation who is looking to buy a new or used car? If so, you could both be rewarded with a £50 Marks & Spencer Gift Card!

All you have to do is fill in the details on the form below and ask your friend to bring it with them when they come to the T H WHITE Fiat Group Brand Centre in Swindon to buy their new car. The form needs to be presented when they first come to the dealership and if a car sale is completed as a result both you and your friend will be rewarded with a £50 M&S Gift Card within 30 days. Simple!



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Simple pinpad entry units to PC programmed swipe readers can control access on any size of property with restricted areas to secure goods rooms. There are simply no restrictions. 1 door to 1000, we have the system to suit.



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BIG NAMES IN USED EQUIPMENT



SE NEW HOLLAND

2015 New Holland CX8.80 Combine, 30ft varifeed hdr, full guidance & mapping. approx 320 hrs £200,000 MH



2010 New Holland FR9060, 4wd, grass & maize £78,500 AT



2008 NH FR9050, 4wd, 2170 cutting hrs, 2851 engine hrs, crop processor, auto greasing £59,000 RM



2004 New Holland 8 Row Maize Header, to fit New Holland FR. Very good condition £15,000 AT



2002 New Holland RI600 Maize Header, good condition £ 14.000 RM



John Deere 582 Baler, variable chamber, 10,500 bales, immaculate condition



1995 New Holland 4860S Big Rectangular Bales £6,000 RM



Ex-Hire New Holland T5, approx 300 hrs, available late July, c/w 0% finance & warranty **£POA BW**



2013 New Holland T7.270, guidance ready, Michelin VF tyres, full service history £59,500 AT



2014 New Holland T7.200 Power Command, 2245 hrs, 50 kph, air brakes, full spec tractor £52,000 MH



2014 New Holland T7.200 Range Cmd, 4100 hrs, terraglide front suspension, excellent £39,500 AD



2011 Manitou MLT 634T, 120 LSU PS, pin & cone, excellent condition £32,000 JW



2011 VADERSTAD Rexius Twin 4.5m Press, c/w levelling boards, raptor tines, VGC £21,000 RL



2010 Kuhn Power Harrow and Drill £12,750 JW



2013 Kuhn GF7902 Tedder. very little use £7,000 RM



Hardi 18m Spraver, c/w MOT. very good condition £6,950 AT



2015 Teagle Multidisc 300. excellent condition £6,500 RM



Built 2015, Case IH CX18 Cab Excavator, 4 hrs engine, 1.8t, blade, rubber tracks, £14,700 SCT



2002 Fabdec 7000 ltr DX Bulk Milk Tank c/w compressors £4,000 AM

£5.650 BG



1995 DeLaval 3,500 LTR DXC Bulk Milk Tank c/w compressors £3.650 AM

Sales Hotline: 01373 465941 (Mon-Fri 08.00-17.00) Out of hours: 07710 985957 New: www.thwhiteagriculture.co.uk Used: www.thwhiteused.co.uk

MACHINERY

2014 Spreadwise Industrial 6 Reeler £4,995 BG Kuhn MM123 5 Furrow Plough £4,500 BW 2006, Spearhead Flex Wing Topper 4.6m £4,250 RD 2003, Amazone KE303 Power £3,500 RD Harrow, 3 metre Kverneland KD824 Bedder & feeder c/w silage conveyor £1,500 RM Logic TRM120 trailed Rotary Paddock Topper. One owner from new. done very little work £2,250 TR

RB	Ray Bennett	07710 985957
PC	Paul Churches	07702 724308
SCT	Steve Clucas-Tomlinson	07860 593339
SC	Stuart Crook	07831 249489
AD	Andy Daffurn	07860 331023
CD	Colin Davis	07860 401211

2008, Kuhn Axera H-EMC Fertilizer Spreader c/w electronic mass control, 1400 ltr & 700 ltr hopper extension & hopper cover, total capacity 3200 ltr £1,500 PC Choice of 2 - 2016 New Holland Trimble 372 RTK radio to fit Trimble 372 receiver £2,200 RM

TANKERS/SPREADERS

2014 Marshall 1800 gallon tanker, 550x22.5 tyres, fully opening back door, mud guards

RD	Rhodri Davies	07775 003460
BG	Bob Gallop	07831 883734
MH	Matt Hooper	07824 607087
SK	Simon Knight	07860 712963
RL	Ryan Lanfear	07769 248602
AM	Adrian Moore	07860 247367

Hi-Spec 2300 gallon Slurry Tanker, 28.1 R26 tyres, twin hose carriers Choice of two – West 1600 Side £4,500 BG £3.250 £2.750 BG Spreaders 23.1 x 26 tyres

2012, Kawasaki 4010 Mule KAF950, diesel, 800 hrs £6,250 SC

Richard Morgan 07831 351379 RM SP Simon Pratt 07909 895502 TR **Tim Rochfort** 07973 911934 **Andy Taylor** 07831 255811 AT Ben Willcox 07826 917955 BW

Joe Woolley

All items offered are subject to remaining unsold. Prices shown do not include VAT.



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