



Energy Barns: a new opportunity



Meet us at Badminton Horse Trials



The roadster with a sting in its tail

PLUS extensive choice of quality used equipment, machinery and vehicles...

- AGRICULTURE
- PROJECTS
- GROUND CARE
- DAIRY
- COUNTRY STORE
- TRAILER CENTRE
- LORRY CRANES
- CONSTRUCTION
- MOTOR GROUP
- ENERGY, FIRE & SECURITY
- ONLINE STORE



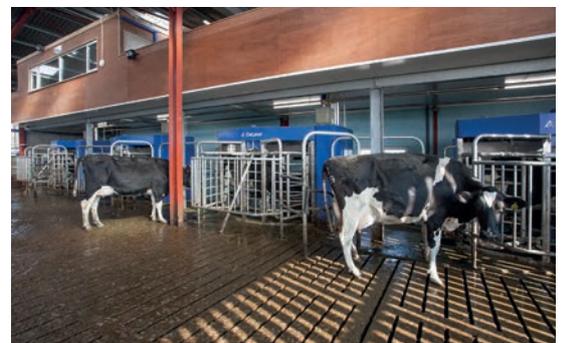
## DAIRY

# AN AUTOMATED LIFESTYLE FOR THE FUTURE

There have been many far-reaching changes since the Norris family arrived at Sandys Hill Farm near Frome 63 years ago, but the latest chapter in the development of this dairy business is set to have a bigger impact than anything that has gone before. In mid-February this year milking on the farm was switched to four DeLaval robotic units with associated milking control and feed systems installed by T H WHITE.

Back in 1952 the family had just 16 Shorthorns which they milked by hand. In those early days Bob Norris worked with his father and mother on the farm, being joined later by his brother Phil who left to go to university in 1970. The third brother, Dan, left school in 1979 and also started work on the farm. Gradually, the size of the herd was increased to today's total of 220 cows, 195 of which are in milk.

"In 1994 we put in a DeLaval Blue Diamond tandem 2x5 stainless steel parlour which was perfect when we had 120-150 cows," said Dan. "The parlour still had many years of life left in it, but now, with 195 cows being milked, the throughput was slow – it was taking 3½ hours twice a day plus washing time. We are all getting older and even though Bob's son Jim has joined us in running the farm, he has suffered from hip problems. We all thought it was time to try and simplify our workload to give us and our wives – Jane, Emma and Pam – a better lifestyle cutting out the anti-social working hours."



**Top:** Left to right: Jim, Phil and Dan Norris with Adrian Moore from T H WHITE Dairy. Bob Norris was out on the farm when we had our photo shoot.

**Above:** Form an orderly queue! The cows adapted easily to the four DeLaval VMS milking units and achieve a continual throughput, each cow being milked on average three times a day.

These were the factors that led the Norrises to consider robotic milking. At that point Phil, who had retired from a career as a defence engineer, returned to help on the farm while Jim had a hip operation, also contributing investment to the robotic milking project. "I was really pleased to be back," he said, "and we started by looking at options from several manufacturers. In the end the DeLaval VMS (Voluntary Milking System) recommended by T H WHITE – who are very local to us in Frome – stood out above the competition."

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News and information from the T H WHITE Group

T H WHITE GROUP



Cows are free to enter the feeding lane in the foreground and are diverted to milking or feeding.

**GROUP**

**WHITE'S WORLD**

White's World is published monthly by T H WHITE. To contact our Divisions, call:

<b>Agriculture</b>	<b>Knockdown</b>	<b>01454 238181</b>
	<b>Marlborough</b>	<b>01672 512328</b>
	<b>Frome</b>	<b>01373 465941</b>
	<b>Huntley</b>	<b>01452 830303</b>
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	<b>Devizes</b>	<b>01380 722381</b>
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	<b>Stockbridge</b>	<b>01264 811260</b>
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<b>Groundcare</b>	<b>Knockdown</b>	<b>01454 238181</b>
	<b>Reading</b>	<b>0118 976 0088</b>
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<b>Country Store</b>		<b>01672 518408</b>
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<b>Motor Group</b>		<b>01793 680480</b>
<b>Energy, Fire &amp; Security</b>		<b>01380 726656</b>
<b>Online Store</b>	<b>www.thwhitestore.co.uk</b>	
	<b>www.thwhite.co.uk</b>	
	<b>head_office@thwhite.co.uk</b>	
	© T H WHITE Group 2016 E&OE	
	Nursted Road Devizes Wilts SN10 3EA	

Theoretically the farm could have managed with three DeLaval VMS units, but it was decided to invest for the future by going for four. "With the extra unit the cows can be milked whenever they want. Since we started using VMS the cows are being milked almost three times a day on average and we are aiming for 11,500 litres from each cow. With a capacity of around 55 cows per robot we have the scope to increase the size of the herd which could help with production economics against a background of uncertain milk prices," Jim added.

The new VMS units were installed in conjunction with the DeLaval Milk-First cow traffic management system. This uses a selection gate to guide and pre-select cows for milking. The gate's software determines whether or not a cow has permission to milk based on her expected yield, hours since last milking, lactation number and stage of lactation. This ensures that when a cow visits the robot she will be milked or diverted – eliminating refusals and increasing station capacity.

The motivation for the cows is feeding, and feed concentrations in the milking units are used to tempt them in. Cows are pre-selected on their way from the stalls to the feed troughs – if they have milking permissions, they will enter the

commitment pen to go through the robot; without milking permissions, they can simply go through the feed lane to eat. Dairy management is entrusted to DeLaval DelPro software which monitors all aspects of cow health, feeding, milk yield and reproduction, providing all the information needed to increase efficiency and profitability.

When the time came to switch from the old parlour to the VMS system the Norrises helped to acclimatise the herd with a week's training during which the cows were incentivised with feed to follow the logical paths through the traffic lanes. "Almost all of them took to it very easily," said Jim. "Most of the cows stood still in the VMS stalls and very few kicked the milking lines off. Because the cows are guided, less fetching is needed and even cows with special needs are automatically diverted into a holding pen ready for when the vet visits. It has really cut down our workload."

As might be expected with an installation of this size and complexity there were some minor teething issues. "At first some of the gates were acting prematurely and 'pinching' the cows, but with T H WHITE virtually on our doorstep their engineers were here straight away to address the problem.

"The whole system is proving its worth already, giving us a much better quality of life. If something in the system or one of the cows does need our attention we are alerted via smartphone messages whether we are at home, at the shops or on holiday anywhere in the world. Things can be dealt with promptly and we only have to go out when it's really necessary. That really is luxury for a dairy farmer!"

If you are considering changing the way you milk or manage your herd it really is worth having a chat to the dairy team at T H WHITE on 01373 465941. We can help make your operation more efficient and profitable, as well as giving you more free time!

**ENERGY, FIRE & SECURITY**

# ENERGY BARN: THE NEW LOW CARBON OPPORTUNITY

**The latest innovation from T H WHITE Energy offers farmers and other land owners a risk-free and effort-free way of diversifying income for 25 years, with a valuable asset for the land owner at the end of the agreement.**

**ENERGY BARNs** are essentially agricultural or industrial style buildings housing rows of batteries, allowing electricity from the national grid to be stored and fed back to the grid when it is needed in the area. This assists the grid by regularising supply.

All you need is enough space for a steel-framed building 150 x 65ft (10,000 sq ft or 0.25 acres), 25ft high at the ridge. T H WHITE will manage the development, construction and operation of the Energy Barn for 25 years, after which all equipment is removed and the land owner gets the building for free.



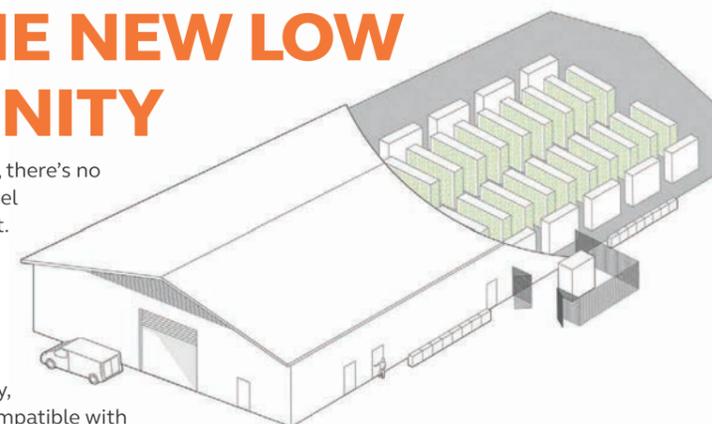
Starting rents are £20,000 per annum and this is inflation-protected for 25 years with annual RPI-linked reviews. There's an option premium of £2,000 and all agent and legal costs are covered too. In case plans change, there are breaks in the lease at 15 and 20 years and as the buildings are typically dark green they are designed to blend with the environment. Also, unlike diesel

generation schemes, there's no pollution, noise or fuel tanks to worry about.

Depending on the grid connection, it may be possible to install more than one Energy Barn on a site. Additionally, Energy Barns are compatible with future renewable energy projects as it may be possible to share the grid connection.

So what makes the ideal site? Although we will take care of applying for the grid connection it's helpful if there are already 33kV lines across or within the land owner's boundary. The capacity of the grid in the area also needs to be adequate, but we can help to determine that. The building can be located on previously developed land or a greenfield site and the best place is always adjacent to an existing complex of buildings.

The majority of farm sites and many industrial sites will qualify. It's a plus if the area is likely to have grid capacity due to fewer other large scale renewable projects in the area (AONB, National Park etc) and good access from the highway is a benefit. More important is the area of the country in which the site is located; Sadly Cornwall, Devon and



The Energy Barn is filled with banks of batteries, while the outdoor enclosure accommodates air conditioning units (to keep the inside temperature at a constant 23 degrees Celsius) and a transformer to bring the voltage up to the grid level of 33kV.

Somerset are currently excluded due to a moratorium on new connections, but otherwise almost everything south of Birmingham is eligible.

**If you would like to explore the possibilities of an Energy Barn, please call Carl Clarke on 01380 723040 or email him at [clc@thwhite.co.uk](mailto:clc@thwhite.co.uk).**

## TOTAL CROP PACKAGE SOLUTION



## T H WHITE AGRICULTURE



**Quality product • Price-competitive • Interest-free plan**  
**CONTACT YOUR AGRICULTURAL PARTS DEPARTMENT**

**ARE YOU TALKING TO US?**



All the battery racks and walkways are removed before the building is handed to the land owner at the end of the 25 year lease.



**A CUT ABOVE THE REST**

**£65 OFF**

**Save £65. The IZY lawnmower range now from only £299.**

**T H WHITE COUNTRY STORE**

**London Road, Marlborough**  
**01672 518408**  
**Mon-Fri 8.00am to 6.00pm**  
**Sat 8.00am to 5.30pm**  
**Sun 10.00am to 4.00pm**

For more information please visit [honda.co.uk/lawn-and-garden](http://honda.co.uk/lawn-and-garden). Participants must be residents in the United Kingdom and be aged 19 years or over. The promotion allows a customer to obtain a saving towards new Honda IZY products. This promotion is only available on new in-store purchases of eligible models. The saving will be applied at the point of purchase. No cash or alternative arrangement shall be entered into. Multiple purchases can be made and the saving of £65.00 is available on all IZY models (all HRG models). Purchases must be made during trading hours between Tuesday 1 March 2016 and Sunday 31 July 2016 (inclusive). Purchases made after Sunday 31 July 2016 will not be eligible for the promotion and Honda accepts no responsibility for purchases not completed by the closing date. This promotion cannot be redeemed in conjunction with any other promotion or offer whatsoever and all items are subject to availability.



**2015 Fiat Punto POP Plus, VM65 ABX, White, 10 miles, £7,250.** Air Conditioning, 15 in Alloy Wheels, Radio/CD, Steering Wheel Audio Controls, Tyre Pressure Monitoring, Remote Central Lkg.



**2014 Fiat 500 Lounge, RJ63 ECW, Blue, 21,000 miles, £7,450.** Chrome Pack, Auto Climate Control, Rear Parking Sensor, 15in Multispoke Alloys, Front Fog Lights, Electric Windows.



**2014 Fiat 500 S, WM64 UXR, Yellow, 15,327 miles, £7,950.** Auto Climate Control, Sports Kit, Rear Parking Sensor, Front Fog Lights, Start/Stop, Radio/CD/MP3, Heat Insulated Glass, ESP.



**2015 Fiat 500 S, WR15 HSL, Grey, 9,255 miles, £8,450.** Auto Climate Control, Start/Stop, Sports Kit, Electric Windows, Alloy Wheels, Hill Holder, 7in Colour Screen, Front Fog Lights.



**2015 Fiat 500 S, WR15 GGF, Red, 10,593 miles, £8,450.** Sports Kit, Climate Control, Dark Tinted Rear Windows, 7in Colour Screen, Electric Front Windows, Front Fogs, Alloys, Rear Parking Sensor.



**2015 Fiat 500 S, WR15 FSO, Grey, 9,849 miles, £8,450.** Start/Stop, Electric Front Windows, Air Conditioning, Hill Holder, Dark Tinted Rear Windows, Front Passenger Seat Memory, ABS, EBD.



**2015 Fiat 500 C S, WR65 EXE, Metallic Electronica Blue, 10 miles, £10,950.** Auto Climate Control, 16in Alloys, Dark Tinted Windows, Electric Heated Door Mirrors, Front Fogs, Sports Kit.



**2015 Fiat 500L MultiJet POP STAR, FY15 UZC, White, 4,000 miles, £10,950.** Radio/CD/MP3, Cruise, Traction Control, Air Conditioning, Start/Stop, Electric Front Windows, Start/Stop, ESC.



**2015 Fiat 500L MultiJet Trekking, WA15 FKU, Green, 1,800 miles, £11,450.** Auto Headlights, Rain Sensor, Cruise, Front Fogs, Brake Assist, 5in Touchscreen, Electric Windows, Athermic Windscreen.



**2016 Fiat 500L MPW MultiJet Lounge, VA65 UAC, Red, 10 miles, £16,950.** Dual Zone Climate Control, Auto Lights with Rain Sensors, Cruise, Electric Sunroof, Start/Stop, Front Fogs, 7 Seats.



**2014 Alfa Romeo MiTo TB MultiAir Distinctive TCT, VK64 RYD, Black, 6,500 miles, £12,950.** Steering Wheel Audio Controls, Cruise, Chrome Tailpipes, Sport Pedals, Tinted Windows, Hill Holder.



**2015 Alfa Romeo MiTo JTDM-2 Junior, VE15 RFL, Grey, 1,000 miles, £12,950.** Dual Zone Climate Control, Start/Stop, Voice Recognition, Sport Pedals, 17in White Alloys, Electric Windows.



**2015 Alfa Romeo Giulietta TB MultiAir Exclusive TCT, VE15 RFK, Anthracite Grey, 7,000 miles, £17,450.** Sports Suspension, Visibility Pack, Satin Chrome Door Mirrors, Climate Control, VDC.



**2015 Alfa Romeo Giulietta JTDM-2 Sprint Speciale TCT, VK65 SMU, Alfa Red, 6,200 miles, £19,450.** Cloth/Alcantara, DAB Audio, Cruise, Visibility Pack, Red Brake Callipers, Side Skirts, Sport Seats.



**2016 Alfa Romeo 4C, Giallo Prototipo Yellow, 0 miles, £64,600.** BRAND NEW, Black Leather, Yellow Stitching, Special Paint, Cruise, Carbon Fibre Mirror Covers, Multi-Spoke Dark Alloys.



**2015 Abarth 500 Custom, VE15 TXG, Gara White, 10 miles only, £13,950.** Custom Black Full Quilted Leather, Blue Alloy Wheels, Climate Control, Electric Windows, Blue & Me Hands-Free.



**2014 Abarth 500, VO14 GBV, White, 5,550 miles, £11,450.** Leather, 17in White Alloys, Sport Pedals, Chrome Tailpipes, Sport Seats, Climate Control, Blue & Me Voice Activation, Side Skirts, EBD.



**2015 Abarth 500 Custom MTA, VK15 HGA, Metallic Record Grey, 1,000 miles, £14,950.** Climate Control, Parking Sensor, 17in Alloys, Radio/CD/MP3, Dark Tinted Rear Windows, Bluetooth.



**2011 Jeep Wrangler Sahara CRD, RV11 PLN, White, 25,300 miles, £19,450.** Auto Air Conditioning, Cruise, Deep Tint Sunscreen Glass, On/Off Road Tyres, One-Touch Windows, Premium Audio.



**2015 Jeep Renegade Limited, VO65 TRZ, Colorado Red, 5,000 miles, £19,850.** Air Conditioning, Satnav, DAB, 6.5in Touchscreen, Cruise, 18in Alloys, Start/Stop, Leather, Roof Rails, Privacy Glass.



**2012 Jeep Compass Limited, LD62 ZPH, White, 30,751 miles, £11,950.** Leather, Auto Aircon, Heated Seats, Black Roof Rails, 18in Alloys, Cruise, Front Fog Lights, Thatcham Alarm, ESP.



**2015 Jeep Cherokee M-Jet Longitude Plus, VA64 ZVZ, Granite Metallic, 11,000miles, £18,950.** Auto Dual Zone Climate Control, Cruise, 17in Alloys, Park Assist with Stop, Roof Rails, ESP.



**2013 Jeep Grand Cherokee V6 CRD Limited, OY63 WRP, Black, 17,762 miles, £28,950.** Premium Leather, Auto Headlamps, Rain Sensor, Rear View Camera, Hill Start Assist, Heated Front Seats.



**2014 Jeep Grand Cherokee V6 CRD Limited, OV14 TOA, Red, 12,000 miles, £29,950.** Premium Leather, Heated Seats, DAB, ESP, Luxury Mats, Voice Activation, Cruise, Satnav, Traction Control.



**2014 Chrysler 300C CRD Executive, YT14 KLF, Brown, 8,600 miles, £22,950.** Nappa Leather, Heated Seats, ESP, Park Assist, Adaptive Cruise, Satnav, Rain Sensor, Auto Headlamps.

## MOTOR GROUP

# SCORPION BADGE MAKES COOL ROADSTER EVEN HOTTER



Abarth announces its own version of the 124 Spider. **Inset:** The Fiat 124 Spider

**2017 will be a landmark year for our Italian brands. Celebrating the 50th anniversary of the launch of the original Fiat 124 Spider, Fiat has confirmed the launch of the brand new Fiat 124 Spider Anniversary Edition previewed in the January edition of White's World.**

Stepping up a gear, there's the exciting news that there will also be a limited edition of 2,400 Abarth 124 Spiders delivering even more sporting panache.

The classic Fiat 124 Spider made its debut in November 1966 at the Turin Auto Show. Today, Fiat is making this Anniversary edition one to remember with only 124 units available in the UK, featuring a special 124 Spider badge on the front grille, premium silver mirror covers and anniversary edition numbered plate.

The New Fiat 124 Spider will be available in a range of colours, while the Anniversary Edition will be available in classic Solid Red with black leather interior.

With matt black bonnet and bootlid adorned with Scorpion badges, the testosterone-rich Abarth iteration of the 124 Spider packs 170bhp, sharper suspension and a limited slip differential. Weighing just 1.060kg, with a weight-power ratio of just 6.2kg/hp, the Abarth 124 Spider sets a new record in its class, boasting a 0-62mph time of 6.8 seconds. Drawing upon its racing experience, Abarth has produced a future classic that will satisfy the keenest adrenaline-seekers.

Orders for both Fiat and Abarth 124 Spider models are now being accepted on each brand's website, but if you want



## DOBLO STAYS ON TOP

**It's an 'Oscars' moment for one of Fiat Professional's most popular vans. The Fiat Doblo has won 'Light Van of the Year' at the VansA2Z Van of the Year Awards 2016 and was been the dominant leader in its category for the second year running.**

The judges at this year's ceremony, held at Twickenham Stadium in the beginning of March, were once again impressed with the model's attributes, praising its new styling, dynamics and low running costs.

Described by the judging panel as "A vehicle that offers something to pretty much everyone," the Fiat Doblo has an impressive range of Work Up models, efficient engines and generous trim levels. It is the lightest and one of the most spacious vehicles of its class and is ideal for both commercial and personal use.

T H WHITE Fiat Group Brand Centre offers several finance options to purchase the new Fiat Doblo, with the latest offers on [www.motors.thwhite.co.uk](http://www.motors.thwhite.co.uk) and [www.thwhitevans.co.uk](http://www.thwhitevans.co.uk)



to get your hands on the Fiat 124 Spider Anniversary Edition or Abarth 124 Spider Limited Edition, you'll have to be fast. For all the details, please contact the T H WHITE Fiat Group Brand Centre on 01793 680480.

## AGRICULTURE

# SEE US AT BADMINTON 25



We look forward to welcoming you to our T H WHITE, Honda and Logic stand at the 2016 Badminton Horse Trials from Wednesday 4th - Sunday 8th May, the 25th year of this prestigious event. Maintaining our long association with the Badminton Horse Trials, we are a provider of equipment for the operations team, and enjoy a prime spot for our stand opposite the Country Living Marquee on Deer Park Drive.

On display will be the latest Honda Foreman and Fourtrax all terrain

vehicles, from the TRX250 to the TRX500, plus a huge range of Logic paddock equipment from a sprayer to a flail mower and trailers to harrows, the perfect combination for anyone with paddocks and stables to manage.

Also on the stand, we will have the unique Robomow, the leading brand of Robotic mowing machine. Watch it cutting grass in our demonstration area.

T H WHITE, Logic and Honda staff will be on hand to provide advice and there will be special offers to make ordering on the day worthwhile!

## T H WHITE WILL ALSO BE AT...

**Thames Valley Expo** Windsor, 14 April, **ENERGY, FIRE & SECURITY**  
**FMP Facilities** Celtic Manor, Newport, 19 April, **ENERGY, FIRE & SECURITY**  
**CV Show** NEC Birmingham, 26-28 April, **LORRY CRANES**  
Wiltshire YFC Rally Whitehires Farm, Pewsey SN9 5NZ, 1 May, **AGRICULTURE**



## BIG NAMES IN USED EQUIPMENT



Ex-Demo New Holland FR600, 300FP, grass header, double drive, crop processor, auto lube **£POA RM**



2013 New Holland BB1290 Big Square Baler, bale ejector, rotor cutter, rear steer tandem axle **£POA BW**



NEW HOLLAND BB9060 Packer Cutter Baler **£35,000 AT**



New Holland BB950 Packer Cutter Baler **£23,500 AT**



2012 New Holland T7.250 Power Cmd, c/w front linkage, PTO, sidewinder, 50kph **£46,000 RL**



2012 NH T7.260 Power Command, front linkage, full TRK guidance, 710/60R42 wheels at 30%. **£44,000 RL**



2011 New Holland T7.235 Power Command, 40kph eco, 3650 hours. **£40,000 RM**



2012 NH T7.185 Range Cmd, 50kph, cab & front axle susp, front linkage & PTO, 1650 hrs **£39,900 PC**



2011 New Holland T6030, 50kph, c/w new tyres, loader brackets **£34,500 BW**



2012 New Holland T7.200 Range Command, 40kph, 4560 hrs **£32,000 RL**



2001, NH TM165, 6675hrs, front suspension, front lkg, cab suspension, powershift transmission **£17,000 JW**



2010 Case IH Maxuum 100, 3,400 hrs, tyres 80%, air con, air seat and loader **£26,000 BW**



2005 Massey Ferguson 7480, front linkage, tyres 90%, approx 5200 hrs, exc condition **£20,500 SC**



Choice of 2: MANITOU MLT634, 2012 ex-service support, 2,250 hrs, **£33,000 PC**  
2008, 4,500 hrs **£28,000 RD**



2013 Manitou MLT 627, Manitou hyd headstock, aircon, 24in tyres 50%, 1650 hrs **£31,250 PC**



2011 Manitou MLT634T 120 LSU PS, Manitou headstock, 3400kg lift, lift height 6m, 4523 hrs **£27,000 RD**



2012 MANITOU MLT625 75H, new Manitou headstock, hydrostatic, tyres 35%, 2,900 hrs **£25,000 JW**



2011 VADERSTAD Rexius Twin 4.5m Press, c/w levelling boards, raptor tines, VGC **£30,000 RL**



2009 VADERSTAD RDA400S Drill, 3400 hrs **£25,000 RD**



2014 Hi-Spec 2500 gall Tanker, 50kph, air brakes, internal agitator, 4-point linkage **£20,250 BG**

Sales Hotline: **01373 465941** (Mon-Fri 08.00-17.00) Out of hours: **07710 985957**

New: [www.thwhite.co.uk](http://www.thwhite.co.uk) Used: [www.thwhiteagriculture.co.uk](http://www.thwhiteagriculture.co.uk)

### FORAGE/COMBINE HARVESTERS

New Holland CX8070	<b>£140,000 AT</b>
New Holland CX8040	<b>£125,000 AT</b>
New Holland CX8030	<b>£95,000 AT</b>
New Holland CX880, 25ft varifeed	<b>£68,000 AT</b>
John Deere 2260	<b>£25,000 AT</b>

### TRACTORS

#### Selection of T4, T5, T6 Ex-hire Tractors:

C. 200 hrs, 0% finance, warranty.	<b>£POA BW</b>
2013 New Holland T7235 Power Command, front linkage & PTO	<b>£50,000 AT</b>
New Holland T235 Power Command, front linkage	<b>£48,000 AT</b>
2014 Massey Ferguson 7620, front linkage and PTO, 50 kph, 2,100 hrs	<b>£58,500 AT</b>

<b>RB Ray Bennett</b>	<b>07710 985957</b>
<b>PC Paul Churches</b>	<b>07702 724308</b>
<b>SC Stuart Crook</b>	<b>07831 249489</b>
<b>AD Andy Daffurn</b>	<b>07860 331023</b>
<b>CD Colin Davies</b>	<b>07860 401211</b>
<b>RD Rhodri Davies</b>	<b>07775 003460</b>

2010 Massey Ferguson 6480	<b>£34,000 AT</b>
R reg Case IH Maxuum 5130 Pro, Syncro gearbox with power shuttle, air con, 6,320 hrs, very tidy	<b>£11,000 SC</b>

### MACHINERY

2013 Kuhn Megant 500QS 5m Drill, 13.9cm spacing, levelling boards, load sensing blower drive, half width shut off, 400 acres	<b>£15,000 PC</b>
2010 Kuhn Axis 40.1W, c/w weighing system, 1800l extensions, 18-28m S4 discs, headland boarder system	<b>£5,800 JW</b>
Unused - Kuhn HR4005d Power Harrow, shop soiled, zero hours, full warranty	<b>£11,200 BW</b>
2008 Gesparado 12 row Maize Drill	<b>£9,995 AT</b>
2004 Simba Horsch 4 CO Drill, good condition	<b>£9,000 AD</b>

<b>BG Bob Gallop</b>	<b>07831 883734</b>
<b>MH Matt Hooper</b>	<b>07824 607087</b>
<b>SK Simon Knight</b>	<b>07860 712963</b>
<b>RL Ryan Lanfear</b>	<b>07769 248602</b>
<b>NN Nick Norman</b>	<b>07850 301575</b>

Vaderstad RDA400 4.8m Drill	<b>£8,500 AT</b>
Kverneland Accord DS-S 4m Drill	<b>£1,500 RD</b>
2010 KRM Zenit 2700 Flail Topper, good condition	<b>£2,600 AD</b>
2014, Spreadwise Industrial 6 Reeler, good condition	<b>£4,995 BG</b>
Duport DW44227 4.4m Disc Injector, large frame, hose rotator, heavy duty valve	<b>£2,750 BG</b>

### ATVs

2007 Honda TRX500FM7 S Foreman, one owner, only 820hrs & 6312kms, great workhorse for heavy & light duties	<b>£3,850 TR</b>
2007 Honda TRX350FM7 S Fourtrax, one owner, only 795hrs & 9274kms, reliable & easy to operate	<b>£2,850 TR</b>

<b>RM Richard Morgan</b>	<b>07831 351379</b>
<b>SP Simon Pratt</b>	<b>07909 895502</b>
<b>AT Andy Taylor</b>	<b>07831 255811</b>
<b>BW Ben Willcox</b>	<b>07826 917955</b>
<b>JW Joe Woolley</b>	<b>07818 077591</b>

## PROJECTS

### NEW CROP IN THE PROJECTS DIVISION

The T H WHITE Projects team has been strengthened in recent months with the arrival of four new members of staff at Devizes.

On the Senior Management side Mason Hatton and Andrew Workman have been appointed to the positions of Divisional Director and Head of Business Development respectively, whilst Amelia Heaton-Renshaw & Harry Maisey have joined in the Project Engineering function.

The Projects Division (formerly Materials Handling & Storage) adopted its new name last year. Since then the UK markets are starting to see and understand the reasoning behind the change which presents a clear and focused message about in-house capabilities available at T H WHITE, from on-farm Installations to larger Commercial and Industrial System Solutions, all of which can be engineered and constructed by the Projects Division.



**Mason Hatton** has joined the Projects Division of T H WHITE as the Divisional Director. Mason brings over 30 years of management experience strengthening and growing Engineering companies in a variety of market sectors. Mason is responsible for commercial leadership across the division and ensuring effective project execution.



**Andrew Workman** has nearly 40 years of Bulk Materials Handling and Storage knowledge, experienced on a global basis. He has moved from Schenck Process Group (Redler) to join the Projects Division as Head of Business Development. With a clear emphasis on strategic growth for T H WHITE through existing and new customers in the numerous cereal processing industries across the UK, Andrew will be focusing on the available markets and exploring the opportunities to expand into new fields of activity.



**Amelia Heaton-Renshaw** achieved a Masters Degree in Automotive Engineering at Leeds University. She then took the opportunity to move to Asia and become initially involved with project engineering for a formula car series. She then started a new venture with her own jam production operation in Shanghai. After successfully growing the business in South East Asia over a five year period, the lure of the food chain in the UK and the prospects with T H WHITE provided the perfect reason to return home to Devizes to become a Project Engineer with our Commercial System Solutions team.



**Harry Maisey** gained a degree at Harper Adams University and has now established himself as a project engineer within the Farm & Estates Team. Having joined in 2015 from his previous role at New Holland as a Product Demonstration specialist, his move to T H WHITE was an ideal choice to further his agricultural engineering career.

As the Projects Division grows in strength and seeks to expand further into the marketplace, these appointments aim to ensure continuity for our existing and new customers as the organisation enhances its offering in quality handling, storage and system solutions for UK cereal processing industries.

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